



Sawyer County

Agenda

Finance Committee Meeting

Thursday, June 13, 2024 @ 8:30 AM

Sawyer County Board Room

Revised: Tuesday, June 11, 2024 10:11 AM

Page

1. CALL TO ORDER

- a. To view or participate in the **virtual meeting** from a computer, iPad, or Android device please go to <https://zoom.us/j/92253884419>. You can also use the dial in at 1-312-626-6799 with the Webinar ID: 922 5388 4419. Use *9 to Raise/lower hand and *6 to Unmute/mute. If additional assistance is needed please contact the County Clerk's Office at 715-634-4866 prior to the meeting. If you are on a computer, click the "Raise Hand" button and wait to be recognized. If you are on a telephone, dial *9 and wait to be recognized.

2. ROLL CALL

3. PLEDGE OF ALLEGIANCE

4. CERTIFICATION OF COMPLIANCE WITH THE OPEN MEETINGS LAW

5. MEETING AGENDA

6. PUBLIC COMMENTS

- a. At this time, members of the public will be given the opportunity to address the Committee. Please adhere to the following when addressing the Board:
 - Comments will be limited to 3 minutes or less per individual.
 - Comments should be directed to the Committee as a whole and not directed to individual Board members.
 - The Committee cannot respond to your comments during this time.
 - Please sign in and fill out a public comment sheet if you wish to speak on an item.

7. APPROVAL OF MINUTES FROM PREVIOUS MEETING

[5.13.24 Finance Meeting Minutes DRAFT](#)

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a.

8. TREASURER'S REPORT

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a. [06.2024 Finance Meeting](#)

9. FINANCE DEPARTMENT REPORT

7

a. Sales Tax Distribution
[2024 Sawyer County Monthly Sales Tax Final](#)

8 - 11

b. Budget Updates
[2024 Budget Performance Report May 31 2024](#)

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c. Capital Improvement Plan Update - Purchases
[May 2024 CIP Purchases](#)

13

d. 2025 Budget Timetable (discussion and possible action)
[Budget Timeline 2025](#)

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e. 2025 Budget Guidelines (discussion and possible action)
[Sawyer County Budget Parameters 2025](#)

10. INVESTMENTS REVIEW AND UPDATE

15

a. [April Investment Report](#)

11. EMS-AMBULANCE

16 - 31

a. Billing/Financial Report
[Ambulance Billing Analysis April-2024](#)

12. BUG TUSSEL PROJECT (DISCUSSION AND POSSIBLE ACTION)

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a. Communication Systems Specialist Report

- Public Safety Radio System Upgrade (discussion and possible action)

[1\) Radio Coverage](#)

[2\) Sawyer County Radio Proposal 2024 Rev1](#)

[3\) BugTusselProject Budget - V1](#)

[4\) BugTusselSawyer - Project Map \(V1\)](#)

[5\) Res 2024- INITIAL RESOLUTION APPROVING BUG TUSSEL PROJECT REVENUE BOND FINANCING](#)

[6\) Sawyer County - Notice of Intent \(Bug Tussel 2024\)](#)

[7\) Sawyer County Presentation June 2024 Rev 1](#)

13. NWCEP REQUEST FOR ASSISTANCE (DISCUSSION AND

POSSIBLE ACTION)

- a. [Sawyer county NWCEP Request for Assistance](#)

14. FUTURE AGENDA ITEMS**15. CORRESPONDENCE, REPORTS FROM CONFERENCES AND MEETINGS****16. ADJOURNMENT****DISCLAIMER:**

A quorum of the County Board of Supervisors or of any of its committees may be present at this meeting to listen and observe. Neither the Board nor any of the committees have established attendance at this meeting as an official function of the Board or committee(s) or otherwise made a determination that attendance at the meeting is necessary to carry out the Board or committee's function. The only purpose for other supervisors attending the meeting is to listen to the information presented. Neither the Board nor any committee (other than the committee providing this notice and agenda) will take any official action with respect to this noticed meeting.

Copy sent via email to: County Clerk and News Media. Note: Any person wishing to attend whom, because of a disability, requires accommodation should call the Sawyer County Clerk's Office (715.634.4866) at least 24 hours before the scheduled meeting so appropriate arrangements can be made.

**Minutes of the May 13, 2024 meeting of the Sawyer County
Finance Committee
Of the Sawyer County Board of Supervisors
Assembly Room; Sawyer County**



Voting Committee Members (X) Present:

- ☒ Chair: John Righeimer
- ☒ Vice Chair: Stacey Hessel
- ☒ Marc Helwig
- ☐ Tom Duffy - excused
- ☒ Jeff Hoehne

Others Present:

Andy Albarado
Lynn Fitch
Mike Markgren
Ron Kinsley
Ron Buckholtz

Call to Order – County Clerk Fitch called the meeting to order at 8:30 am.

Certification of Compliance with the open meeting law was met. Roll Call taken and quorum was met.

Elections – Clerk Fitch read the rules of the election for Chair and Vice Chair and opened the floor for nominations. Ms. Hessel nominated Mr. Righeimer for position of Chair; there being no further nominations a voice vote was called and Mr. Righeimer was appointed unanimously as Chair. Nominations were opened for Vice Chair. Mr. Helwig nominated Ms. Hessel for the position of Vice Chair; there being no further nominations, a voice vote was called and Mr. Hessel was appointed unanimously as Vice Chair.

Meeting Agenda –

Public Comments –

Minutes from the previous meeting dated: April 11, 2024

Motion to approve made by: Mr. Helwig Second by: Ms. Hessel
Motion carried without negative vote.

Treasurer's Report -

A written report was provided.

Finance Department Report -

Sales Tax Distribution – A written report was provided and reviewed. Mr. Markgren reviewed the purpose of the reports and highlights. Sales tax was down for the month of April but for the year, continue to remain up.

Budget Updates – A written report was provided and reviewed by Mr. Markgren. We are now 33% of the way through the budget year; we are doing well on stumpage revenue and interest on investments. Rates remain high for investments. HHS and Highway Departments are heavy on grant revenue reliance so revenue lags behind on reports.

Capital Improvement Plan Update – A written report was provided showing \$266,714.75 in capital improvement purchases.

Wellness Committee Update – Mr. Markgren provided an update on the creation of a Wellness Committee; its purpose and progress of projects being undertaken.

Budget Timeline – A timeline of the upcoming 2025 budget process was shared.

Investment Update -

A written report was provided in the packet and reviewed. We earned approximately \$15,000 in interest last month; ARPA funds are now primarily spent with just \$246,345 remaining. Opioid funds have \$133,913 remaining and LATCF has \$755,464 remaining.

Possible Investment Changes – Mr. Markgren proposed some investment changes by purchasing some 12-month CDs for a \$3M investment. A list of four financial institutions and rates was shared with the Committee. A motion was made by Ms. Hessel to invest \$3M in a 12-month CD with Frandsen Bank; second by Mr. Helwig. Motion carried without negative vote.

EMS-Ambulance -

A written report was provided and reviewed. Mr. Markgren provided a brief background of this County function; the reports always represent a 12-month rolling cycle. Collections have decreased with the change in ownership of the billing company. The target to collect each month is 50%; we are currently at 35.09%. Medicare reimbursement is approximately 30% payment when they pay for services. A new report for dispatch calls percent billed was explained.

Future Agenda Items –

Correspondence, reports from conferences and meetings -

Adjournment – 9: 32 am

Next Meeting: June 13, 2024 **Time:** 8:30 am **Location:** Board Room
Minutes recorded by Lynn Fitch, County Clerk

Finance Meeting – June 13, 2024

Treasurer's Report

The summary below provides an update regarding the current In Rem for 2019 delinquent taxes and a comparison to 2018 delinquent taxes from calendar year 2023. Sawyer County continues to communicate with taxpayers regarding delinquent taxes and encourages them to make payments as often and as soon as possible.

2024 In Rem Year		2023 In Rem Year	
<u>2019 Delinquent Taxes</u>		<u>2018 Delinquent Taxes</u>	
April	16 parcels	April	51 parcels
May	15 parcels	May	43 parcels

The 52-week CD with Frandson Bank and Trust was opened per Finance Committee request and approval. Terms provided below:

Effective Date:	May 23, 2024
Maturity Date:	May 22, 2025
Principal Amount:	\$3,000,000.00
Interest Rate:	4.90%
Annual Percentage Yield	5.02%

Wisconsin Counties Treasurer's Association (WCTA) District 7 Meeting was hosted in Sawyer County May 15, 2024. Below are topics discussed with links provided for your reference:

Lottery Credits	Electronic Filing and Recertification
Wisconsin Act 216	Proceeds from Sales of Tax Delinquent Property
Wisconsin Act 207	County Sale of Tax Deeded Land
Wisconsin Act 235	Privacy Protection for Judicial Officers

Working with Point & Pay, provider Sawyer County uses to receive credit card, debit card and e-check payments, to set up an Interactive Voice Response (IVR). This service allows taxpayers the ability to call a designated phone line specific to Sawyer County to make tax payments by phone without the need for a live agent. IVR interacts with callers by presenting menu choices. Taxpayers can respond using the telephone keypad or voice input. There is no cost to Sawyer County. Phone payment options are only available for second installment and delinquent tax payments and are restricted to the months of February through November.

In communication with Point & Pay to set up online payment options for the public to make payment for expenses related to Records Requests.

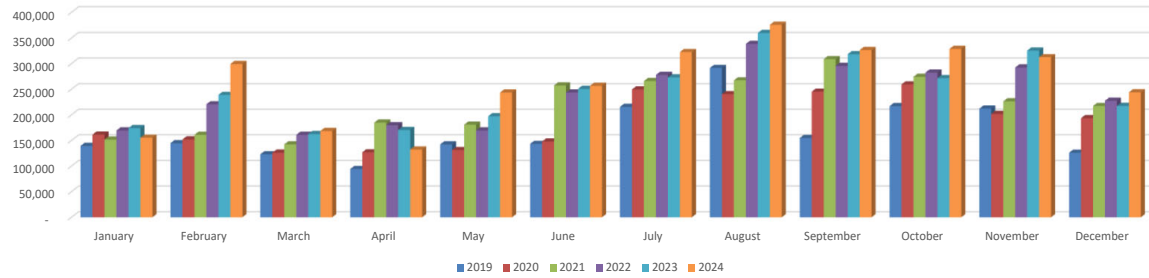
Reminder postcards for postponed taxes were mailed the week of June 10, 2024.

Sawyer County Monthly Sales Tax Distributions

Projected numbers in RED

Year	January	February	March	April	May	Average	June	% Ave	July	% Ave	August	% Ave	September	% Ave	October	% Ave	November	% Ave	December	% Ave	Total	% Inc
2019	139,231	144,565	122,883	94,196	142,225	128,620	143,146	111%	215,464	168%	291,426	227%	154,752	120%	216,861	169%	212,000	165%	125,937	98%	2,002,686	
2020	161,382	151,846	126,061	126,683	131,194	139,433	147,924	106%	249,469	179%	240,248	172%	245,188	176%	259,373	186%	201,664	145%	193,515	139%	2,234,547	11.58%
2021	151,646	160,903	142,260	184,720	180,576	164,021	257,182	157%	265,808	162%	267,126	163%	308,640	188%	274,157	167%	226,158	138%	217,112	132%	2,636,288	17.98%
2022	169,407	220,504	161,008	179,589	169,445	179,991	243,473	135%	277,796	154%	338,392	188%	295,423	164%	282,416	157%	292,345	162%	227,311	126%	2,857,109	8.38%
2023	173,881	238,746	162,431	170,325	197,071	188,491	250,657	133%	272,963	145%	359,677	191%	318,236	169%	271,466	144%	325,289	173%	217,279	115%	2,958,021	3.53%
2024	155,057	299,109	168,295	132,255	243,566	199,656	256,531		322,504		375,581		326,359		328,515		312,398		243,833		3,164,003	6.96%
5 Year Ave								128%		162%		188%		163%		165%		156%		122%		

2019-Projected 2024 Sawyer County Sales Tax Month-to-Month

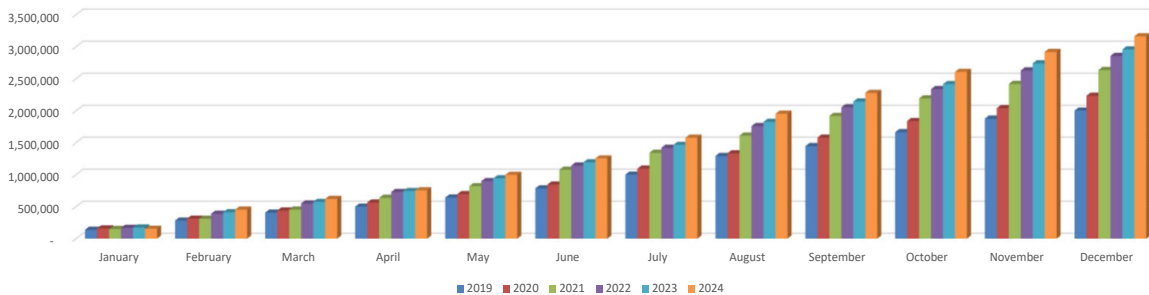


Year-to-Date Sales Tax Distributions

Year	January	February	March	April	May	June	July	August	September	October	November	December
2019	139,231	283,795	406,678	500,874	643,099	786,245	1,001,709	1,293,135	1,447,887	1,664,748	1,876,748	2,002,685
2020	161,382	313,228	439,289	565,972	697,166	845,089	1,094,559	1,334,807	1,579,995	1,839,368	2,041,032	2,234,547
2021	151,646	312,549	454,809	639,529	820,105	1,077,288	1,343,096	1,610,222	1,918,862	2,193,019	2,419,177	2,636,289
2022	169,407	389,910	550,918	730,507	899,952	1,143,425	1,421,221	1,759,613	2,055,036	2,337,452	2,629,797	2,857,108
2023	173,881	412,627	575,058	745,383	942,454	1,193,111	1,466,074	1,825,751	2,143,987	2,415,453	2,740,742	2,958,021
2024	155,057	454,166	622,461	754,716	998,282	1,254,813	1,577,318	1,952,898	2,279,257	2,607,772	2,920,170	3,164,003
24 vs '23 (%)	-10.8%	10.1%	8.2%	1.3%	5.9%	5.2%	7.6%	7.0%	6.3%	8.0%	6.5%	7.0%
24 vs '23 (\$)	(18,824)	41,539	47,403	9,333	55,828	61,702	111,244	127,147	135,270	192,319	179,428	205,982



2019-Projected 2024 Sawyer County Sales Tax Total



Budget Performance Report

Date Range 01/01/24 - 05/31/24

Include Rollup Account and Rollup to Account

May 31, 2024

Account	Account Description	Amended Budget	YTD Transactions	Budget - YTD Transactions	% Used/ Rec'd
Fund 100 - General Fund					
REVENUE					
Department 00 - General					
41110	General Property Taxes	5,971,421.00	2,488,092.10	3,483,328.90	42
41120	Personal Property Aid	17,581.00	17,581.27	(.27)	100
41150	Forest Crop Taxes	2,000.00	809.91	1,190.09	40
41151	Managed Forest Land Program	50,000.00	58,695.12	(8,695.12)	117
41151-125	Managed Forest Land/DNR 20%	5,000.00	10,764.28	(5,764.28)	215
41801	Interest on Taxes	160,000.00	75,066.30	84,933.70	47
41802	Penalties on Taxes	40,000.00	18,761.28	21,238.72	47
41803	Tax Deed Reimb. Fees	5,000.00	1,750.00	3,250.00	35
41804	Advertising Fees	3,000.00	1,446.94	1,553.06	48
41806	St Aid/Prop. Tax Exempt Computer	4,588.00	.00	4,588.00	0
41807	Tower Rentals	13,500.00	10,530.00	2,970.00	78
43302	DNR Aid In-Lieu of Taxes	20,000.00	26,877.51	(6,877.51)	134
43400	Sales Tax Income	2,800,000.00	998,282.08	1,801,717.92	36
43410	Shared Revenues	563,885.00	.00	563,885.00	0
43415	St.Aid/Rsource Aid-S.23.09(18)	45,000.00	.00	45,000.00	0
43650-835	ST AID NON TAXABLE TRIBAL LAND	.00	90,812.26	(90,812.26)	+++
46810	County Forest Stumpage	1,665,000.00	1,128,490.92	536,509.08	68
46810-000	FORESTRY PERMITS	.00	110.00	(110.00)	+++
46810-10%	Cty Stumpage Due to Townships	.00	125,387.86	(125,387.86)	+++
46900	Public Records Request	.00	105.45	(105.45)	+++
48100	Interest on Investments	500,000.00	426,585.52	73,414.48	85
48200	Rent of County Offices and Bldgs	2,800.00	2,800.00	.00	100
48300	Profit on Tax Deed Sales	50,000.00	.00	50,000.00	0
48600	Misc. General Revenue	1,000.00	30.00	970.00	3
48610	Proceeds from CH Vending Machine	200.00	12.62	187.38	6
48915	Indirect Cost	265,000.00	107,950.40	157,049.60	41
49210-200	Operating Trans. In-LCO Gaming	50,000.00	.00	50,000.00	0

Budget Performance Report

Date Range 01/01/24 - 05/31/24

Include Rollup Account and Rollup to Account

May 31, 2024

49300	Use of Prior Years' Fund Balance	750,000.00	.00	750,000.00	0
	Department 03 - Circuit Court Totals	\$313,676.00	\$156,928.42	\$156,747.58	50%
	Department 04 - Criminal Justice Totals	\$275,000.00	\$0.00	\$275,000.00	0%
	Department 09 - Medical Examiner Totals	\$15,000.00	\$5,750.00	\$9,250.00	38%
	Department 11 - County Clerk Totals	\$28,400.00	\$16,058.30	\$12,341.70	57%
	Department 17 - Treasurer Totals	\$0.00	\$515.70	(\$515.70)	+++
	Department 19 - District Attorney Totals	\$36,000.00	\$20.00	\$35,980.00	0%
	Department 23 - Register of Deeds Totals	\$190,000.00	\$107,078.94	\$82,921.06	56%
	Department 24 - Land Records Totals	\$500.00	\$100.00	\$400.00	20%
	Department 25 - Surveyor Totals	\$3,000.00	\$7,012.50	(\$4,012.50)	234%
	Department 26 - University Extension Service Totals	\$17,216.00	\$0.00	\$17,216.00	0%
	Department 27 - Zoning Totals	\$255,000.00	\$127,294.80	\$127,705.20	50%
	Department 28 - Forestry Department Totals	\$77,500.00	\$55,587.60	\$21,912.40	72%
	Department 29 - County Parks Totals	\$900.00	\$500.00	\$400.00	56%
	Department 30 - 911 System Totals	\$22,000.00	\$10,825.00	\$11,175.00	49%
	Department 31 - Building Maintenance Totals	\$0.00	\$3,549.03	(\$3,549.03)	+++
	Department 33 - Other Programs of General Gov. Totals	\$55,000.00	\$0.00	\$55,000.00	0%
	Department 35 - Sheriff's Department Totals	\$160,800.00	\$65,670.51	\$95,129.49	41%
	Department 37 - Dog Pound Totals	\$34,500.00	\$3,738.54	\$30,761.46	11%
	Department 38 - Ambulance Service Totals	\$2,868,119.00	\$945,079.35	\$1,923,039.65	33%
	Department 41 - Emergency Management Totals	\$52,365.00	\$0.00	\$52,365.00	0%
	Department 47 - Airport Totals	\$60,500.00	\$8,295.26	\$52,204.74	14%
	Department 56 - Child Support Agency Totals	\$344,194.00	\$83,030.69	\$261,163.31	24%
	Department 57 - Veteran's Administration Totals	\$1,300.00	\$550.00	\$750.00	42%
	REVENUE TOTALS	\$17,795,945.00	\$7,188,526.46	\$10,607,418.54	40%
EXPENSE					
	Department 00 - General				
50365	Tax Deed Expense	.00	456.00	(456.00)	+++
59220	Transfer to Special Revenue Fund	750,000.00	.00	750,000.00	0
	Department 00 - General Totals	\$750,000.00	\$456.00	\$749,544.00	0%
	Department 01 - County Board Totals	\$81,775.00	\$30,078.72	\$51,696.28	37%
	Department 02 - Administration Totals	\$201,126.00	\$74,643.88	\$126,482.12	37%

Budget Performance Report

Date Range 01/01/24 - 05/31/24

Include Rollup Account and Rollup to Account

May 31, 2024

Department	03 - Circuit Court Totals	\$724,001.00	\$261,247.52	\$462,753.48	36%
Department	04 - Criminal Justice Totals	\$300,000.00	\$160,932.50	\$139,067.50	54%
Department	05 - Family Court Commissioner Totals	\$18,000.00	\$6,000.00	\$12,000.00	33%
Department	09 - Medical Examiner Totals	\$81,139.00	\$33,061.48	\$48,077.52	41%
Department	10 - Finance Totals	\$293,568.00	\$113,369.15	\$180,198.85	39%
Department	11 - County Clerk Totals	\$214,908.00	\$82,053.36	\$132,854.64	38%
Department	13 - Human Resources Totals	\$147,531.00	\$50,809.26	\$96,721.74	34%
Department	14 - IT Totals	\$472,557.00	\$180,646.62	\$291,910.38	38%
Department	17 - Treasurer Totals	\$325,605.00	\$120,686.95	\$204,918.05	37%
Department	19 - District Attorney Totals	\$282,335.00	\$91,270.28	\$191,064.72	32%
Department	23 - Register of Deeds Totals	\$220,588.00	\$77,365.18	\$143,222.82	35%
Department	24 - Land Records Totals	\$301,551.00	\$126,391.35	\$175,159.65	42%
Department	25 - Surveyor Totals	\$205,196.00	\$87,089.18	\$118,106.82	42%
Department	26 - University Extension Service Totals	\$127,049.00	\$5,311.25	\$121,737.75	4%
Department	27 - Zoning Totals	\$505,743.00	\$179,005.23	\$326,737.77	35%
Department	28 - Forestry Department Totals	\$454,932.00	\$191,556.63	\$263,375.37	42%
Department	29 - County Parks Totals	\$1,700.00	\$102.48	\$1,597.52	6%
Department	30 - 911 System Totals	\$38,000.00	\$9,234.78	\$28,765.22	24%
Department	31 - Building Maintenance Totals	\$526,541.00	\$229,700.82	\$296,840.18	44%
Department	33 - Other Programs of General Gov. Totals	\$1,311,247.00	\$1,051,945.92	\$259,301.08	80%
Department	35 - Sheriff's Department Totals	\$6,412,512.00	\$2,191,655.26	\$4,220,856.74	34%
Department	37 - Dog Pound Totals	\$101,516.00	\$25,172.30	\$76,343.70	25%
Department	38 - Ambulance Service Totals	\$2,868,119.00	\$979,439.65	\$1,888,679.35	34%
Department	41 - Emergency Management Totals	\$157,177.00	\$55,351.19	\$101,825.81	35%
Department	47 - Airport Totals	\$134,375.00	\$53,837.52	\$80,537.48	40%
Department	56 - Child Support Agency Totals	\$352,162.00	\$138,879.25	\$213,282.75	39%
Department	57 - Veteran's Administration Totals	\$184,992.00	\$62,687.25	\$122,304.75	34%
	EXPENSE TOTALS	\$17,795,945.00	\$6,669,980.96	\$11,125,964.04	37%
Fund	100 - General Fund Totals				
	REVENUE TOTALS	17,795,945.00	7,188,526.46	10,607,418.54	40%
	EXPENSE TOTALS	17,795,945.00	6,669,980.96	11,125,964.04	37%
					42% Net of Fund Balance Draw
					39% Net of Transfer to HHS

Budget Performance Report

Date Range 01/01/24 - 05/31/24

Include Rollup Account and Rollup to Account

May 31, 2024

Fund 100 - General Fund Totals	\$0.00	\$518,545.50	(\$518,545.50)	
Fund 225 - Human Services Totals				
REVENUE TOTALS	9,275,028.00	2,678,291.67	6,596,736.33	29%
EXPENSE TOTALS	9,275,028.00	3,408,584.48	5,866,443.52	37%
Fund 225 - Human Services Totals	\$0.00	(\$730,292.81)	\$730,292.81	
Fund 701 - Highway Department Totals				
REVENUE TOTALS	5,392,599.00	1,607,789.85	3,784,809.15	30%
EXPENSE TOTALS	5,392,599.00	1,329,741.40	4,062,857.60	25%
Fund 701 - Highway Department Totals	\$0.00	\$278,048.45	(\$278,048.45)	

Monthly CIP Purchases

Date	Amount	Item	Issue
5/2/2024	\$ 2,978.57	Airport - State Project Reimbursement	2024 CIP
5/16/2024	\$ 11,230.00	IT - Small Courtroom AV	2023 CIP
4/18/2024	\$ 47,004.46	Sheriff - Two Squad Buildouts	2023 CIP
5/8/2024	\$ 8,339.99	IT - Small Courtroom AV	2024 CIP
4/25/2024	\$ 12,210.00	Maintenance - Ambulance Garage Roof	2024 CIP
Total	\$ 81,763.02		

SAWYER COUNTY

2025 Budget Preparation Timeline

June 13, 2024	Discuss general budget ideas and concerns with Finance Committee
June 13, 2024	Budget instructions sent to Department Heads
June 13, 2024	Capital Improvement Program forms and guidelines given to departments
June 30, 2024	New Employee Requests to County Administrator
July 11, 2024	Update Finance Committee on progress of budget development
July 31, 2024	2025 operating budgets returned to Director of Finance
July 31, 2024	Capital Improvement Program budgets returned to Director of Finance
July - August	Department budget meetings with County Administrator
August 8, 2024	Update Finance Committee on progress of budget development
September 12, 2024	Finance Committee preliminary review of 2025 Requested Budget
September 19, 2024	County Board preliminary review of 2025 Requested Budget
October 3, 2024	Proposed Budget to Newspapers
October 10, 2024	Finance Committee preliminary review of 2025 Administrator's Budget
October 17, 2024	October County Board – Budget Public Hearing
October 17, 2024	Presentation of County Administrator's Proposed 2025 Budget
November 7, 2024	Finance Committee makes recommendations for 2025 Budget Changes
November 12, 2024	County Board – Budget Approval
November 15, 2024	County Apportionment forwarded to State
November 18, 2024	Approved Budget to Newspapers
December 15, 2024	Levy Limit Calculation forwarded to State

Sawyer County Budget Guidelines 2025

- Operating Budget
 - Basic information will be sent to Department Heads on June 13, 2024
 - Staffing request changes are due June 30, 2024
 - Budget requests are due July 31, 2024
 - Salaries and Benefits will be entered prior to departments entering their budgets
 - Departments are asked to continue with the fiscally responsible requests they've put forward in past years
 - Health insurance is budgeted at a 5% increase
- Capital Improvement Plan
 - Capital Improvement Plan requests will be issued on June 13, 2024 and due back on July 31, 2024
 - Department heads have been requested to present a thorough 5-year Capital Improvement Plan so that we can effectively plan out long-term needs.
- These parameters are based on current law and are subject to change once the Wisconsin biennial budget is approved

April 2024

Savings Accounts	<u>Current Month</u>	<u>Previous Month</u>	<u>Previous Year</u>	
LGIP - Government Invest Pool	\$10,382,060	\$10,336,520	\$10,287,323	5.38%
WISC - General Fund	\$4,355,547	\$4,336,874	\$5,229,277	5.239%
WISC - Bond Proceeds	\$0	\$0	\$542,279	5.239%
WISC- Debt Service	\$244,747	\$243,725	\$155,750	5.239%
WISC- Note Proceeds	\$3,398,765	\$3,384,195		5.239%
Ampersand	\$3,019,322	\$3,006,139		5.350%
Checking Accounts				
Frandsen Bank & Trust	\$2,970,738	\$4,321,206	\$5,127,507	4.75%
FBT CDBG	\$42,935	\$98,157	\$44,952	
FBT Elderly Transport	\$33,562	\$33,562		
Chippewa Valley Bank	\$0	\$0	\$0	
CVB Debt Service Fund	\$0	\$0	\$0	
Johnson Bank	\$13,345	\$12,959	\$228,996	
Bank First - LifeQuest	\$102,092	\$26,940	\$90,191	
Wells Fargo	\$3,000	\$3,000	\$3,000	
Wells Fargo/SCA	\$207,719	\$189,875	\$459,598	
	\$0			
Total	\$24,773,832	\$25,993,152	\$22,168,873	
Receipts	\$2,139,583	\$6,622,112	\$5,795,800	
Disbursements	(\$3,358,902)	(\$7,697,898)	(\$7,315,866)	
Monthly Interest Earned (Debt Service)	\$15,593	\$16,070	\$598	
Monthly Interest Earned (Courthouse Bond)	\$0	\$0	\$6,951	
Monthly Interest Earned (Operating)	\$93,541	\$98,585	\$75,998	
Total Interest Earned	\$109,134	\$114,655	\$83,547	
YTD Interest Earned	\$407,917	\$298,783	\$306,240	
ARPA Unspent	\$246,345			
Opioid Unspent	\$133,913			
LATCF Unspent	\$755,464			

Ambulance Billing Analysis

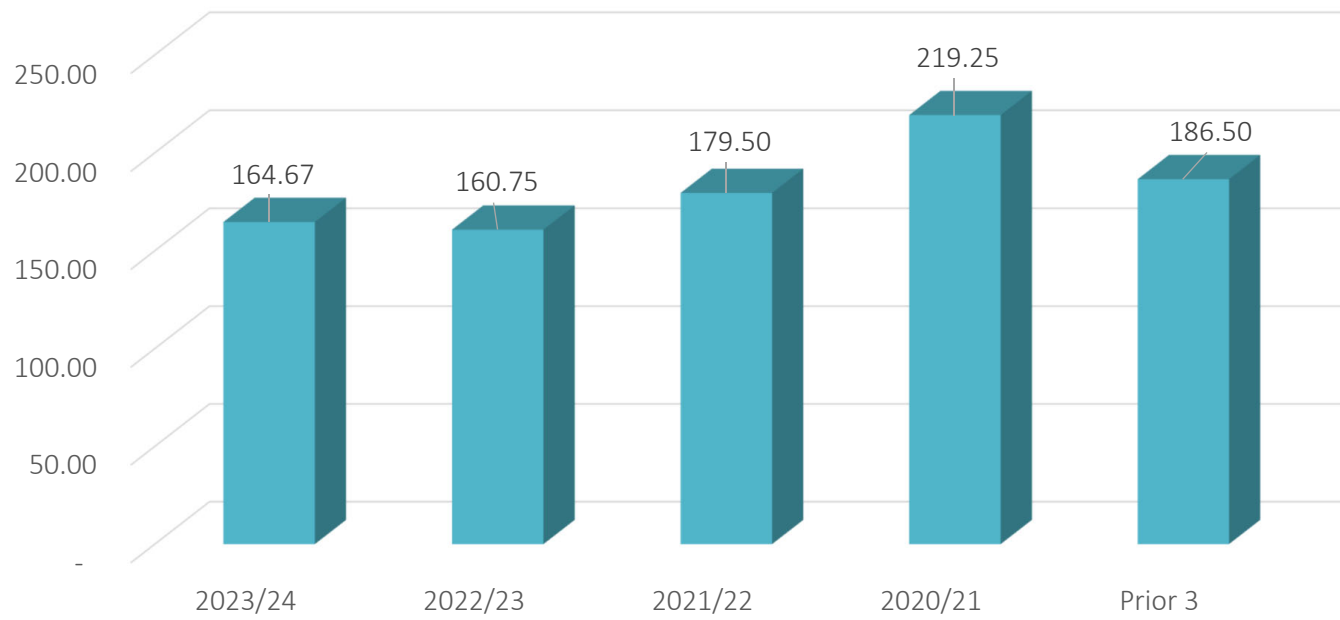
May-April 2020-2024

About the Data

- Years compared – 2020-2024.
- Months compared – May-April – Now that we have been using LifeQuest for nearly two years, that data is not a strict comparison to how we did under the old billing company.
- I also computed the three-year average.
- I looked at number of calls, amount billed, amount collected, percent collected, amount billed per call, and amount collected per call.
- I've added to the aging schedule the percent of dollars owed that are greater than 120 days.
- There is also a slide showing where the calls originate from.
- Lastly, there are a couple of slides showing write-offs and collections.

Ambulance Billing Aging Report											
Month	Year	Count	Current	31 to 60	61 to 90	91 to 120	121 to 180	Over 180	Total	% Current	% > 120
April	2024		\$ 139,713.80	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 139,713.80	100.00%	0.00%

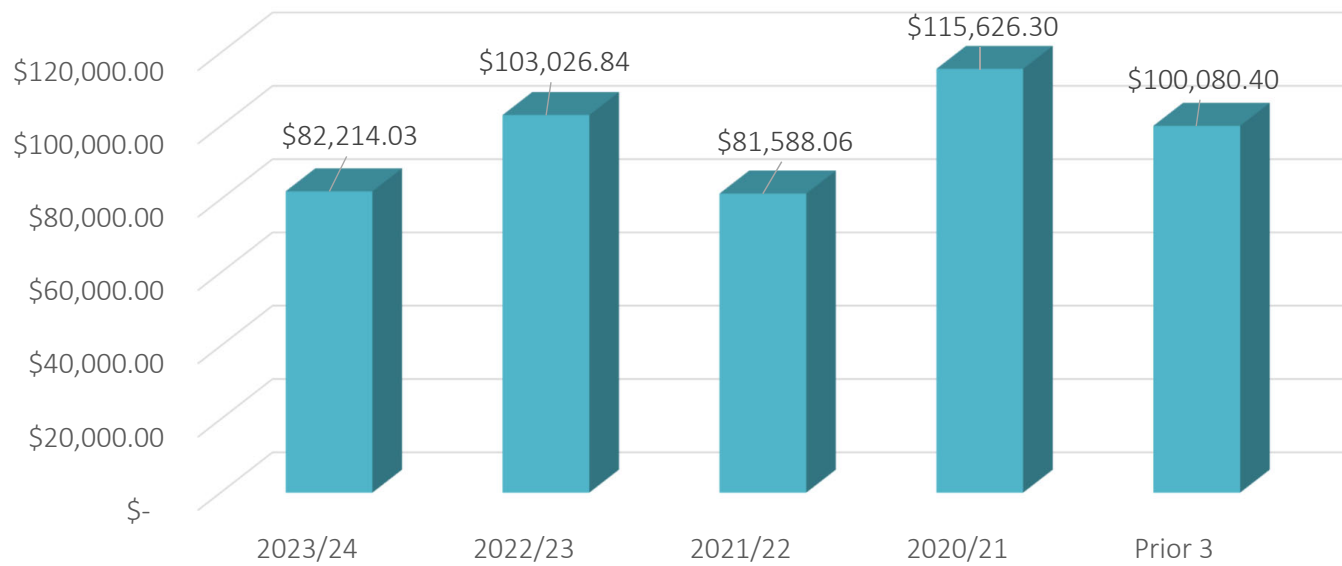
Average Calls per Month per Year
May-April

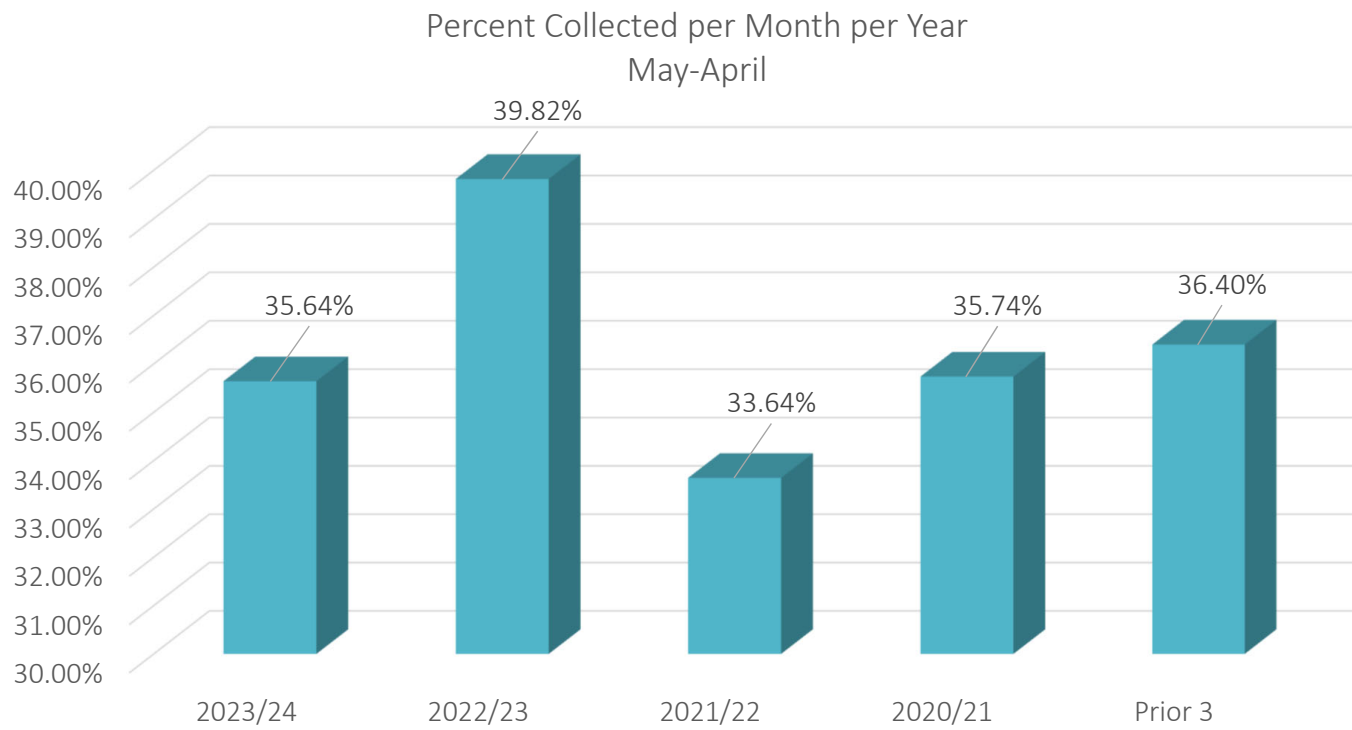


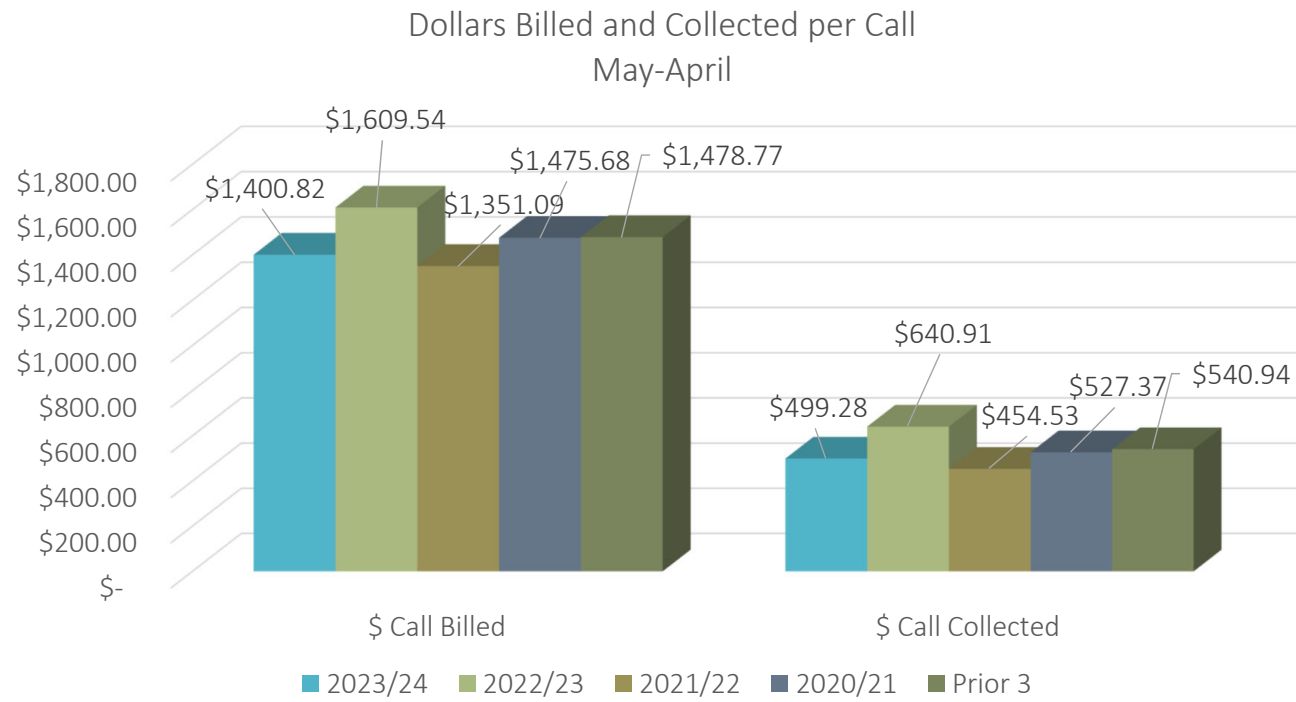
Average Billed per Month per Year
May-April



Average Collected per Month per Year
May-April





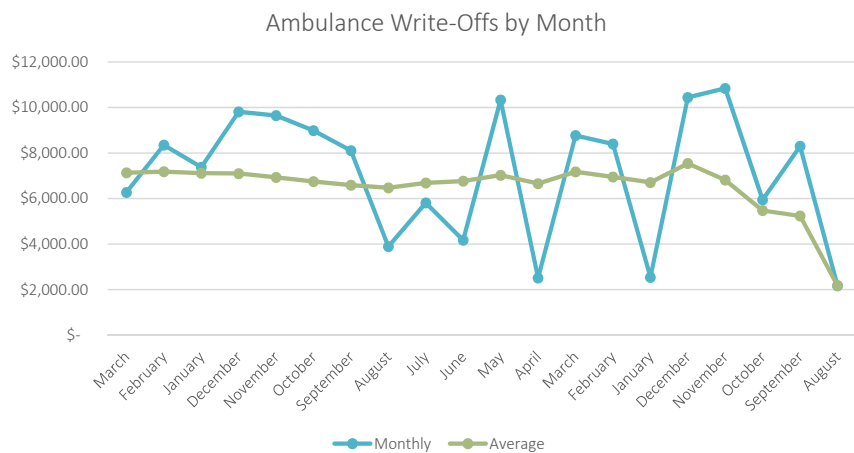


Through April, 2024	
Municipality	Calls YTD
City of Hayward	269
Town of Hayward	174
Bass Lake	103
Winter	47
Hunter	36
Lenroot	22
Radisson	22
Round Lake	18
Sand Lake	16
Spider Lake	14
Ojibwa	14
Exeland	8
Couderay	5
Draper	5
Edgewater	5
Weirgor	3
Meteor	1
Meadowbrook	0
LCO	18
Out of County	22

2024 Ambulance Service Net Income Thru April 30, 2024			
Account Description	2024 Amended Budget	2024 Actual Amount	Percent
REVENUE			
General Property Taxes	\$ 1,517,460.00	\$ 505,820.00	33%
St. Aid/Em. Amb. Assistance	\$ 25,000.00	\$ 7,691.58	31%
Ambulance Fees	\$ 1,200,000.00	\$ 181,025.57	15%
Ambulance Fees Outstanding	\$ 15,000.00	\$ 2,325.10	16%
Ambulance Fees Refunds	\$ -	\$ -	#DIV/0!
Ambulance Fees Washburn County Billings	\$ 102,659.00	\$ -	0%
Ambulance Fees- Other	\$ 8,000.00	\$ (1,115.33)	-14%
Misc. General Revenue	\$ -	\$ -	#DIV/0!
REVENUE TOTALS	\$ 2,868,119.00	\$ 695,746.92	24%
EXPENSE			
<i>Personal Services Totals</i>	\$ 2,207,038.00	\$ 579,957.76	26%
<i>Contractual Services Totals</i>	\$ 214,400.00	\$ 33,012.76	15%
<i>Supplies and Expense Totals</i>	\$ 180,600.00	\$ 79,975.51	44%
<i>Fixed Charges Totals</i>	\$ 266,081.00	\$ 86,360.32	32%
EXPENSE TOTALS	\$ 2,868,119.00	\$ 779,306.35	27%
Net Grand Totals	\$ -	\$ (83,559.43)	

Ambulance Charges Written Off			
Year	Month	Write-Off	Average
2024	March	\$ 6,275.87	\$ 7,136.19
2024	February	\$ 8,352.23	\$ 7,181.47
2024	January	\$ 7,379.38	\$ 7,116.42
2023	December	\$ 9,813.98	\$ 7,100.96
2023	November	\$ 9,649.51	\$ 6,931.39
2023	October	\$ 8,987.70	\$ 6,750.18
2023	September	\$ 8,106.05	\$ 6,590.36
2023	August	\$ 3,893.80	\$ 6,473.77
2023	July	\$ 5,812.13	\$ 6,688.77
2023	June	\$ 4,172.97	\$ 6,768.46
2023	May	\$ 10,333.50	\$ 7,028.01
2023	April	\$ 2,515.83	\$ 6,660.73
2023	March	\$ 8,775.09	\$ 7,178.85
2023	February	\$ 8,401.60	\$ 6,950.81
2023	January	\$ 2,544.04	\$ 6,709.02
2022	December	\$ 10,439.89	\$ 7,542.01
2022	November	\$ 10,840.68	\$ 6,817.54
2022	October	\$ 5,948.95	\$ 5,476.49
2022	September	\$ 8,303.25	\$ 5,240.27
2022	August	\$ 2,177.28	\$ 2,177.28

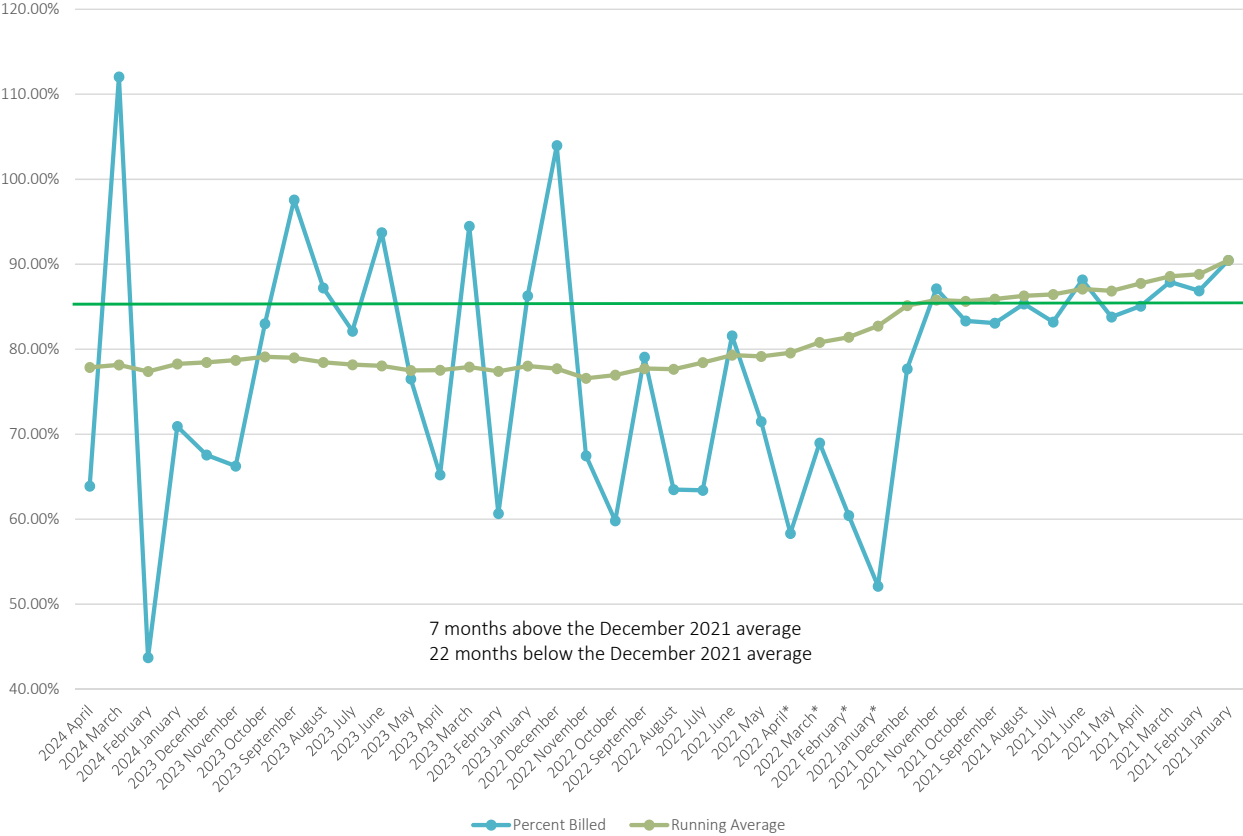
No update available at this point with the transition to the new billing company.



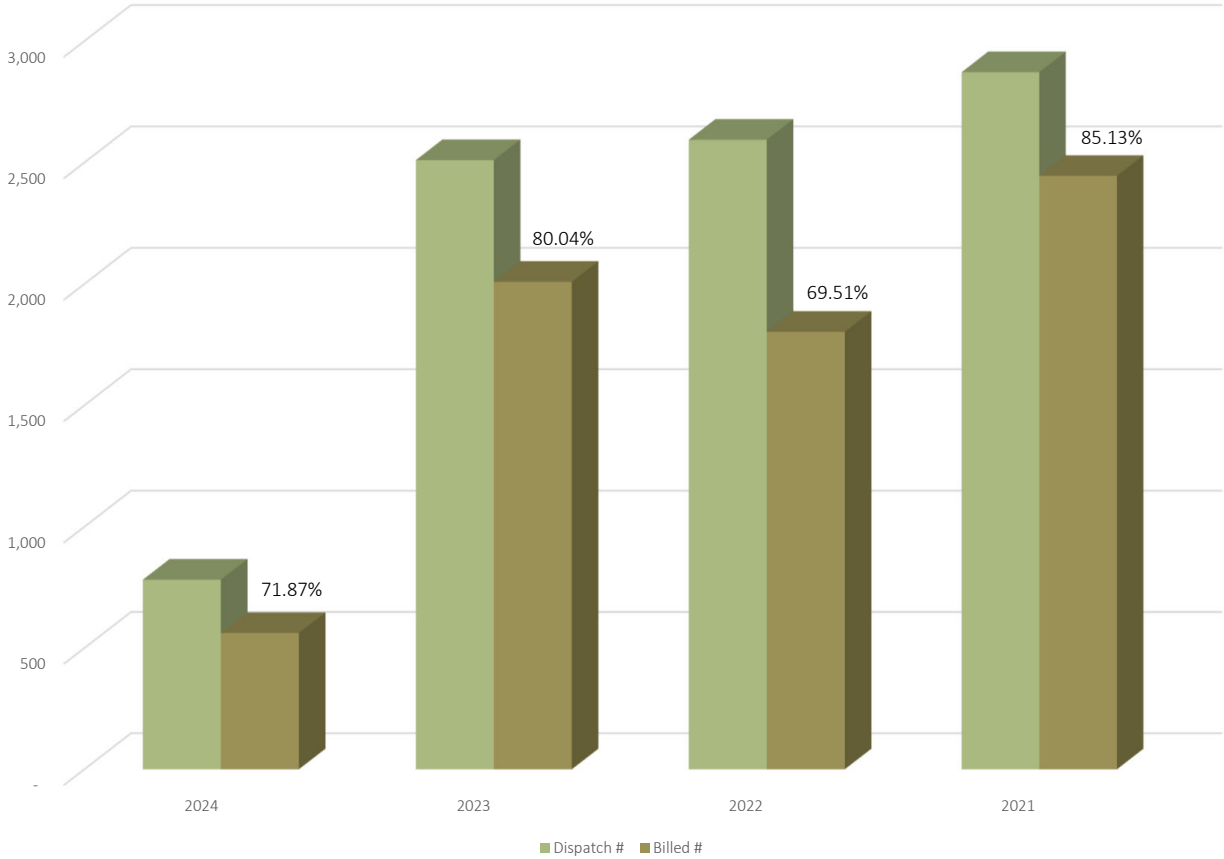
No update available at this point with the transition to the new billing company.

Ambulance Charges to Collections				
Year	Month	Items Placed	Items Reversed	Total Items
2024	March	\$ 11,739.07	\$ -	\$ 11,739.07
2024	February	\$ 38,490.66	\$ -	\$ 38,490.66
2024	January	\$ 44,530.57	\$ -	\$ 44,530.57
2023	December	\$ 9,271.51	\$ -	\$ 9,271.51
2023	November	\$ 29,088.89	\$ 19,332.80	\$ 48,421.69
2023	October	\$ 42,371.06	\$ (1,748.60)	\$ 40,622.46
2023	September	\$ 22,222.53	\$ -	\$ 22,222.53
2023	August	\$ 18,820.90	\$ -	\$ 18,820.90
2023	July	\$ 27,962.72	\$ -	\$ 27,962.72
2023	June	\$ 25,913.15	\$ -	\$ 25,913.15
2023	May	\$ 44,282.18	\$ -	\$ 44,282.18
2023	April	\$ 32,489.83	\$ -	\$ 32,489.83
2023	March	\$ 17,656.39	\$ -	\$ 17,656.39
2023	February	\$ 37,970.39	\$ 954.10	\$ 38,924.49
2023	January	\$ 36,593.33	\$ -	\$ 36,593.33
2022	December	\$ 35,474.18	\$ 580.00	\$ 36,054.18
2022	November	\$ 19,302.36	\$ 30,974.98	\$ 50,277.34
2022	October	\$ 31,004.29	\$ 3,070.80	\$ 34,075.09
2022	September	\$ 5,542.92	\$ 36,711.19	\$ 42,254.11
2022	August	\$ 68,158.91	\$ -	\$ 68,158.91
	Total	\$ 598,885.84	\$ 89,875.27	\$ 688,761.11
	Average	\$ 29,944.29	\$ 4,493.76	\$ 34,438.06

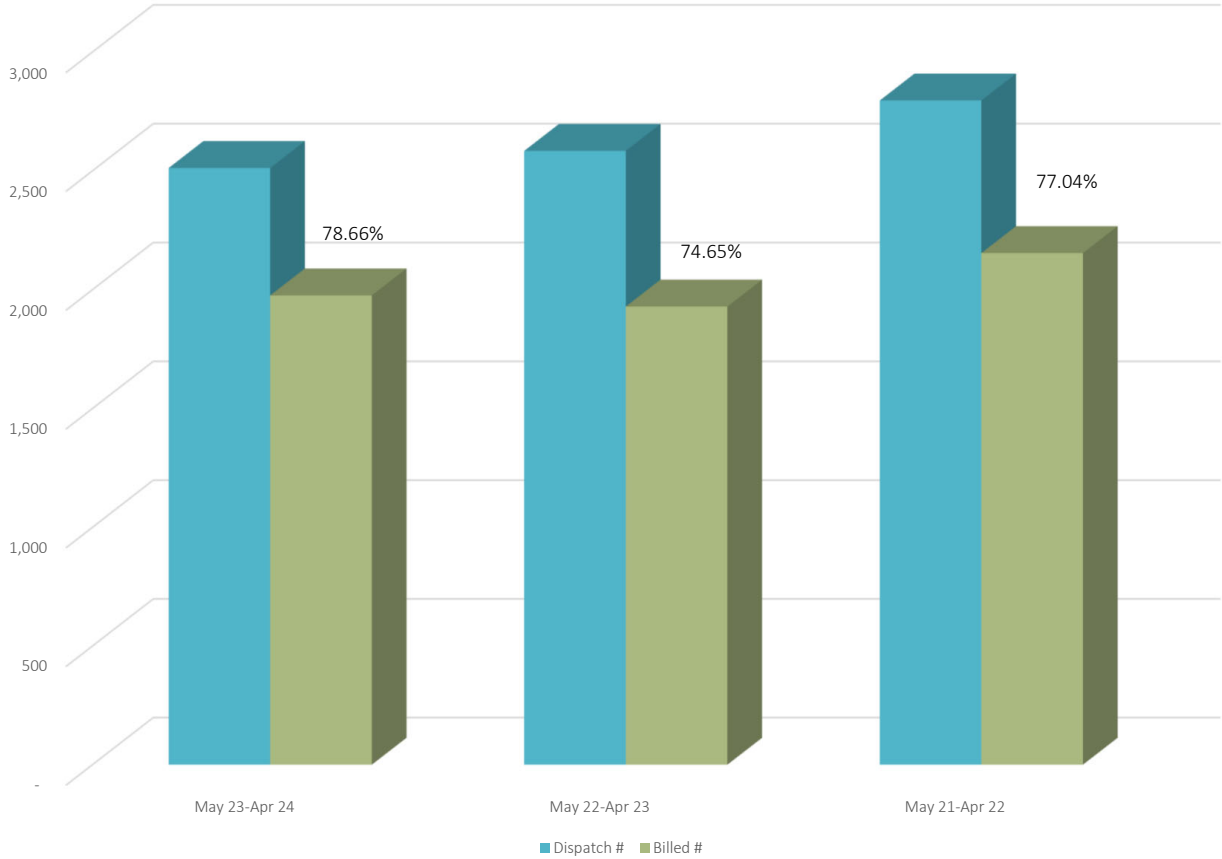
Dispatch Calls Percent Billed Runs - By Month 2021-2024

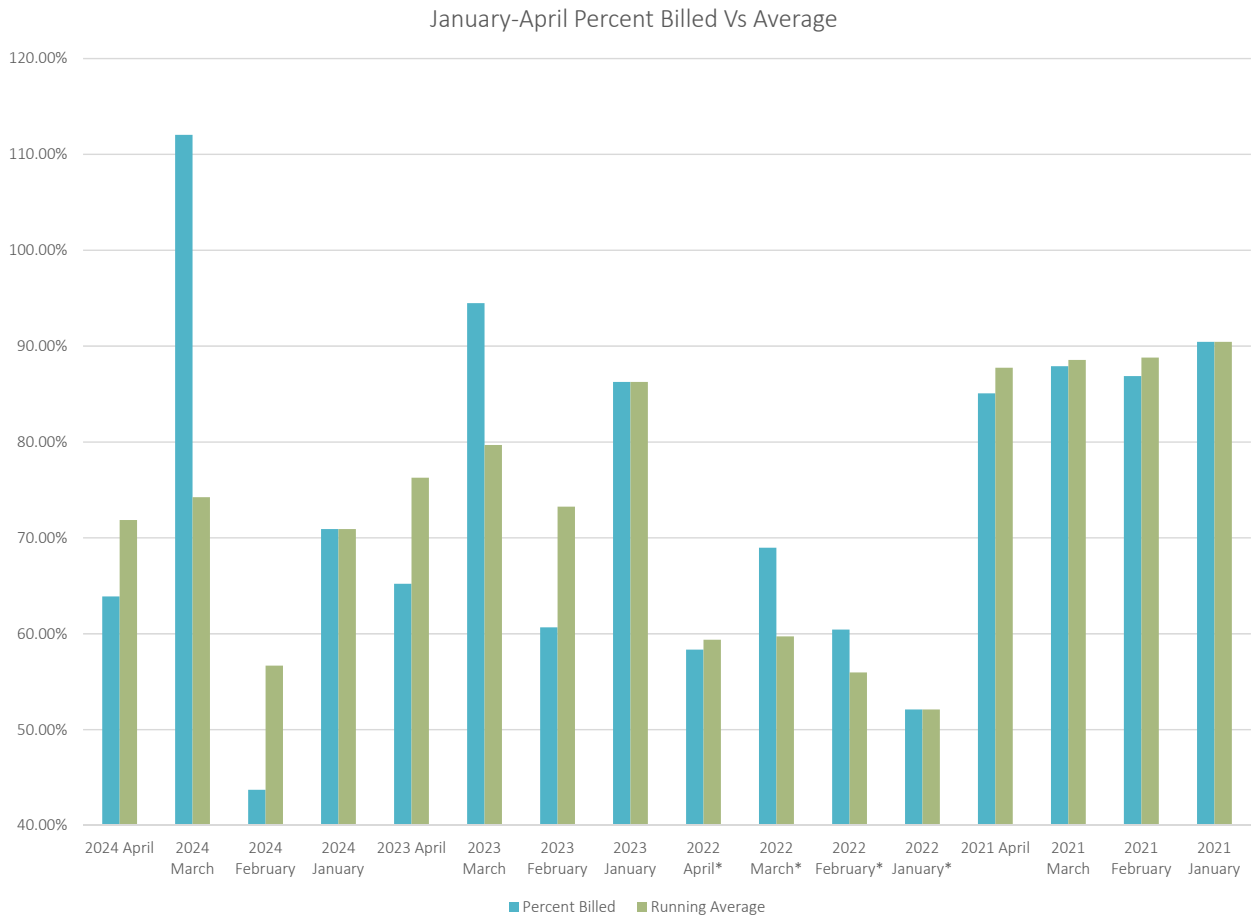


Dispatch Calls Vs Billed Runs - By Year (78.15% Over Four Years)



Dispatch Calls Vs Billings - 12 Month Cycle (78.15% Over Four Years)





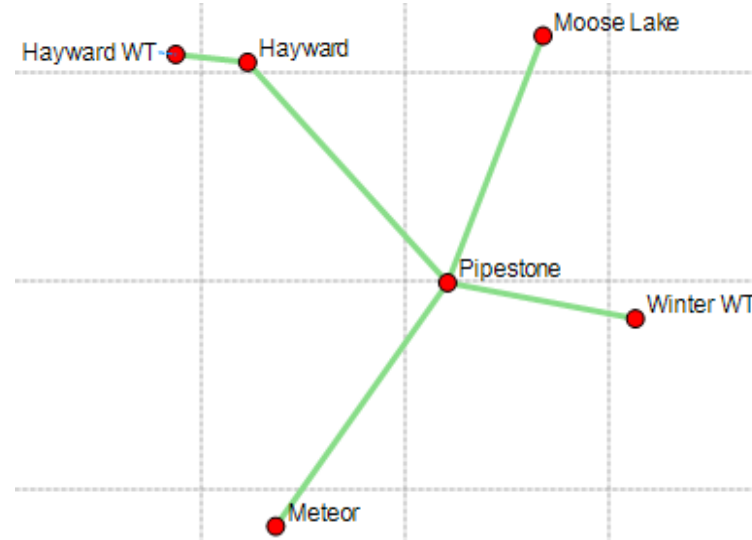


Current System

6 Site Analog System

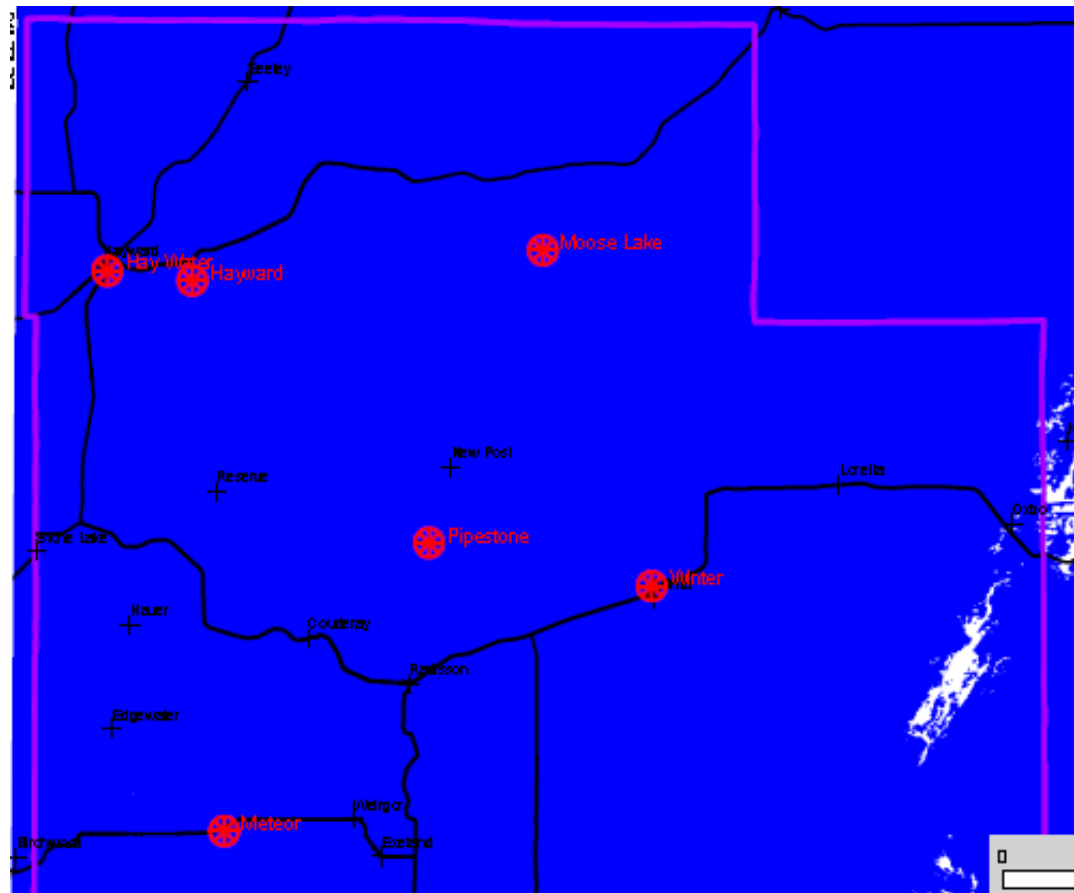
- Site Analog System
- Hayward Water Tower
- Hayward Tower
- Moose Lake Fire Tower
- Pipestone
- Winter Water Tower
- Meteor County owned Tower

Microwave System



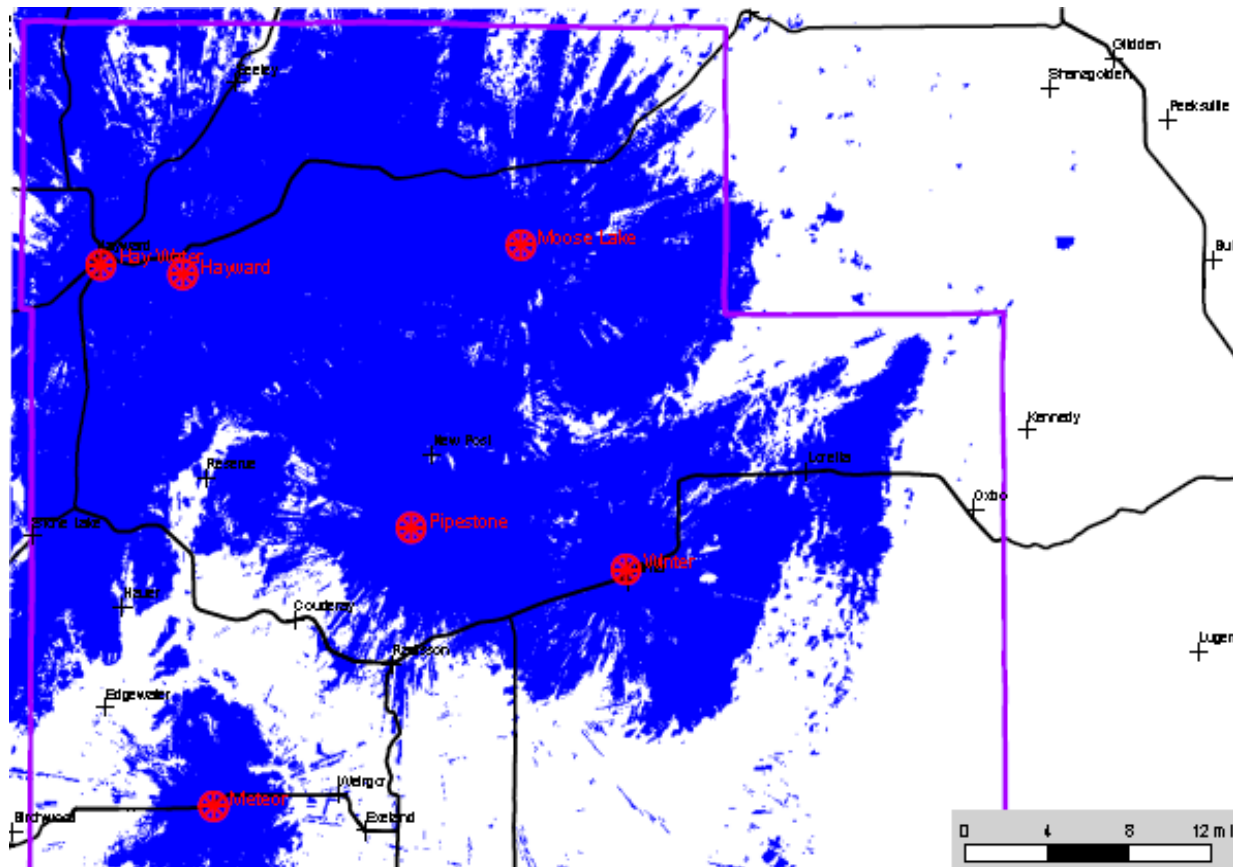


Existing Mobile Coverage



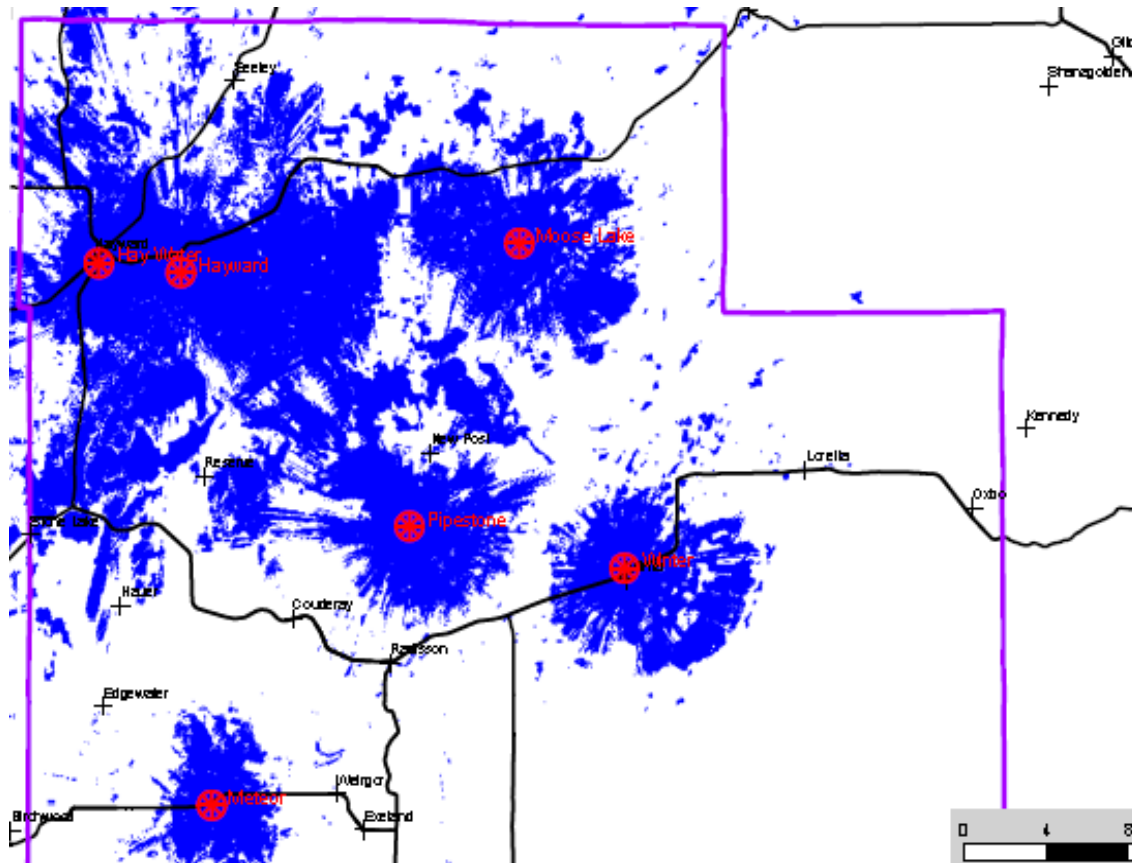


Existing Portable Outdoor Coverage





Existing Portable Indoor Coverage





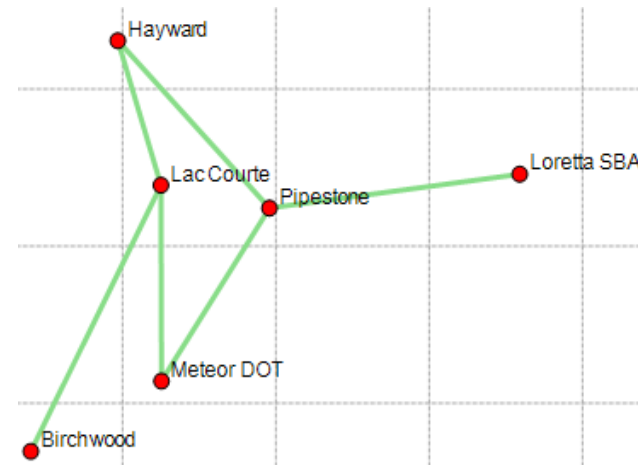
5 Simulcast Sites

1 Existing Site:

- Hayward

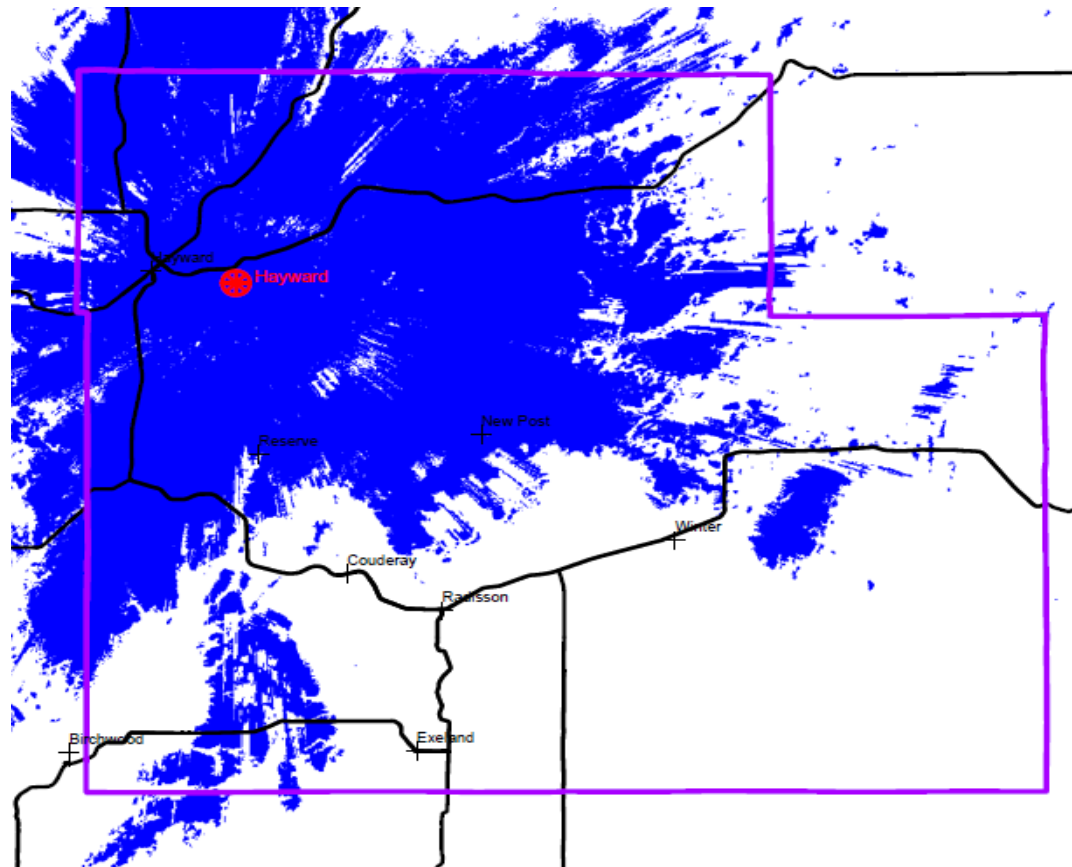
4 New Sites:

- Meteor DOT Tower
- Lac Courte Broadcast Tower
- Loretta SBA Tower
- Birchwood Mosaic Tower



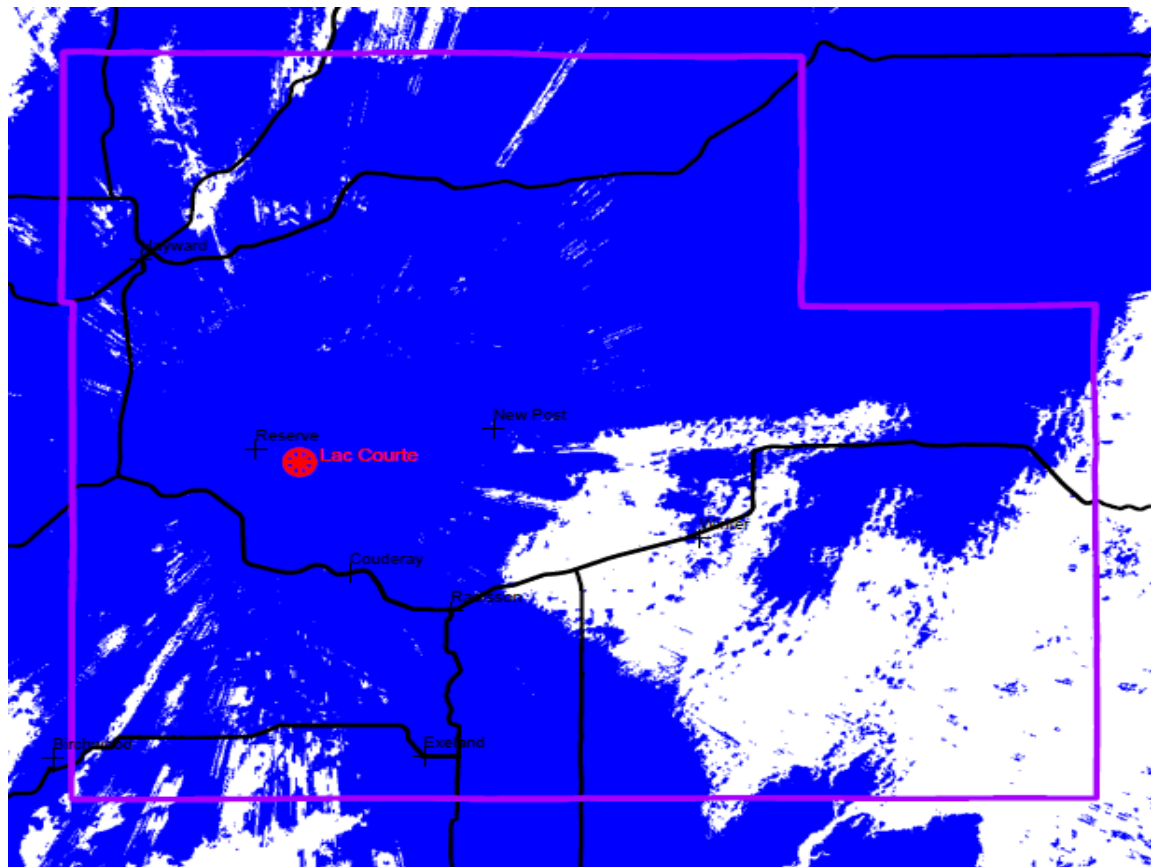


Portable Talkback Coverage Hayward



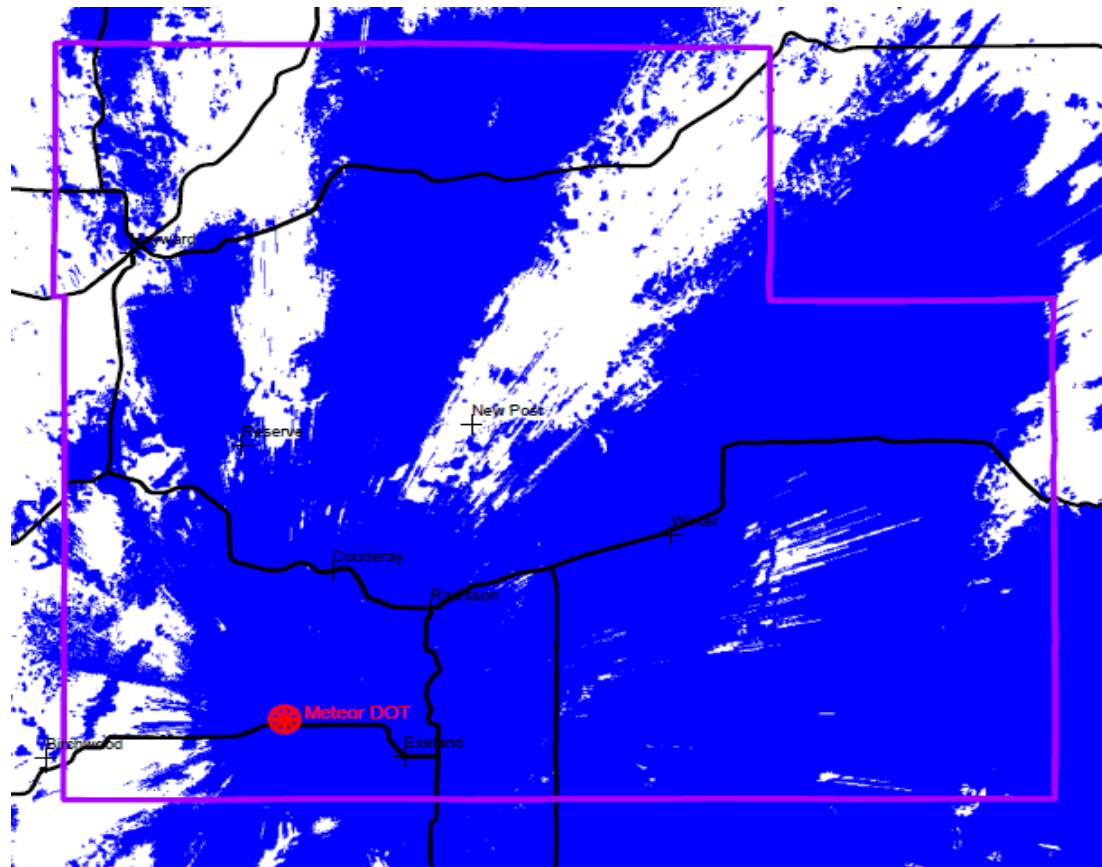


Portable Talkback Coverage Lac Courte





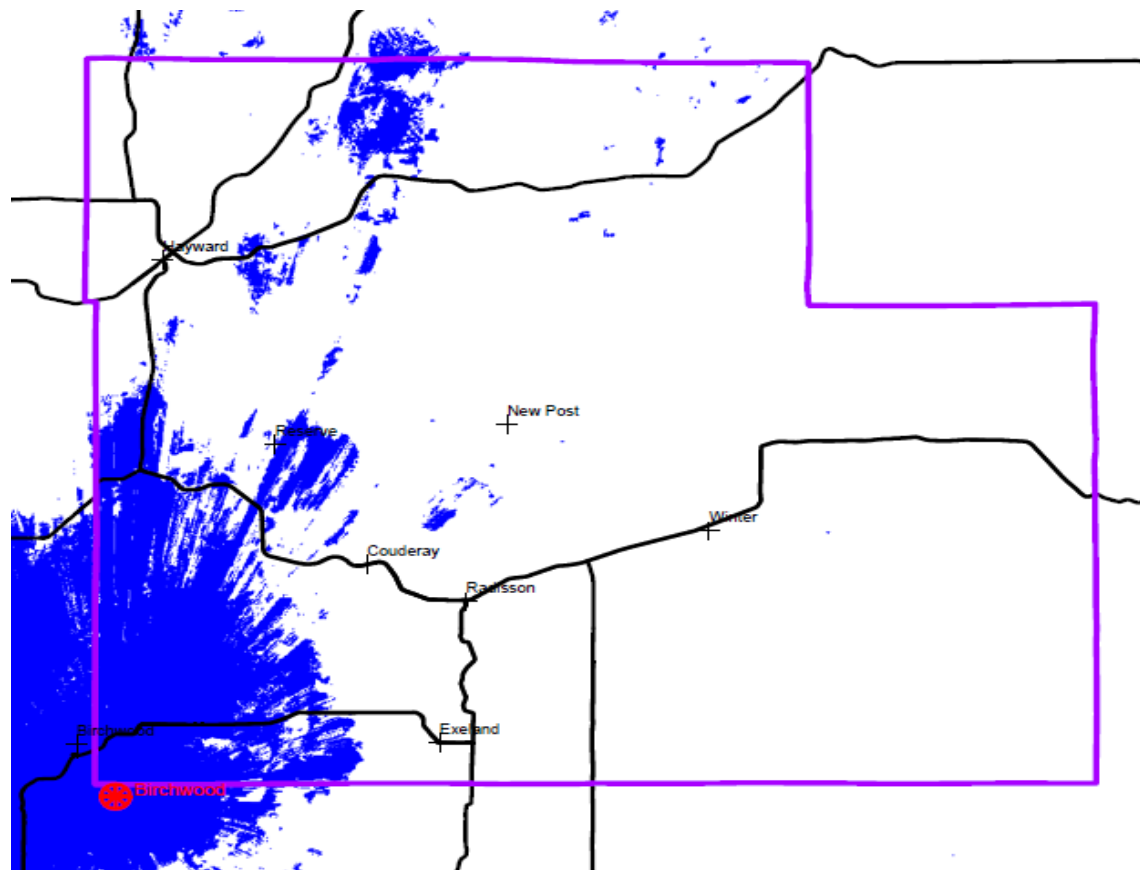
Portable Talkback Coverage Meteor DOT



15



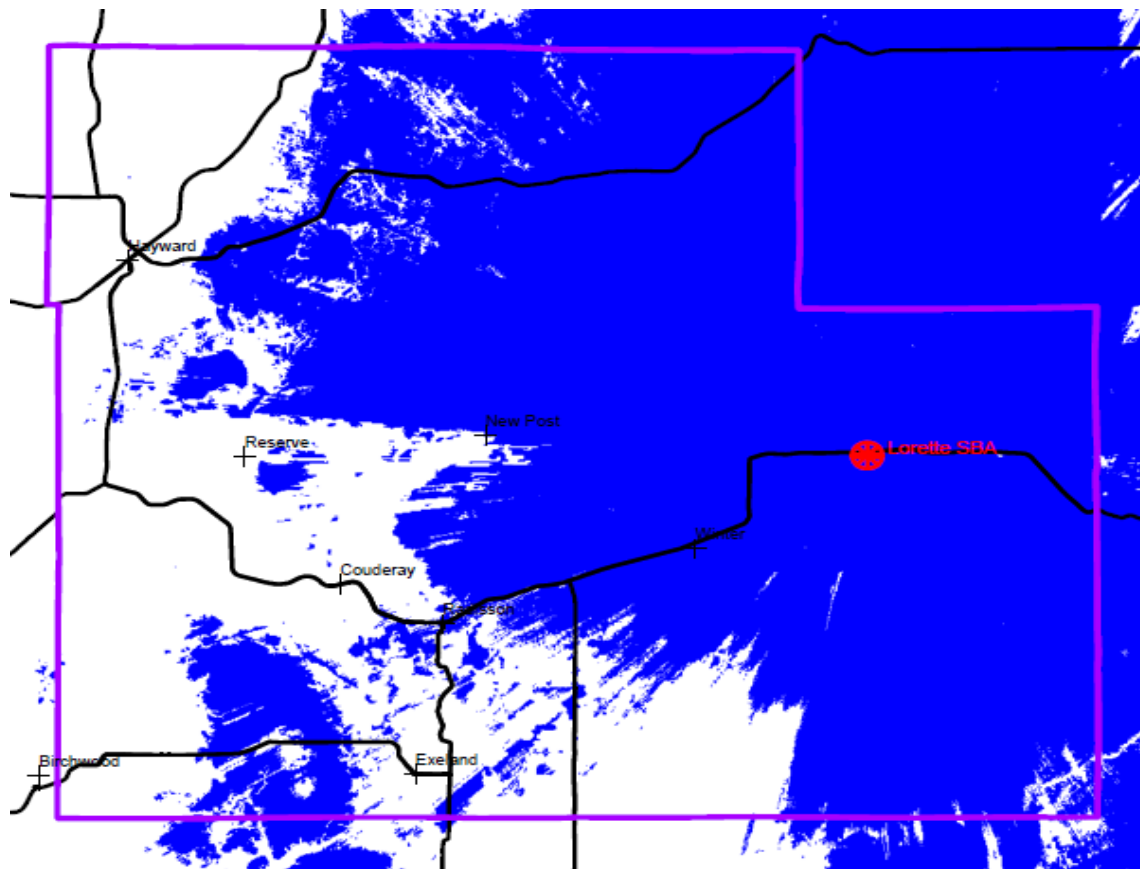
Portable Talkback Coverage Birchwood



16

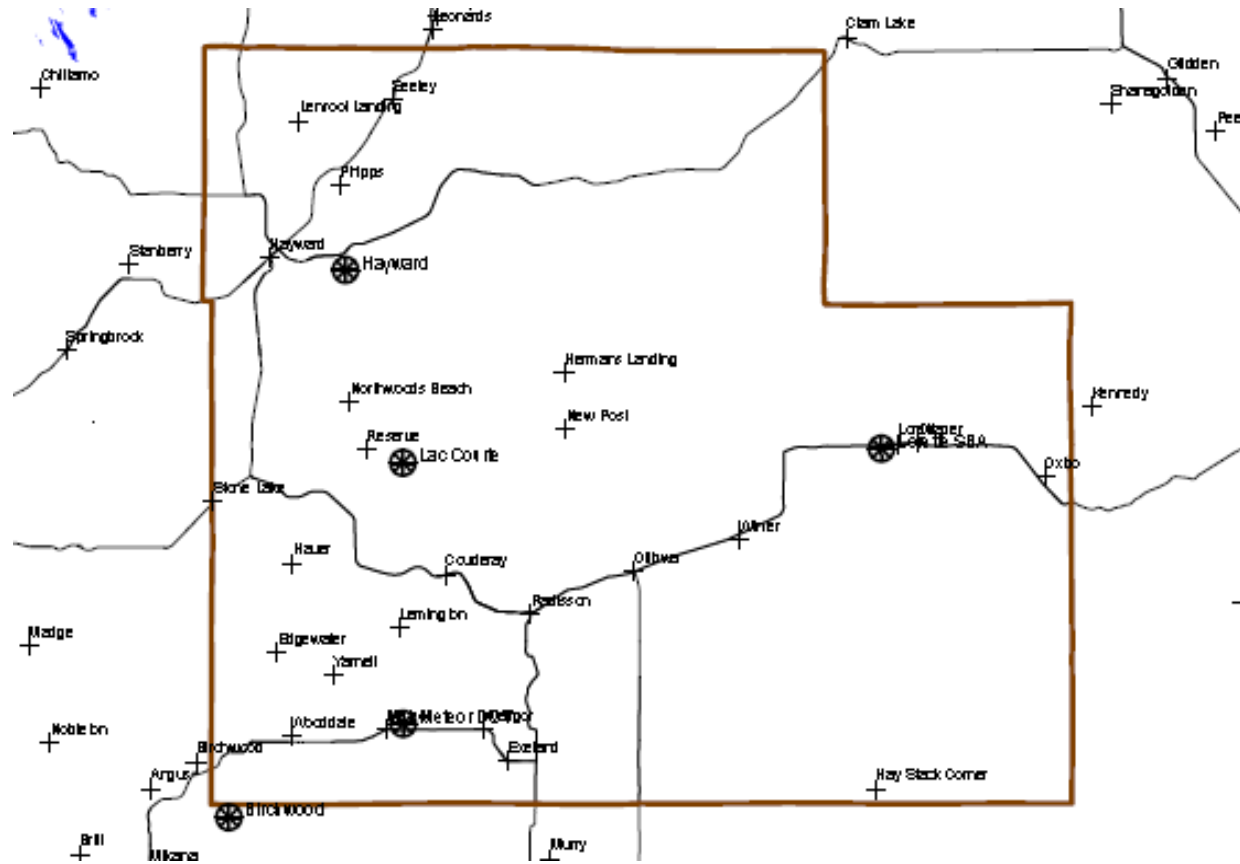


Portable Talkback Coverage Loretta SBA



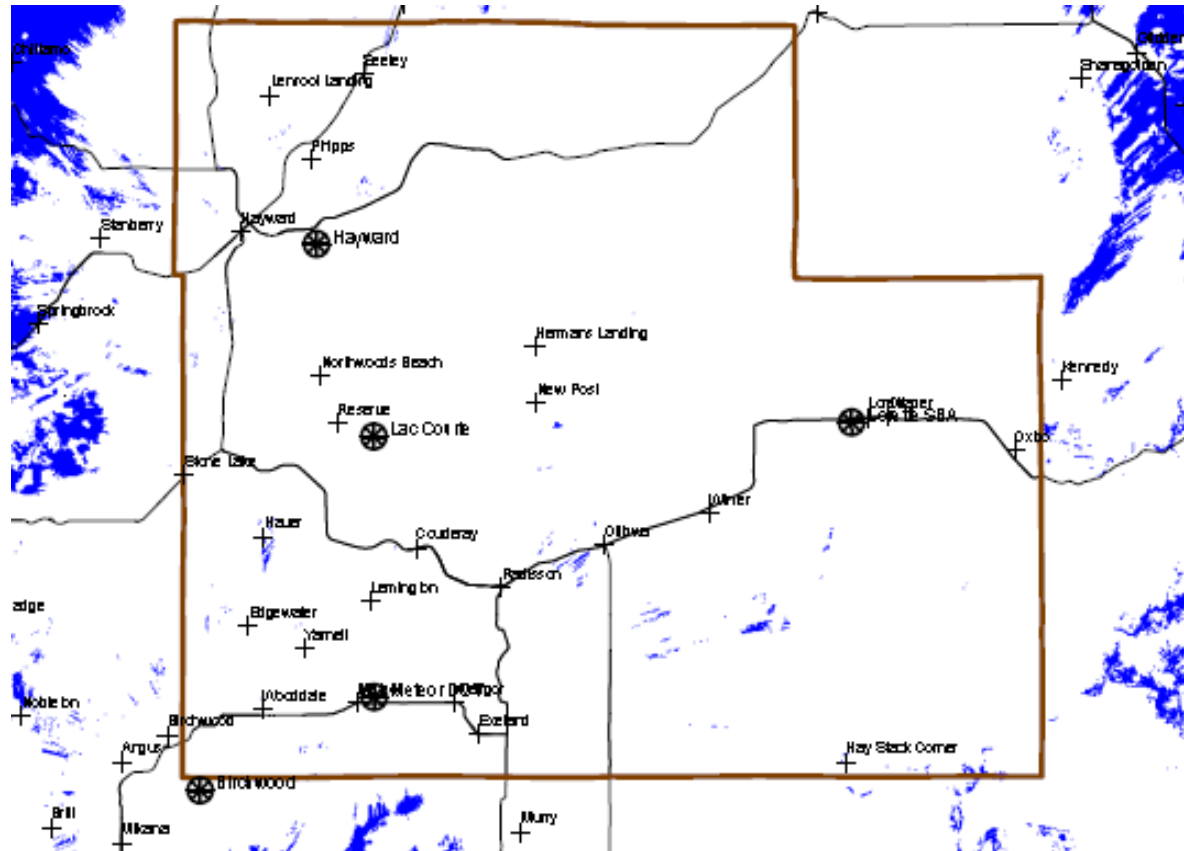


P25 Mobile Radio Coverage



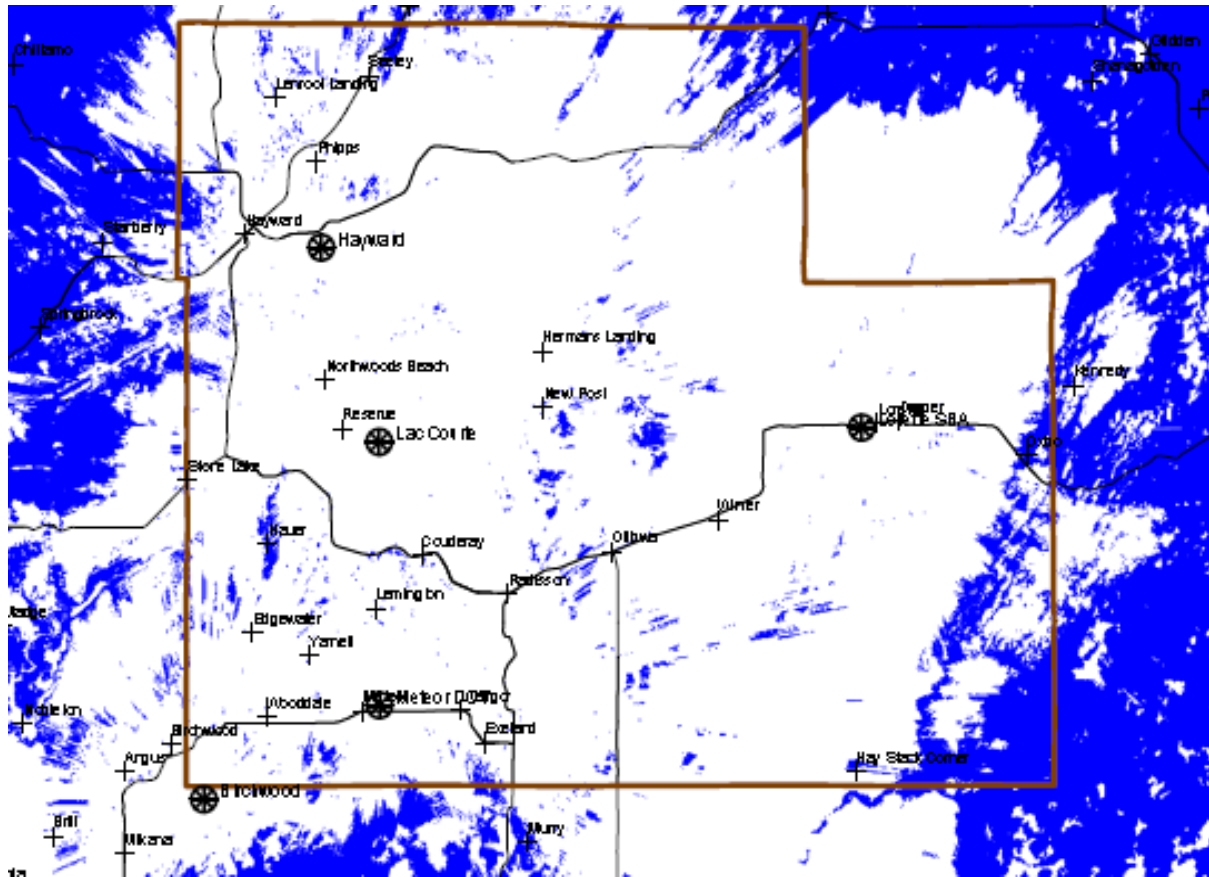


P25 Portable Outdoor Coverage





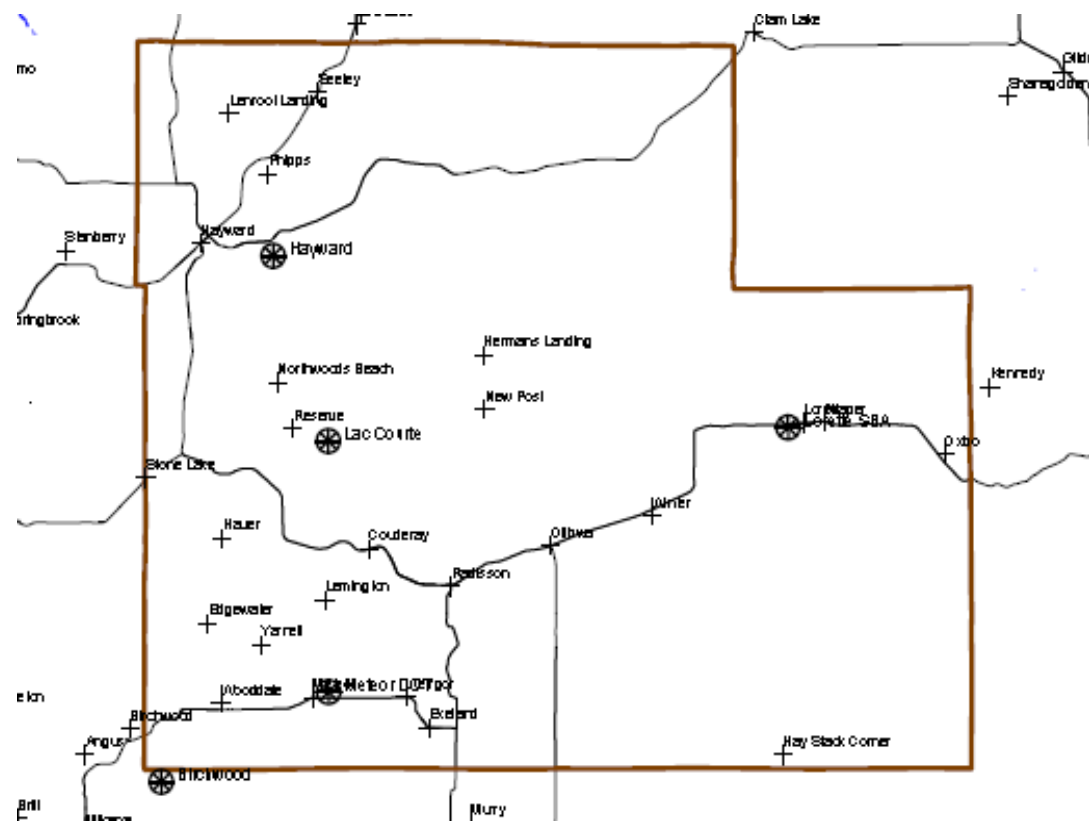
P25 Portable Indoor Coverage



20

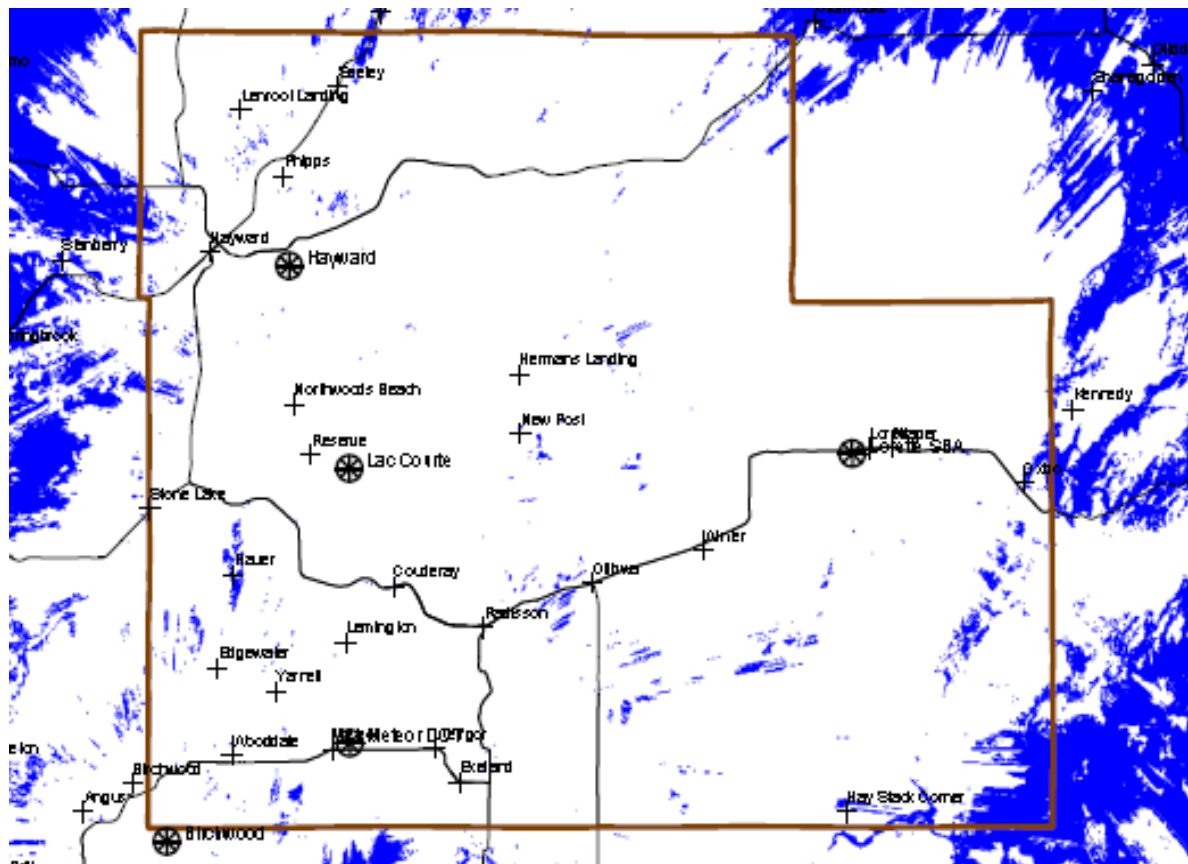


Analog Mobile Coverage



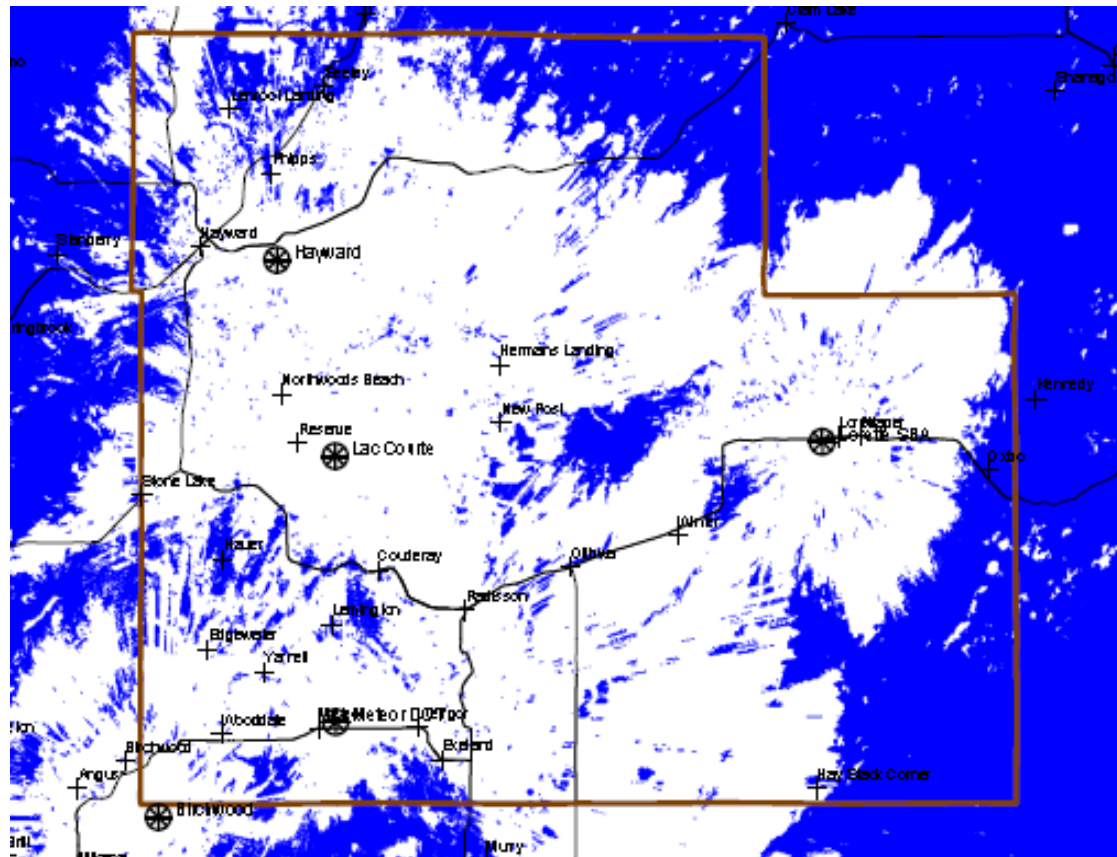


Analog Portable Outdoor Coverage



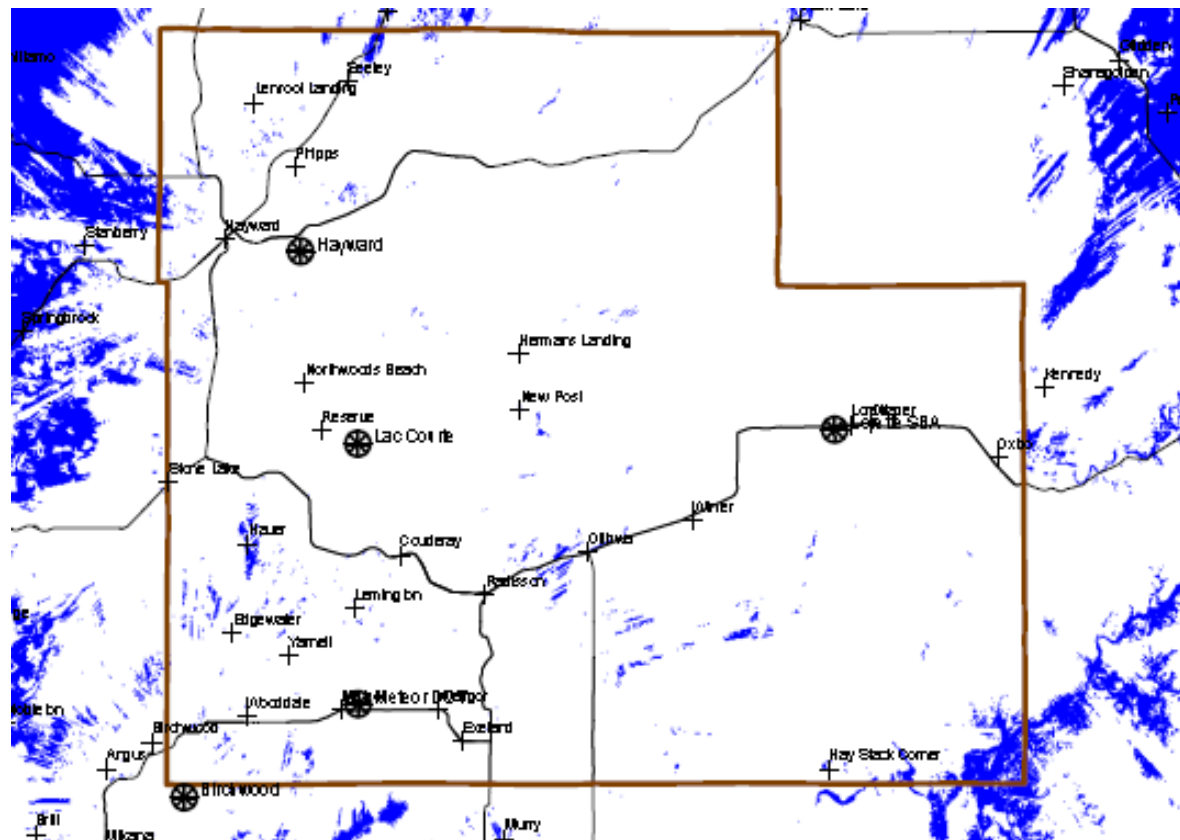
22

Analog Portable Indoor Coverage



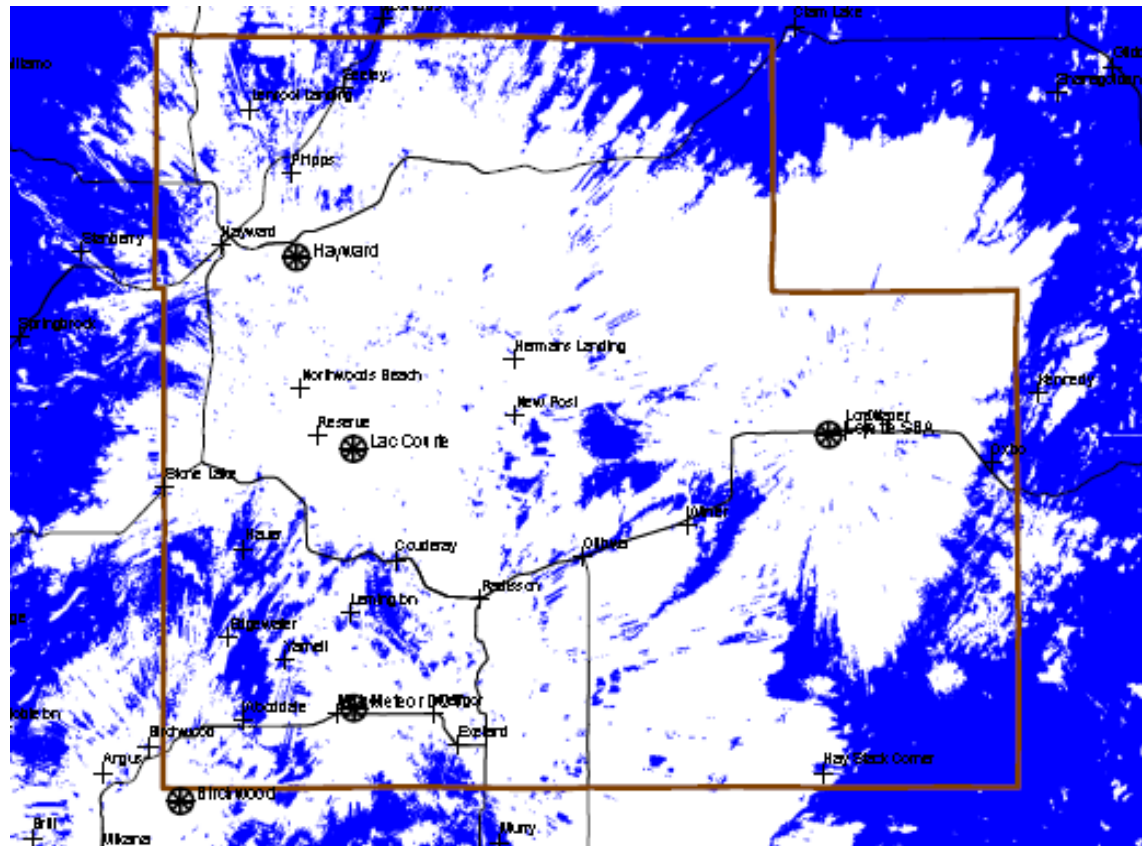


Paging Outdoor Coverage





Paging Indoor Coverage





4651 Anderson Dr. Eau Claire, WI 54703
715-225-7604

May 30, 2024

Sawyer County
Attn: Andy Albarado
10610 Main Street
Hayward, WI 54843

Dear Mr Albarado:

General Communications, Inc “GenComm” is pleased to present Sawyer County with this proposal to upgrade your countywide radio system.

Price Summary

P25 Conv Simulcast Sites	Price
Hayward Backup Voter	\$115,485.38
Lac Courte Main Voter	\$122,877.21
Birchwood	\$110,256.07
Meteor (New Tower)	\$105,376.10
Loretta (New Tower)	\$181,097.24
Spares	\$57,699.17
Sub-Total:	\$692,791.17
Microwave Backhaul	Price
Hayward	\$56,887.01
Lac Courte	\$77,135.93
Birchwood	\$49,440.45
Meteor (New Tower)	\$38,895.89
Loretta (New Tower)	\$37,727.96
Pipestone	\$66,905.46
Sub-Total:	\$326,992.71

Services	Price
Services - Engineering and PM	\$100,000.00
LMR FCC Licensing - Estimate	\$15,000.00
Sub-Total:	\$115,000.00

System Total:	\$1,134,783.88
----------------------	-----------------------



4651 Anderson Dr. Eau Claire, WI 54703
715-225-7604

Towers and Shelters	Price
Meteor – 225’ Tower and Shelter	\$586,322.00
Loretta – 225’ Tower and Shelter	\$586,322.00
Total:	\$1,172,644.00

System Total with New Towers:	\$2,307,427.88
--------------------------------------	-----------------------

Option to keep Hayward Water Tower Site

P25 Conv Simulcast Sites w/ Microwave	Price
Hayward WT Tx/Rx Site	\$238,668.58
Or Hayward WT Rx Only Site	\$139,515.76

Details of the proposed solution and coverage maps follow.

For any questions or further inquiries please feel free to contact me directly at 608-310-7122 or Aaron Jenneman at 715-210-4575 or aaron.jenneman@gencomm.com

Sincerely,

Gary E. Pelletier

Gary E. Pelletier
Vice President of Service & Engineering

Project Overview

Assessment

The current radio system is falling short in terms of providing reliable mission critical coverage for Sawyer County Sheriff's Department, Sawyer County Ambulance, Hayward Police Department, and 8 local fire departments. Some of your equipment is not supported and is no longer manufactured. We recommend a wholesale replacement to a system architecture that emergency services use extensively in the US. Locally, we have designed and installed these types of systems in WI and IL. According to our preliminary assessment, we believe that 5-sites will achieve the critical coverage requirements needed for agencies in the county.

The design for the radio system includes the following:

- 5-site, 3 channel analog
 - 1 Channel of P25 VHF Simulcast system
 - 2 Channel Analog Simulcast System
- P25 LSM simulcast modulation for fewer sites and better coverage.
- Integration with the new Mindshare Dispatch consoles
- Microwave Backhaul with network redundancy
- Alarm system
- Expert installation
- Local service technicians

Details of Proposed Solution

Your current system does not provide adequate portable coverage throughout the county. GenComm proposes a new 5-site system design using mostly different sites. The system consists of a 3 channel P25 digital conventional / analog simulcast that will integrate into existing dispatch consoles at the sheriff's office or you might want to consider replacing the consoles.

1 Existing Site:

- Hayward
- Option to keep Hayward Water Tower as a Tx/Rx site or Rx Only site for better inbuilding coverage in Hayward

4 New Sites:

- Meteor (Recommend New Tower and Shelter)
 - DOT Tower is full and County tower does not provide adequate coverage
- Lac Courte Broadcast Tower
- Loretta (Recommend New Tower and Shelter)
 - Option to Lease from ATC for \$2,500/month
- Birchwood Mosaic Tower
 - Lease rate \$1,000/month, includes tower and shelter

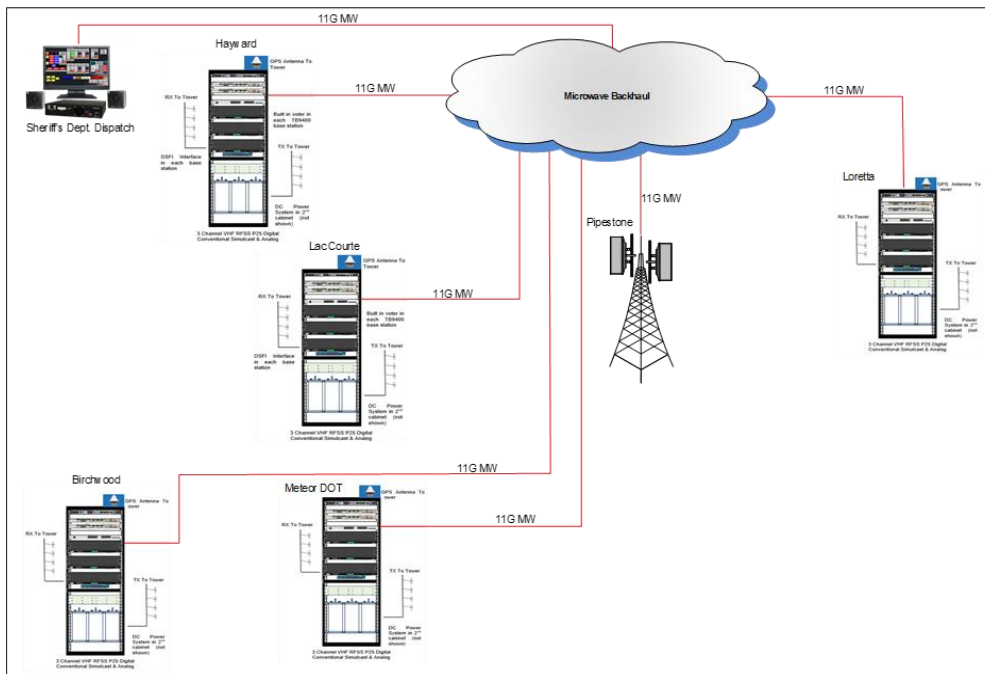
Additional Highlights

- P25 VHF conventional simulcast using LSM for exceptional coverage
- Coverage to meet (and exceed) 90% with 95% reliability
- Distributed simulcast and voting architecture built into stations – less equipment needed with no single point of failure
- Geo-redundant primary and backup simulcast voter sites
- Microwave ring at 99.999% reliability
- Cisco network

Radio System

GenComm proposes a Tait P25 digital and analog conventional simulcast radio system utilizing the latest in advanced technology. The TB9400 IP based base stations will be the engines driving this system. These stations will be utilized for the P25 and analog simulcast channels. Tait's P25 Simulcast is a compact and resilient network solution for voice and data. The architecture reduces the total cost of ownership by providing advanced functionality with less equipment, better coverage on the same frequencies per site and the ability to expand as organizational needs change.

Detailed 5-Site System Diagram



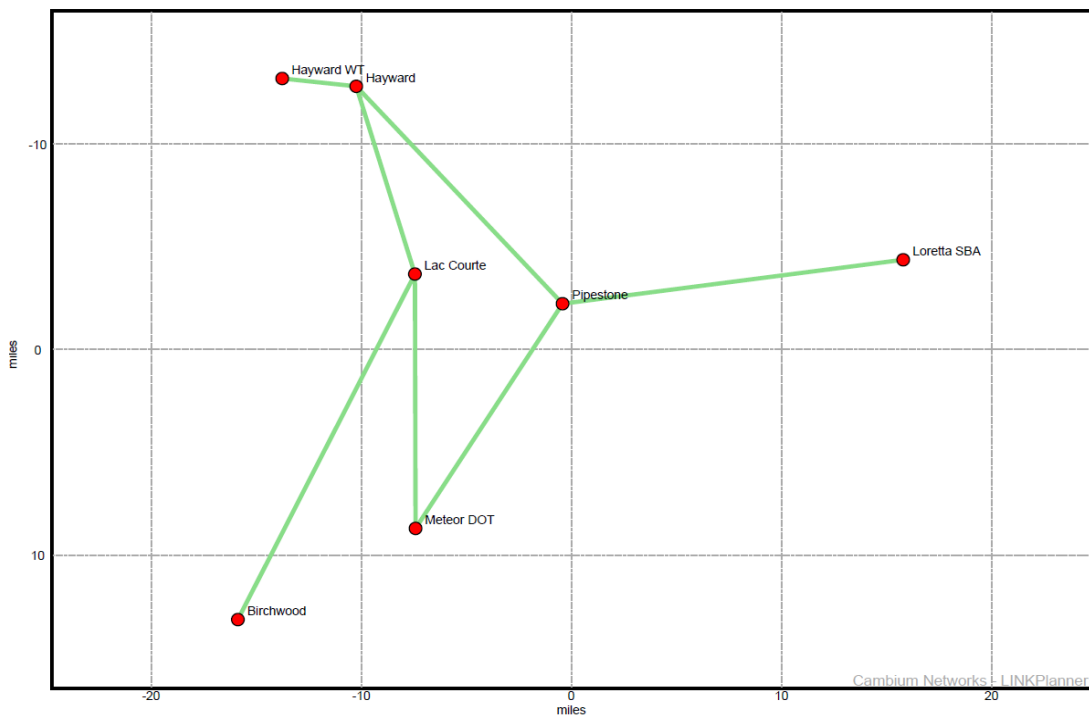


4651 Anderson Dr. Eau Claire, WI 54703
715-225-7604

Microwave System:

We recommend a licensed microwave system to provide you with a robust system that utilizes equipment from our Vendor **Cielo Networks**. We developed a network with 4 sites in a ring and 3 sites with a 1+1 hot standby protection with (2) CG2X units. We are using the 11GHz band to reduce dish sizes but could use the 6GHz band for less path fade. The system will be equipped for adaptive modulation up to 1024 QAM to provide scalable up to 150 Mbps of layer 2 capacity with a 99.999% annual 2-way availability at the time of installation. Pipestone will be used as a pass-through site to reach Loretta.

Microwave System Diagram



Coverage Analysis

GenComm reviewed site locations with high-quality transmit combiners, receive multicouplers and antenna systems and produced the selected 5-sites based on a thorough study of coverage prediction results. The simulcast sites are connected to a microwave system designed in spoke configuration for optimum reliability. We wanted to address your specifically stated areas of concern while also enhancing other areas within your service territory where we believe users will experience both need indoor signal penetration and solid outdoor coverage. The combination of these sites will deliver the best coverage within the county.

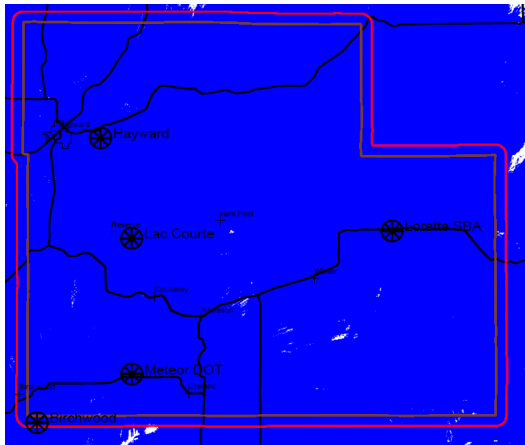
Primary concern is portable talkback (receive) coverage outdoors and indoors. GenComm used the county's site locations with the existing transmit combiners, receive multicouplers and antenna systems to come up with the below coverage maps. The simulcast sites are connected to a microwave backhaul designed for maximum reliability and control.

Our coverage maps are based on your 5-site system with 95% reliability with portable on hip with half wave antenna approximately 3' AGL at DAQ 3.4. We provided maps for digital and analog outdoors and 8dB indoor coverage maps which is a standard loss for rural areas. This does not guarantee coverage but provides a reliable estimation on strength of coverage within the county boundary.

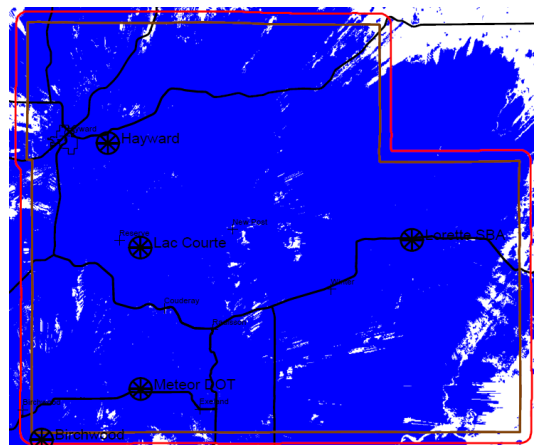
Coverage Maps

Digital P25 LAW Coverage

Portable Radio Outdoor Coverage



Portable Radio 8dB Indoor Coverage

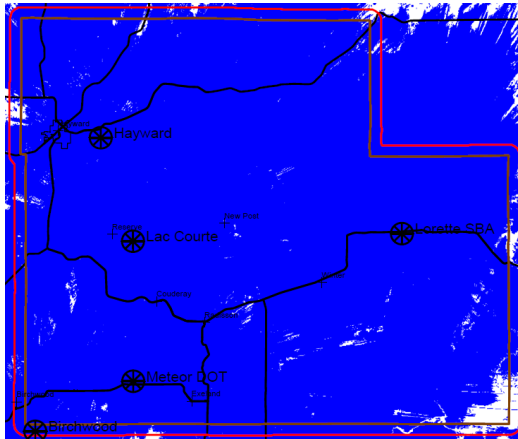




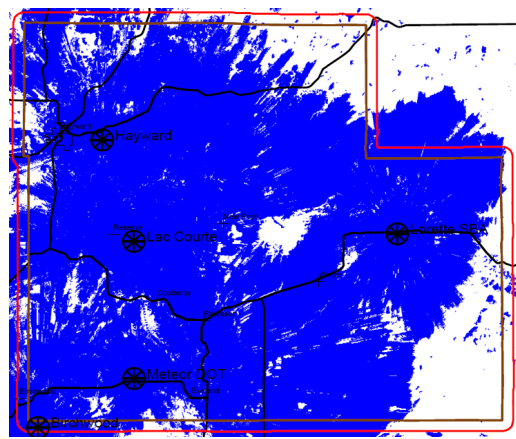
4651 Anderson Dr. Eau Claire, WI 54703
715-225-7604

Analog Fire Coverage

Portable Radio Outdoor Coverage

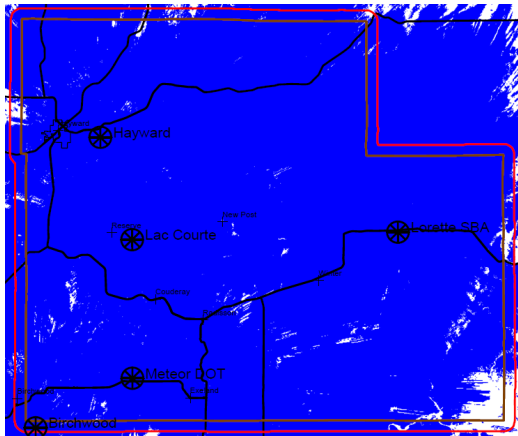


Portable Radio 8dB Indoor Coverage

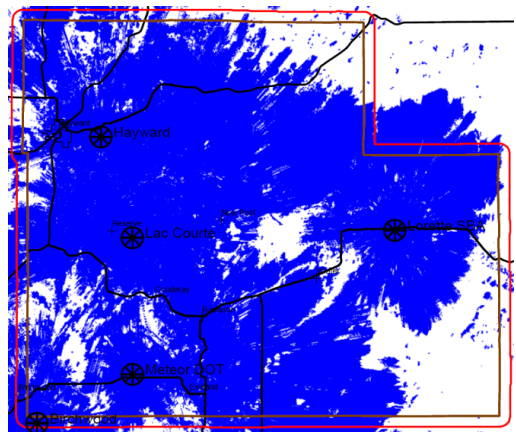


Analog Paging Coverage

Pager Outdoor Coverage



Pager 8dB Indoor Coverage



BUG TUSSEL WIRELESS LLC
PROPOSAL TO COUNTY -- TOWER AND FIBER CONSTRUCTION

Itemized Preliminary Budget:

	Fiber Mileage	Homes Passed (Est.)	Tower Construction	Fiber Constuction	Last Mile Equipment	
Moose Lake		335	\$ 225,000.00	\$ -	\$ 100,000	
Winter		533	\$ 225,000.00	\$ -	\$ 100,000	
Ojibwe		718	\$ 225,000.00	\$ -	\$ 100,000	
New Post		636	\$ -	\$ -	\$ 100,000	
Anishinaabe		558	\$ -	\$ -	\$ 100,000	
Fiber Route	114.7597	1522	\$ -	\$ 9,467,675	\$ 567,706	
TOTAL COST OF ASSETS			\$ 675,000.00	\$ 9,467,675	\$ 1,067,706	\$ 11,210,381.25

PROPOSED BOND SUMMARY

Preliminary Budget:

Fiberoptic Construction	\$ 11,210,381.25
Cost of Issuance, Capitalized Interest, Initial Funding of Debt Service Reserve Fund	\$ 4,761,960.58

TOTAL COST OF PROJECT	\$ 15,972,341.83
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Sources of Capital:

BTW Bond backed by County	\$ 16,000,000.00
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TOTAL PROJECT FUNDING	\$ 16,000,000.00
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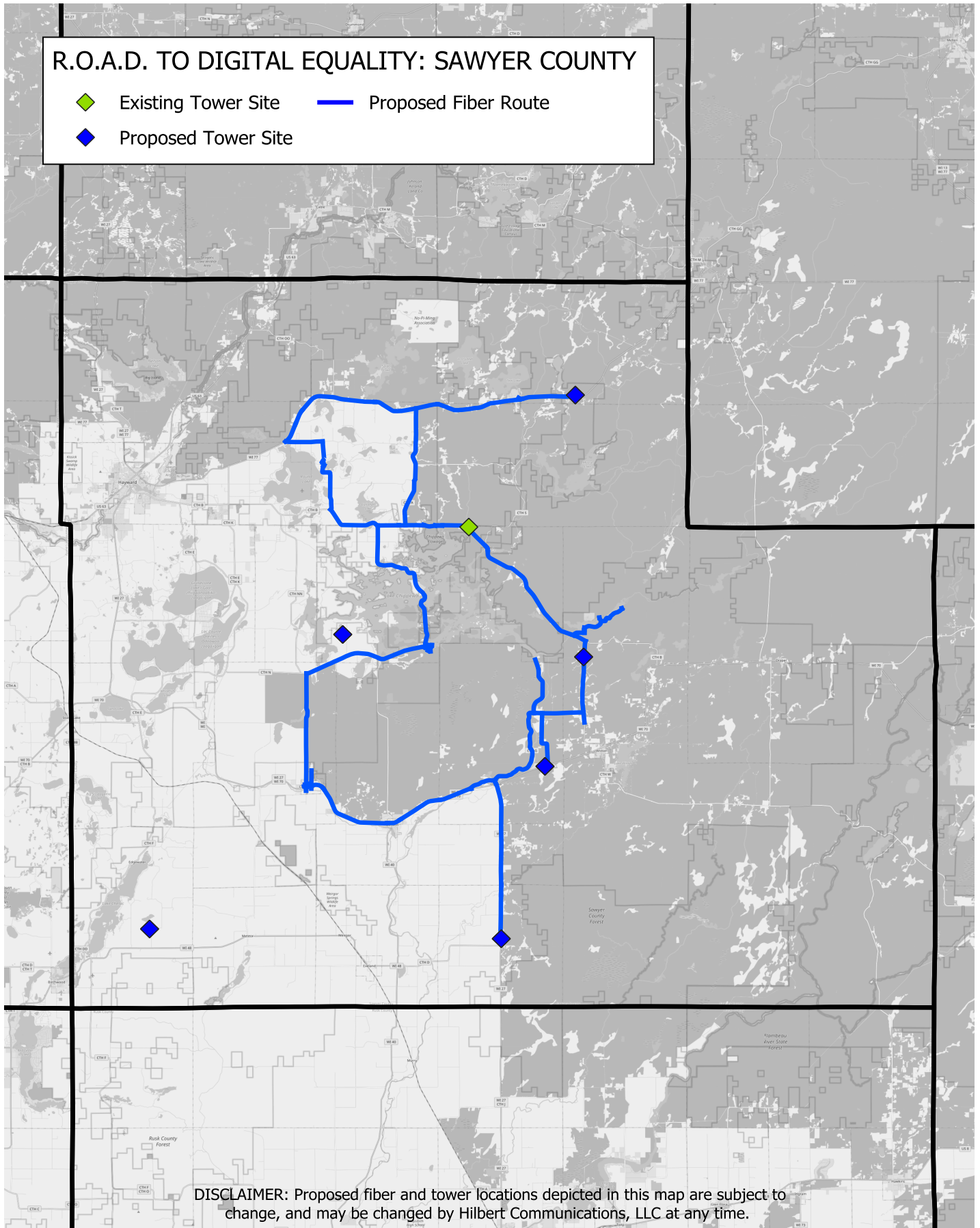
Revenue to County:

	Annual	Monthly
Average Annual Payment on BTW Bond backing	\$ 40,656.85	\$ 3,388.07

TOTAL AMOUNT PAID TO COUNTY	\$ 1,219,705.56
------------------------------------	------------------------

R.O.A.D. TO DIGITAL EQUALITY: SAWYER COUNTY

- Existing Tower Site
- Proposed Fiber Route
- Proposed Tower Site



DISCLAIMER: Proposed fiber and tower locations depicted in this map are subject to change, and may be changed by Hilbert Communications, LLC at any time.

SAWYER COUNTY, WISCONSIN

RESOLUTION NO. 2024 - _____

**INITIAL RESOLUTION APPROVING
REVENUE BOND FINANCING FOR BUG TUSSEL WIRELESS, LLC**

INTRODUCED BY: _____ Committee

INTENT & SYNOPSIS: To provide approval of an Initial Resolution of Sawyer County to participate with other counties in accordance with an Intergovernmental Agreement pursuant to which Fond du Lac County, Wisconsin will serve as the conduit bond issuer for Revenue Bond Financing for Bug Tussel Wireless, LLC to finance a project for acquisition, construction and installation of certain telecommunications infrastructure, for the purpose of providing wireless internet and telephone communication services to businesses, governmental units and residents of rural communities where such service is currently unavailable or prohibitively expensive (the "Project"), which includes Project costs located in Sawyer County in an amount not to exceed \$16,000,000.

FISCAL NOTE: None.

WHEREAS, Section 66.1103 of the Wisconsin Statutes (the "Act") authorizes municipalities to authorize the issuance and sale of bonds to construct, equip, re-equip, acquire by gift, lease or purchase, install, reconstruct, rebuild, rehabilitate, improve, supplement, replace, maintain, repair, enlarge, extend or remodel industrial projects; and

WHEREAS, Bug Tussel Wireless, LLC, a Wisconsin limited liability company (the "Company"), and/or one or more of its affiliates (including, without limitation, Hilbert Communications, LLC and Cloud 1, LLC), whether existing on the date hereof or to be formed and whether owned directly or indirectly by the Company, desires to finance a project consisting of the acquisition, construction and installation of certain telecommunications infrastructure that includes, among other things (i) acquisition of tower sites by purchase or lease of land and equipping such sites with towers and electronics to provide broadband, high speed cellular, emergency communications and point to point (P2P) data communications; (ii) constructing fiberoptic data transmission facilities (cable and electronics) between towers, key community facilities, businesses and residential aggregation points; (iii) where appropriate, connecting individual premises into the broadband network including the cost of Consumer Premise Equipment (CPE); (iv) payment of capitalized interest; (v) funding of a debt service reserve fund; (vi) payment of such project costs located in Sawyer County in an amount not to exceed \$16,000,000; and (vii) payment of professional fees (collectively, the "Project"), all of which will be for the purpose of providing wireless internet and telephone communications services to businesses, governmental units and residents of rural communities where such service is currently unavailable or is prohibitively expensive; and

WHEREAS, Sawyer County is a political subdivision of the State of Wisconsin within whose boundaries a portion of the Project is located; and

WHEREAS, pursuant to Sections 66.1103 and 66.0301 of the Wisconsin Statutes, individual counties or two or more counties, each a "Participating County", acting pursuant to an Intergovernmental Agreement may serve as the conduit issuer for such financing; and

WHEREAS, (i) the aggregate cost of the Project in Sawyer County and the Participating Counties is presently estimated to be not greater than \$250,000,000, (ii) the aggregate amount of the Project proposed to be financed with one or more issues or series of tax-exempt or taxable revenue bonds does not exceed \$250,000,000 (the "Bonds") to be issued by Fond du Lac County, Wisconsin (the "Issuing County") acting pursuant to intergovernmental powers, and (iii) the portion of the Project located in Sawyer County does not exceed \$16,000,000; and

WHEREAS, Section 66.1103(3)(f) of the Wisconsin Statutes provides that a municipality also may finance an industrial project which is located entirely outside the geographic limits of the municipality, but only if the revenue agreement for the project also relates to another project of the same eligible participant, part of which is located within the geographic limits of the municipality; and

WHEREAS, the Project includes necessary infrastructure for essential services by and for Sawyer County and local units of government in Sawyer County and is in furtherance of the public purposes set forth in the Act; and

WHEREAS, the proposed Project is a multi-jurisdictional project which is located in multiple counties to be identified, and the Company has requested that each of the Participating Counties approve an initial resolution (the "Initial Resolution") providing for the financing of the Project in an aggregate amount not to exceed \$250,000,000; and

WHEREAS, pursuant to the Intergovernmental Agreement, Fond du Lac County shall be the Issuing County of said revenue Bonds, and it shall be determined at a future date which county or counties shall be Participating Counties; and

WHEREAS, the Company has requested that Sawyer County and other Participating Counties who will directly benefit from the Project to each provide a limited guaranty (the "Guaranty") to enhance the collateral position of the Company in an amount equal to the pro rata portion of the Project costs incurred and essential services benefits derived in such Participating County; and

WHEREAS, the Company will have the primary obligation to make all scheduled principal and interest payments when due on the Bonds, and Sawyer County's Guaranty will apply only in the event that the Company does not make the required payments due on the Bonds; and

90 WHEREAS, in return for Sawyer County's Guaranty, Sawyer County shall receive an annual
91 guaranty fee (based upon the amount of its Guaranty), and the Company will pay all costs
92 to Sawyer County and all expenses by Sawyer County related to the bond issue; and
93

94 WHEREAS, at the option of the Company, bond insurance may be purchased with respect to
95 the Bonds which will require approval by subsequent resolution of Sawyer County;
96

97 WHEREAS, the Company shall enter into a Reimbursement Agreement (the
98 "Reimbursement Agreement") with Sawyer County agreeing to reimburse Sawyer County
99 for any payment required under Sawyer County's Guaranty and to indemnify Sawyer County
100 for any and all costs, expenses and liabilities related to the Bonds; and
101

102 WHEREAS, as further security for its Guaranty, Sawyer County shall receive a first mortgage
103 on all land, buildings, and improvements of the Company located in Sawyer County which
104 are financed with proceeds of the Bonds.
105

106 NOW, THEREFORE, BE IT RESOLVED by the Sawyer County Board of Supervisors as
107 follows:
108

109 1. Sawyer County hereby approves that Fond du Lac County, as the Issuing
110 County, acting pursuant to the Intergovernmental Agreement, shall:
111

112 (a) Finance the Project in an aggregate amount not to exceed
113 \$250,000,000 which includes Project costs located in Sawyer County in an amount
114 not to exceed \$16,000,000; and
115

116 (b) Acting pursuant to the Intergovernmental Agreement by and among
117 one or more Participating Counties, Fond du Lac County shall issue industrial
118 development revenue bonds in one or more issues or series of tax-exempt or taxable
119 bonds in an aggregate amount not to exceed \$250,000,000 in order to finance costs
120 of the Project located in the Participating Counties, pursuant to Section 66.1103(3)(f)
121 of the Wisconsin Statutes.
122

123 2. The aforesaid plan of financing contemplates, and is conditioned upon, the
124 following:
125

126 (a) The Bonds shall be limited obligations of the Issuing County, acting
127 pursuant to the Intergovernmental Agreement, and are payable solely from revenues
128 provided by the Company and are secured in part by the limited Guaranty of Sawyer
129 County;
130

131 (b) The Bonds shall never constitute an indebtedness of Sawyer County,
132 the Issuing County or the Participating Counties within the meaning of any state
133 constitutional provision or statutory limitation;
134

(c) The Bonds shall not constitute or give rise to a pecuniary liability of the Issuing County, or the Participating Counties, or a charge against their general credit or taxing powers;

(d) The Project shall be subject to property taxation in the same amount and to the same extent as though the Project were not financed with industrial development revenue bonds;

(e) The Company shall find a purchaser for all of the Bonds;

(f) All out-of-pocket costs, including but not limited to legal fees and Trustee's fees, incurred by Fond du Lac County or the Sawyer County in connection with the issuance and sale of the Bonds shall be paid by the Company, whether or not the Issuing County or another Participating County ultimately issues the Bonds; and

(g) Sawyer County shall be paid an annual guaranty fee (based upon the amount of Sawyer County's Guaranty).

3. The aforesaid plan of financing shall not be legally binding upon Sawyer County nor be finally implemented unless and until:

(a) The details and mechanics of the bond financing are authorized and approved by a further resolution of Fond du Lac County, as the Issuing County, by a vote of at least three-fourths of the members-elect (as defined in Section 59.001(2m) of the Wisconsin Statutes) of the Board of Supervisors. Such approval shall be solely within the discretion of the Issuing County, acting pursuant to the Intergovernmental Agreement and approval of the Board of Supervisors of the Issuing County;

(b) Said approval and Guaranty are further conditioned upon terms and conditions of one or more written agreements between Sawyer County and the various parties involved, ensuring that all of the proceeds from the sale of the Bonds shall be administered by a duly appointed independent trustee, that the bond proceeds shall be used exclusively for the development of the Project and for no other purpose, and that the project funds shall be paid over to the Company by the trustee only as they become needed for completion of the Project;

(c) The County Clerk of Sawyer County shall cause notice of adoption of this Initial Resolution, in the form attached hereto as Exhibit A, to be published once in a newspaper of general circulation in Sawyer County, and the electors of Sawyer County shall have been given the opportunity to petition for a referendum on the matter of the aforesaid bond issue, all as required by law;

(d) Either no such petition shall be timely filed or such petition shall have been filed and said referendum shall have approved the bond issue;

182 (e) The county clerks of Sawyer County and the Participating Counties
183 shall each have received an employment impact estimate issued under Section
184 238.11 of the Wisconsin Statutes;

185
186 (f) The Bonds shall be limited obligations of the Issuing County, acting
187 pursuant to the Intergovernmental Agreement and are payable solely from revenues
188 provided by the Company and secured in part by a limited guaranty of each
189 Participating County;

190
191 (g) All Participating Counties have entered into the Intergovernmental
192 Agreement and identified Fond du Lac County as the Issuing County;

193
194 (h) All Participating Counties have approved their respective guaranties by
195 a vote of at least three-fourths of the members-elect of their respective County
196 Board of Supervisors; such subsequent approval shall be solely within the discretion
197 of each Participating County; and

198
199 (i) All documents required to consummate the financing have been duly
200 authorized and delivered.

201
202 4. Pursuant to the Act, all requirements that the Project be subject to the
203 contracting requirements contained in Section 66.1103 are waived, the Company having
204 represented that it is able to negotiate satisfactory arrangements for completing the Project
205 and that Sawyer County's interests are not prejudiced thereby.

206
207 5. The County Clerk of Sawyer County is directed following adoption of this
208 Initial Resolution (i) to publish notice of such adoption not less than one time in the official
209 newspaper of Sawyer County, such notice to be in substantially the form attached hereto as
210 Exhibit A and (ii) to file a copy of this Initial Resolution, together with a statement indicating
211 the date the Notice to Electors was published, with the Wisconsin Economic Development
212 Corporation within twenty (20) days following the date of publication of such notice.

213
214 6. This Initial Resolution is an "initial resolution" within the meaning of the Act
215 and official action toward issuance of the Bonds. Furthermore, it is the reasonable
216 expectation of Sawyer County that proceeds of the Bonds may be used to reimburse
217 expenditures made on the Project prior to the issuance of the Bonds. The maximum
218 principal amount of debt expected to be issued for the Project on the date hereof is
219 \$250,000,000.

220
221 7. Sawyer County Officers and Corporation Counsel shall forthwith negotiate and
222 confer with all interested parties, draft, edit, or approve and deliver the contracts or other
223 documents necessary to carry out the provisions of this Initial Resolution; provided,
224 however, that such Officers and Corporation Counsel shall present the same to the Board of
225 Supervisors for the Board's final review, ratification, and approval of all of the specific terms
226 and conditions contained in said documents prior to the issuance of the Bonds on behalf of
227 the Company. Such subsequent approval shall be solely within the discretion of Sawyer
228 County and its Board of Supervisors, notwithstanding this Initial Resolution.

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Recommended for adoption this 13th day of June, 2024 by the Finance Committee.

_____ John Righeimer, Chair	_____ Stacey Hessel, Vice Chair
_____ Marc Helwig, Member	_____ Tom Duffy, Member
_____ Jeff Hoehne, Member	

Recommended for adoption this 13th day of June, 2024 by the Administration Committee.

_____ Ron Kinsley, Chair	_____ Ron Buckholtz, Vice Chair
_____ Stacey Hessel, Member	_____ Tom Duffy, Member
_____ John Righeimer, Member	

Adopted _____
Defeated _____ by the Sawyer County Board of Supervisors this
Tabled _____ 20th day of June, 2024.

_____ Ron Kinsley, County Board Chair	_____ Lynn Fitch, County Clerk
--	-----------------------------------

I, the undersigned, the duly appointed and qualified Clerk of Sawyer County, Wisconsin do hereby certify that the foregoing resolution was duly adopted by the County Board of Supervisors at a meeting of said County held in open session in accordance with the requirements of Subchapter V of Chapter 19 of the Wisconsin Statutes on _____, 2024.

SAWYER COUNTY, WISCONSIN

County Clerk

EXHIBIT A

NOTICE TO ELECTORS OF SAWYER COUNTY, WISCONSIN

TAKE NOTICE that the Board of Supervisors of Sawyer County, Wisconsin ("Sawyer County"), at a meeting held at the Sawyer County Courthouse, 10610 Main Street, Hayward, Wisconsin, on _____, 2024, adopted an initial resolution (the "Initial Resolution") pursuant to Section 66.1103 of the Wisconsin Statutes, as amended, expressing the intention to issue not to exceed \$250,000,000 of industrial development revenue bonds (the "Bonds") on behalf of Bug Tussel Wireless, LLC, a Wisconsin limited liability company (the "Company"), and/or one or more of its affiliates (including, without limitation, Hilbert Communications, LLC and Cloud 1, LLC), to finance a project consisting of the acquisition, construction and installation of certain telecommunications infrastructure that includes, among other things (i) acquisition of tower sites by purchase or lease of land and equipping such sites with towers and electronics to provide broadband, high speed cellular, emergency communications and point to point (P2P) data communications; (ii) constructing fiberoptic data transmission facilities (cable and electronics) between towers, key community facilities, businesses and residential aggregation points; (iii) where appropriate, connecting individual premises into the broadband network including the cost of Consumer Premise Equipment (CPE); (iv) payment of capitalized interest; (v) funding of a debt service reserve fund; (vi) payment of project costs located in Sawyer County in an amount not to exceed \$16,000,000; and (vii) payment of professional fees (collectively, the "Project"), all of which will be for the purpose of providing wireless internet and telephone communications services to businesses, governmental units and residents of rural communities. The Company has represented that the net number of full-time equivalent jobs which will be created in Sawyer County is 1.

Pursuant to the terms of Section 66.1103 of the Wisconsin Statutes, all requirements that the Project be subject to the contracting requirements contained in Section 66.1103 are waived, the Company having represented that it is able to negotiate satisfactory arrangements for completing the Project and that Sawyer County's interests are not prejudiced thereby.

THE BONDS SHALL NEVER CONSTITUTE AN INDEBTEDNESS OF SAWYER COUNTY, NOR SHALL THE BONDS GIVE RISE TO ANY PECUNIARY LIABILITY OF SAWYER COUNTY, NOR SHALL THE BONDS BE A CHARGE AGAINST THE GENERAL CREDIT OR TAXING POWERS OF SAWYER COUNTY. RATHER, THE BONDS SHALL BE PAYABLE SOLELY FROM THE REVENUES AND OTHER AMOUNTS TO BE DERIVED PURSUANT TO THE REVENUE AGREEMENT RELATING TO SAID PROJECT TO BE ENTERED INTO BETWEEN THE ISSUING COUNTY OR ISSUING COUNTIES AND THE COMPANY.

The Initial Resolution may be inspected in the office of the Sawyer County Clerk at 10610 Main Street, Hayward, Wisconsin, during business hours.

TAKE FURTHER NOTICE THAT THE ELECTORS OF SAWYER COUNTY MAY PETITION FOR A REFERENDUM ON THE QUESTION OF THE BOND ISSUE. Unless within thirty (30) days from the date of the publication of this Notice a petition signed by not less than five percent (5%) of the registered electors of the Sawyer County is filed with the County Clerk requesting a referendum on the question of the issuance of the Bonds, the Issuing County will issue the Bonds without submitting the proposition for the electors' approval. If such petition is filed as aforesaid, then the Bonds shall not be issued until approved by a majority of the electors of Sawyer County voting thereon at a general or special election.

Lynn Fitch, County Clerk
Sawyer County, Wisconsin

Notice of Intent to Obtain a Municipal Industrial Revenue Bond

Section 66.1103 (4m) (a) 1 of the Wisconsin Statutes requires the person or business who intends to obtain an industrial revenue bond issue from a Wisconsin municipality to notify this intention to the Wisconsin Economic Development Corporation and to any collective bargaining agent in the state with whom the person or business has a collective bargaining agreement. This notification must occur at least 30 days prior to entering into the revenue agreement or signing the loan contract. The person or business must provide information on the number of full-time jobs that are expected to be eliminated, created, or maintained at the project site and elsewhere in Wisconsin as a result of the project which is the subject of this notice. The person or business named below hereby gives notice of intent to obtain an Industrial Revenue Bond pursuant to s. 66.1103 of the Wisconsin Statutes.

I. Project

A. Person: Steven J. Schneider
Business: Bug Tusel 2, LLC
Address: 417 Pine Street
Post Office/ZIP: Green Bay, WI 54301

B. Project site: Sawyer County, Wisconsin
(Name of city, village or town in which the project is located)

C. Project type: ☐ Expansion at Present Location ☐ Relocation Within Same Municipality
☐ Relocation From Within State ☐ Relocation from Out-of-State ☐ New Business
☐ Branch-Wisconsin Operation ☐ Branch-Out-of-State Operation ☒ Other* Wireless telecommunication infrastructure
*(Multiple locations in Sawyer County)

D. Maximum amount of IRB financing: \$16,000,000 in Sawyer County

II. Employment Estimates (to result within the next 3 years)

Number of Full-Time Jobs	Before Project	To Be Maintained	To Be Created	To Be Eliminated	Net Total Number of Jobs
A. <u>At the Project Site(s)</u>	0	0	1	0	1
B. <u>Other Wisconsin Operations</u>	200	200	0	0	200
C. <u>Net Totals</u>	200	200	1	0	201

D. Will any jobs transfer from one or more locations to the project site? Yes ☐ No ☒

Number of jobs to transfer: N/A

Location(s) the jobs will transfer from: (municipality) N/A


Signed/Person completing this form

Mitchel Olson, General Counsel
Title

June 5, 2024
Date

(920) 940-0138
Telephone Number



Radio System Upgrade

Presented by General Communications, Inc.

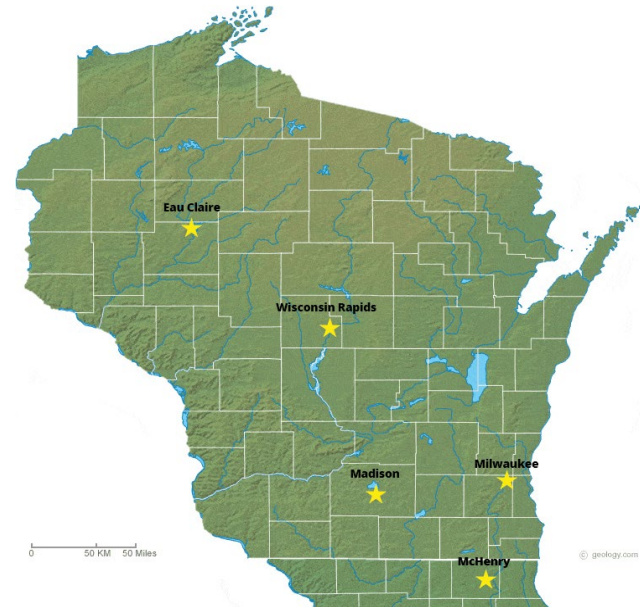


Aug 10, 2023



A little background on Gencomm

- 5 Locations in Wisconsin
 - Madison
 - Milwaukee
 - Eau Claire
 - Wisconsin Rapids
 - McHenry, IL
- 80+ Employees
- 50+ Years in Business





Proposed System

- 6-Site System Simulcast System
- 3-Channels
 1. Law Digital Channel
 2. Fire/EMS Analog Channel
 3. Paging Analog Channel
- Redundant Simulcast Control
- Microwave and/or Fiber Network



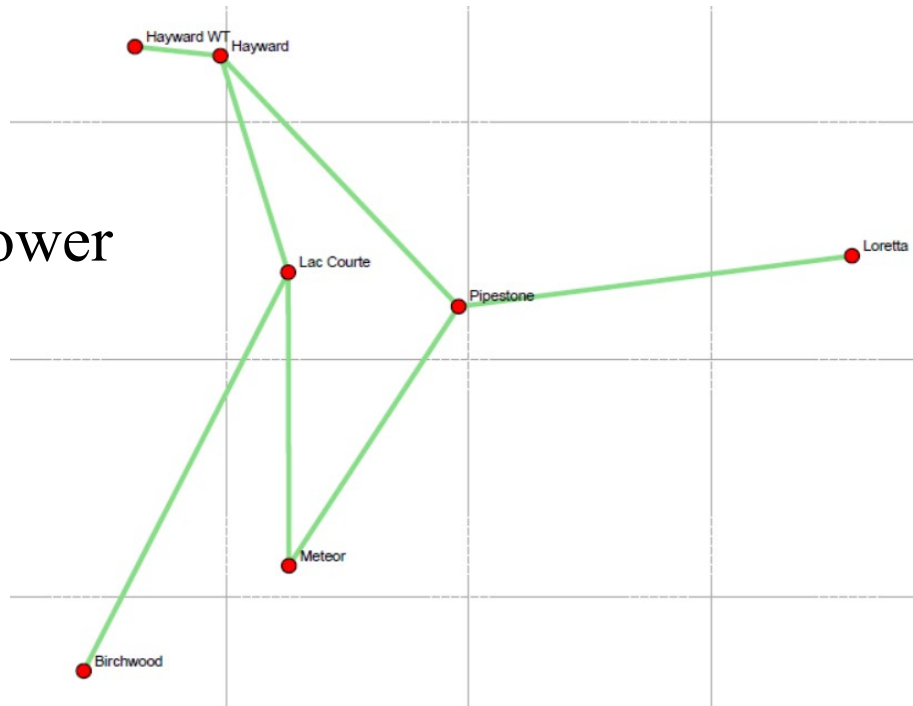
6-Site Simulcast Option 1

2 Existing Site:

- Hayward
- Hayward Water Tower

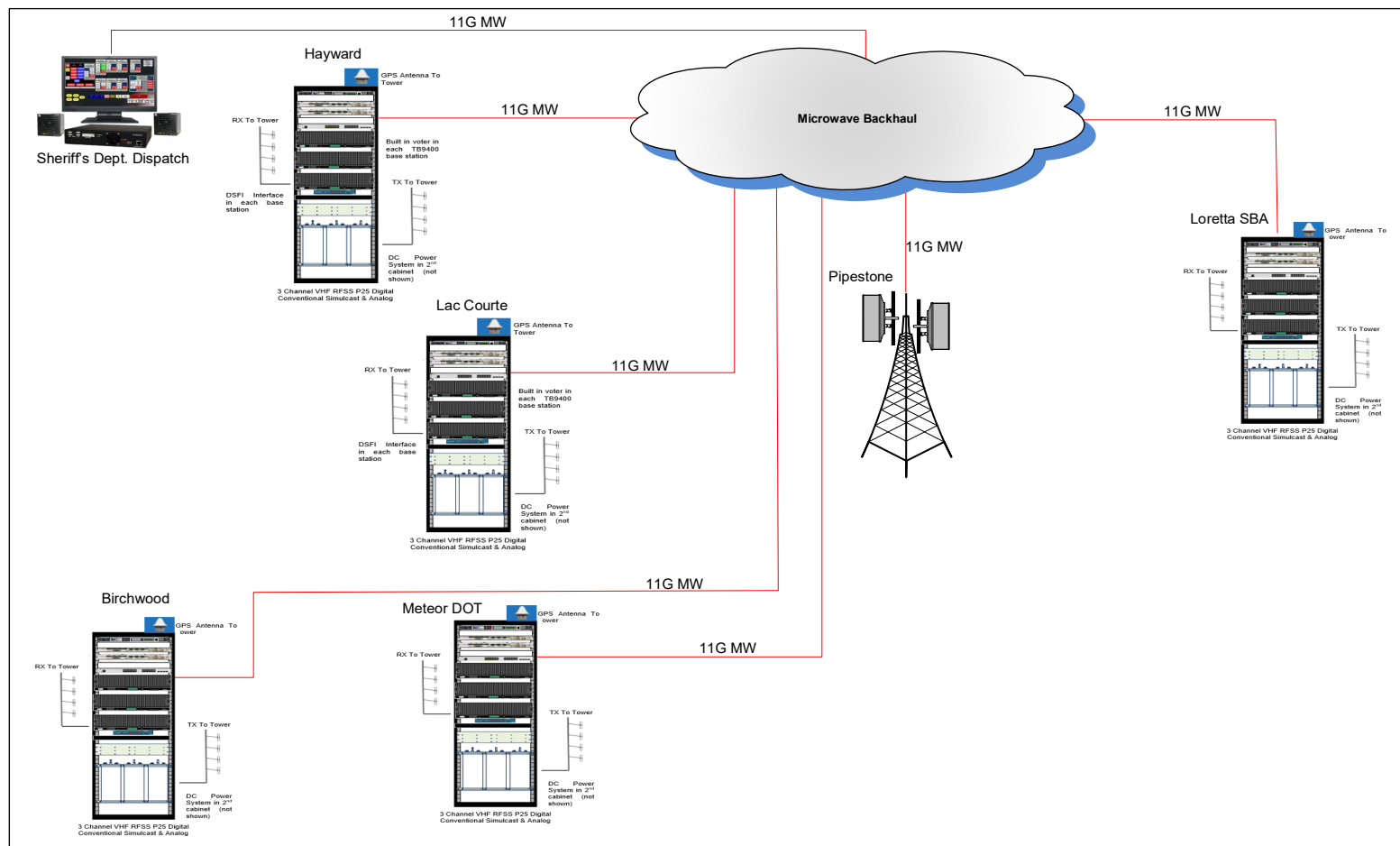
4 New Sites:

- Lac Courte
- Birchwood
- Meteor
- Loretta





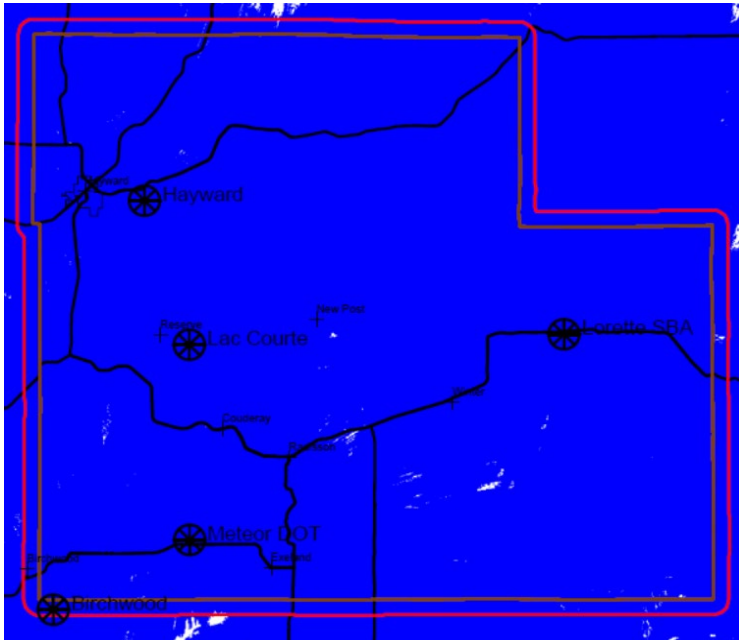
Detailed System Topology



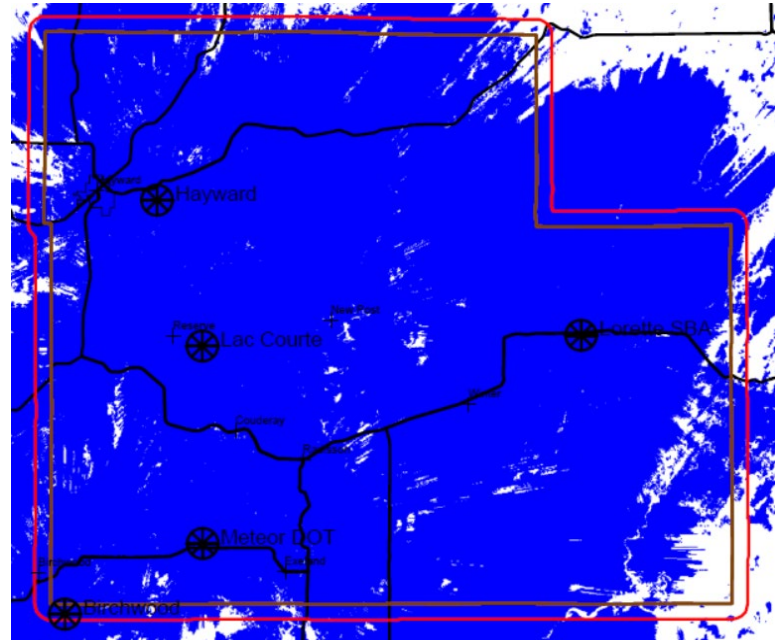


Digital Portable Coverage

- Outdoor



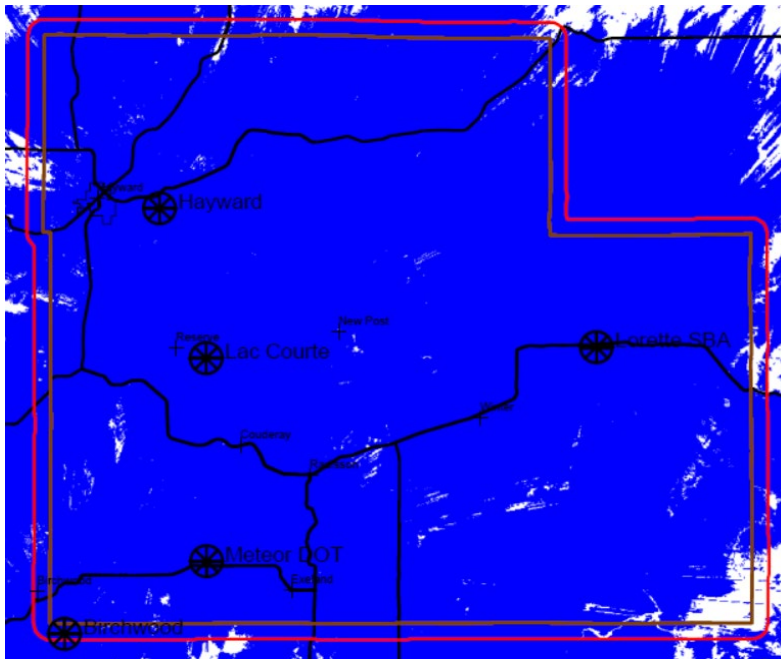
- Indoor



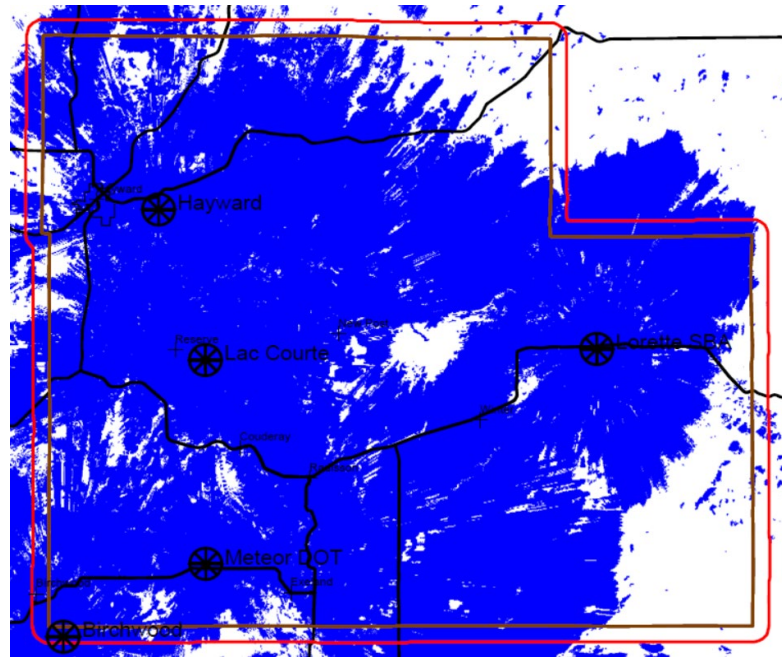


Analog Portable Coverage

- Outdoor



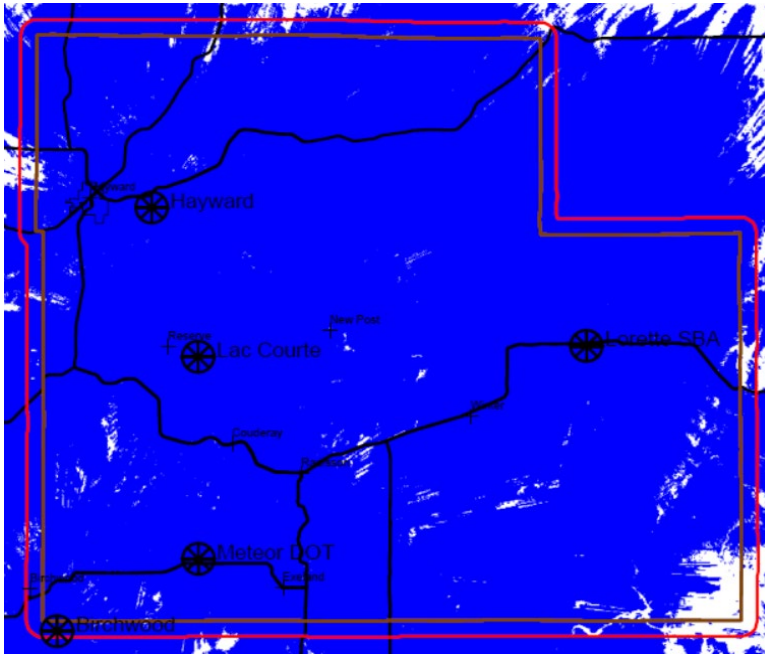
- Indoor



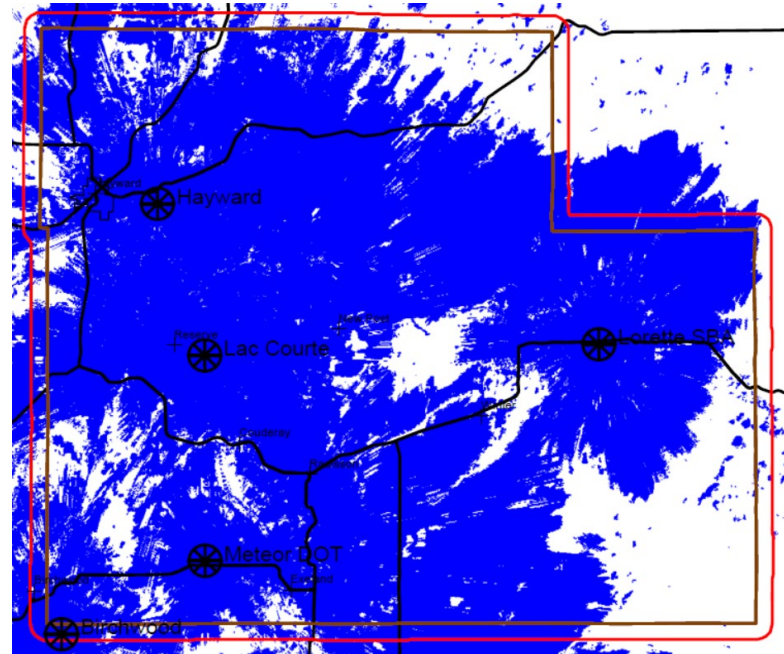


Analog Paging Coverage

- Outdoor

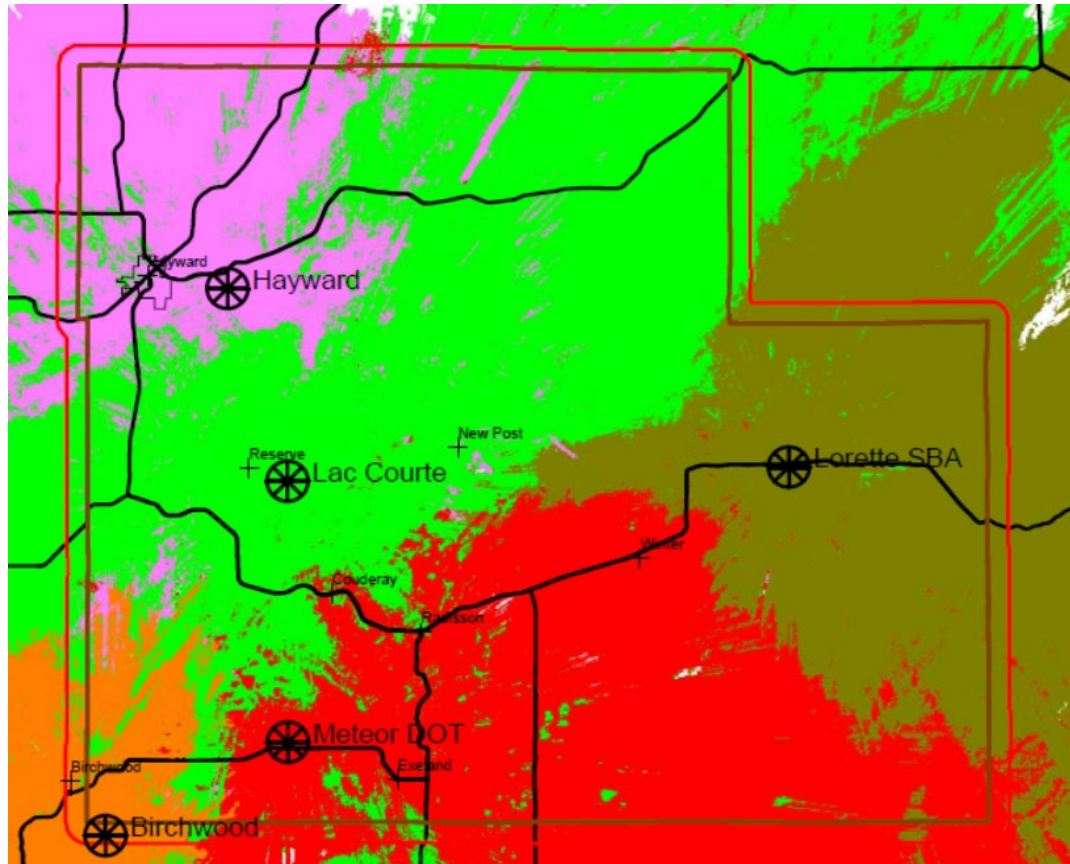


- Indoor





Most Likely Tower





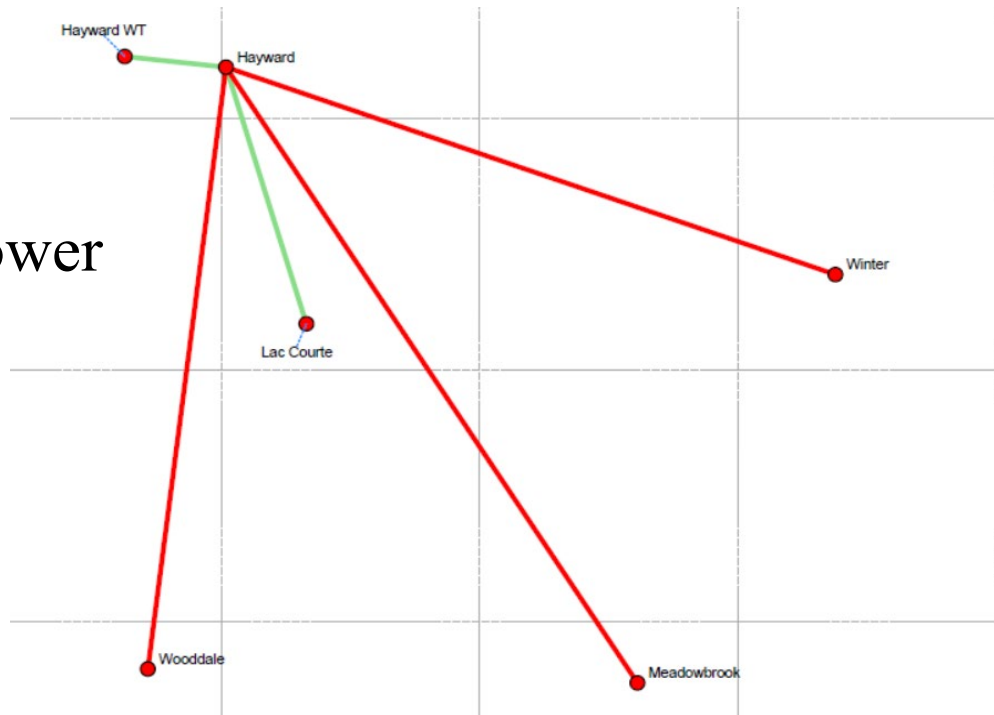
6-Site Simulcast Option 2

2 Existing Site:

- Hayward
- Hayward Water Tower

4 New Sites:

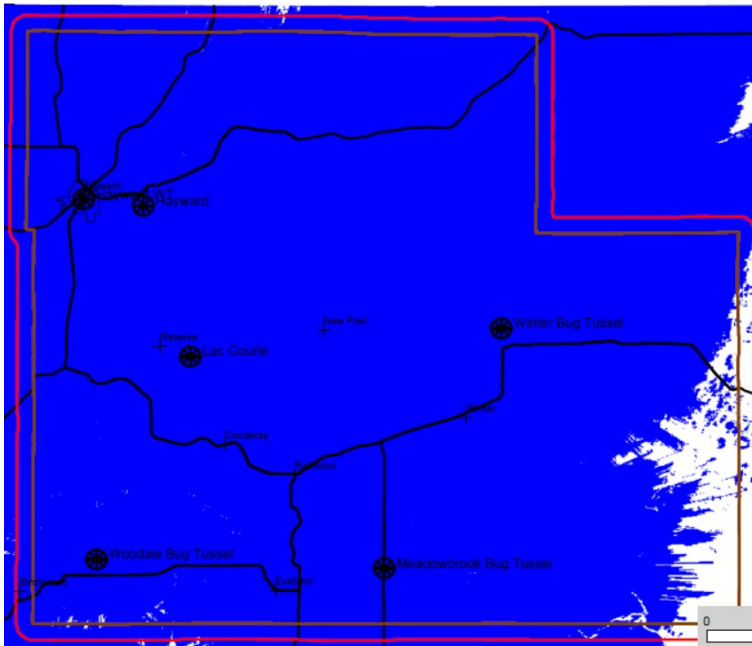
- Lac Courte
- Wooddale BT
- Meadowbrook BT
- Winter BT



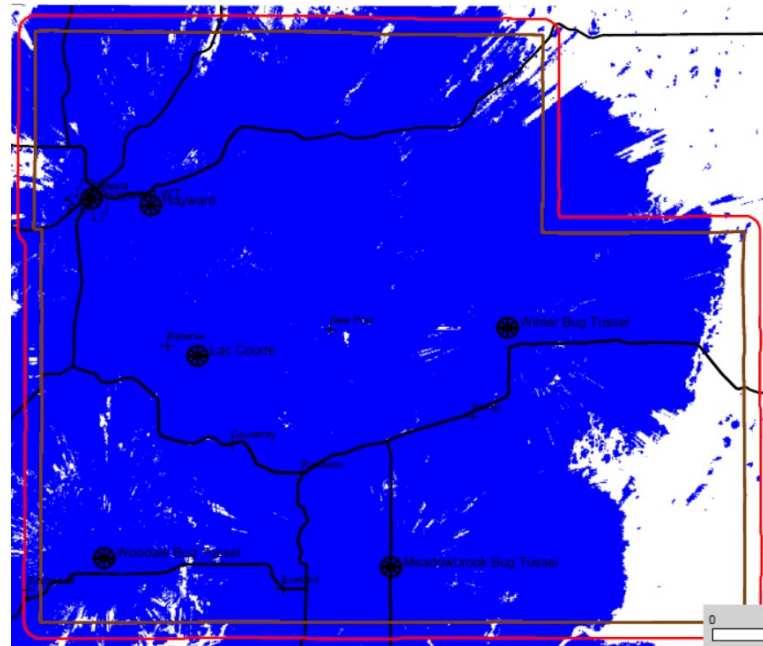


Digital Portable Coverage BugTussel

- Outdoor



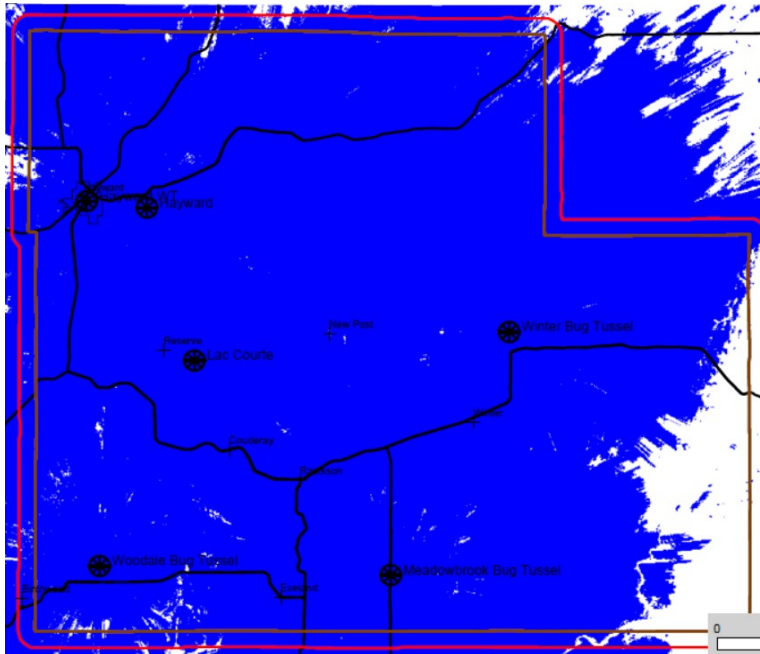
- Indoor



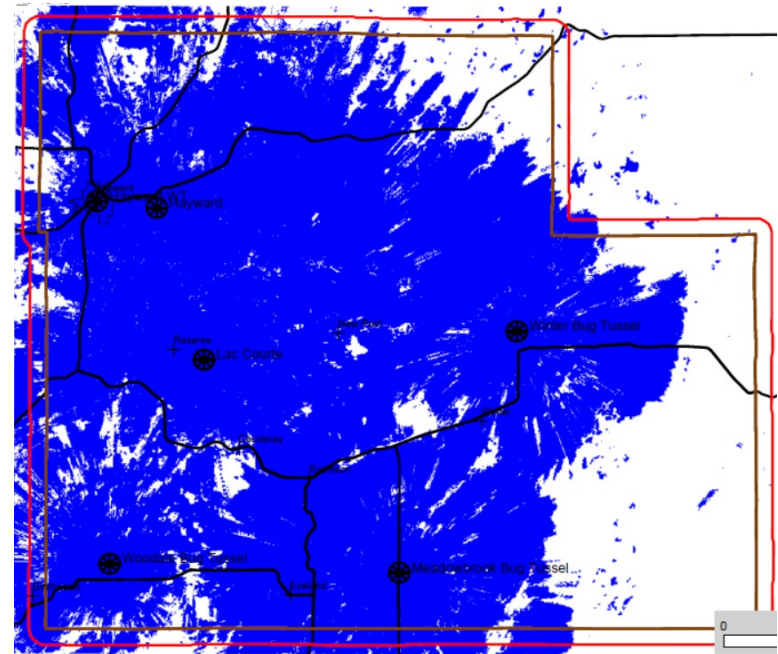


Analog Portable Coverage BugTussel

- Outdoor



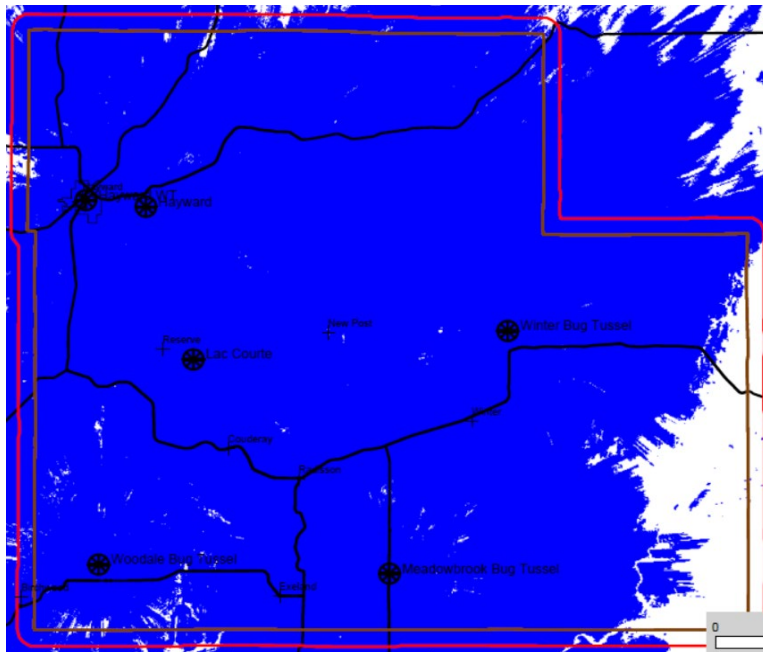
- Indoor



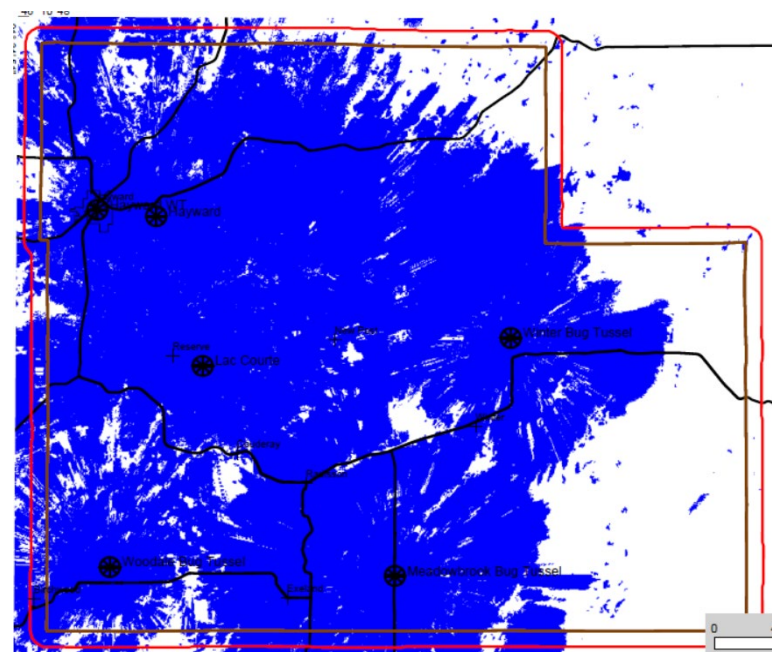


Analog Paging Coverage BugTussel

- Outdoor

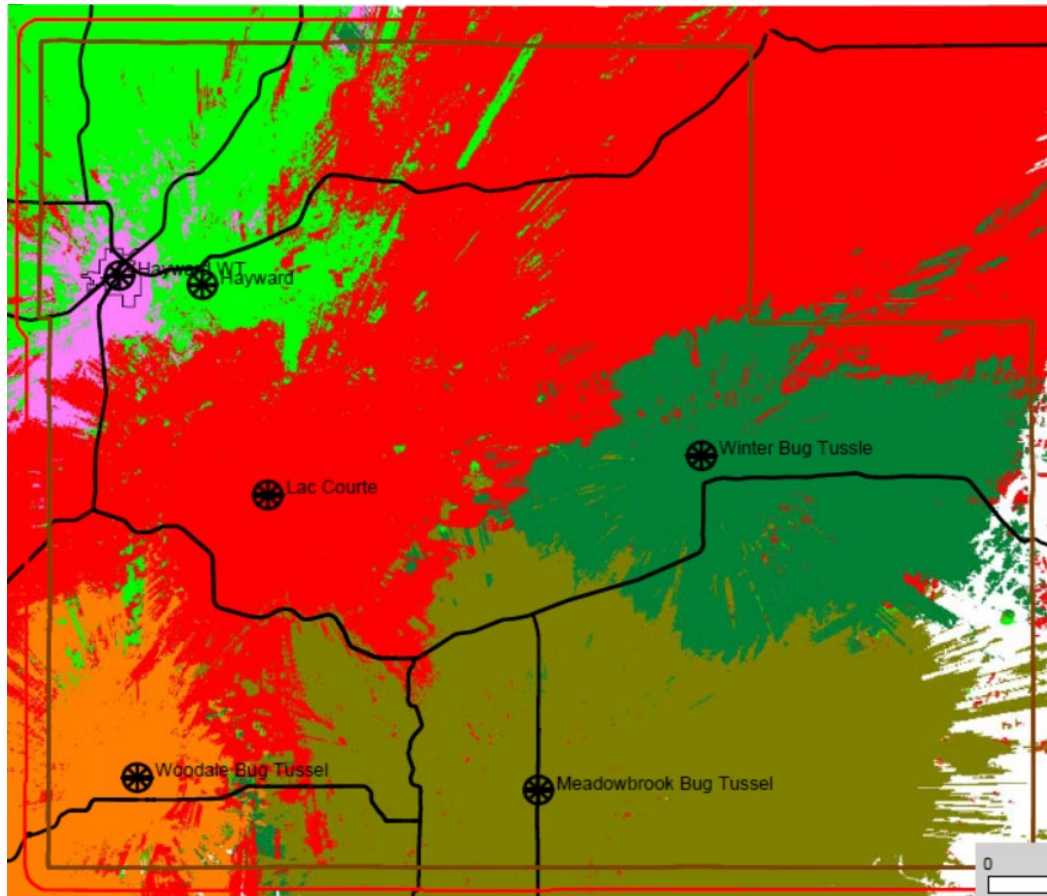


- Indoor





Most Likely Tower





Price Summary

Option 1: Build Towers

<u>Description</u>	<u>Price</u>
P25 Conv Simulcast Sites	\$620,791
Microwave Backhaul	\$326,992
Services	\$115,000
Tower and Shelters	\$1,172,644
Hayward WT Tx/Rx Site	\$223,669
Total:	\$2,474,096

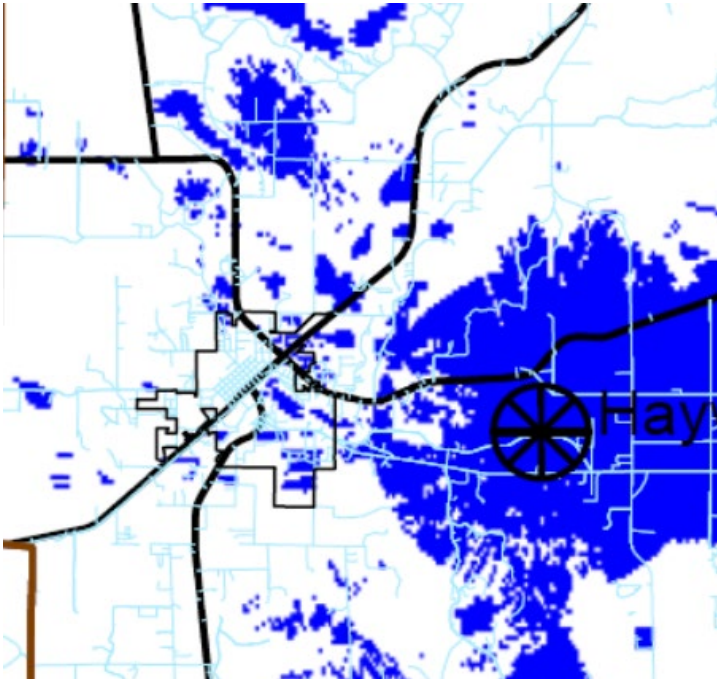
Option 2: BugTussel Towers

<u>Description</u>	<u>Price</u>
P25 Conv Simulcast Sites	\$620,791
Microwave Backhaul	\$102,218
Services	\$115,000
Shelters	\$474,966
Hayward WT Tx/Rx Site	\$238,669
Total:	\$1,551,664

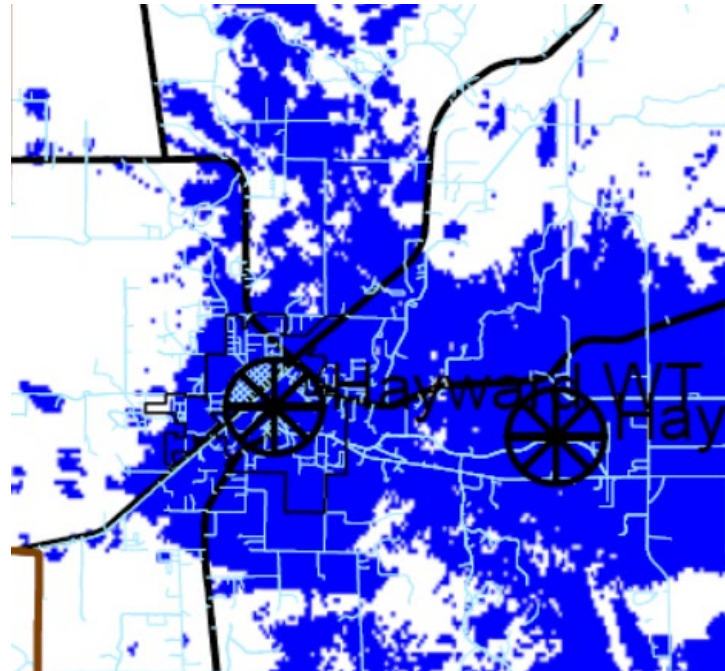


Hayward Water Tower 30dB Indoor Coverage

- Without Water Tower



- With Water Tower





Radio System Upgrade

Presented by General Communications, Inc.

Questions??

Gary Pelletier

Aaron Jenneman

Justin Hegenbart



ADMINISTRATIVE OFFICE

417 9th Avenue West

PO Box 616

Ashland, WI 54806

P 715.682.9141 W nwcep.org

June 10, 2024

Mr. Steve Karianinen
Sawyer County Board of Supervisors
1331 N. Sunset Cir
Hayward, WI 54843

Dear Steve and members of the Sawyer County Board,

Northwest Wisconsin CEP is the designated Job Center serving the residents of the ten county area which makes up Workforce District 7. The majority of our funding is from Title One funds (Workforce Innovation and Opportunity Act) through the Wisconsin Department of Workforce Development. Our Program year (funding cycle) runs from July 1 through June 30. This year, due to a reduction of funds and increased expenses, our allocated funding for adults and dislocated workers has been exhausted and we still have two months' worth of obligations and expenses to cover before the next cycle of funding is released from the state.

This is especially frustrating and alarming since we are experiencing a number of major business lay-offs and closures. The CEP job centers are the first place any dislocated worker is turning for help and guidance and with our own crisis, it is making it difficult for us to assist in job searches, training opportunities and assistance with Unemployment Insurance Compensation registration or technical support. Sadly, there really is nowhere else for the dislocated worker to go.

It is our hope that the ten counties we serve would each be able to assist us during this short term crisis. We are asking each county including Sawyer County to advance NWCEP \$5,000. This could be done in a variety of ways. A Loan/cash advance, payable within the next fiscal year or a onetime grant.

The need for these funds is immediate and we are asking for a quick turn-around so we can continue to serve the residents of Ashland, Bayfield, Burnett, Douglas, Iron, Price, Rusk, Sawyer, Taylor and Washburn counties.

Thank you for your help and we look forward to hearing from you soon.

Sincerely,

A handwritten signature in black ink, appearing to read "Jeffery Muse".

Jeffery Muse, Executive Director

Cell: 715-292-1592

jmuse@nwcep.org

NORTHWEST WISCONSIN CEP

Strengthening our region, one person, one business, one job at a time.

Northwest Wisconsin CEP is an equal opportunity employer and service provider. If you have a disability and need assistance with this information, please call us through Wisconsin Relay Service (7-1-1) or 800-947-3529. To request information in an alternate format, including language assistance or translation of the information, please contact us at 715-682-9141 or 888-780-4237 (toll-free).

A proud partner of the American Job Center® network