



Sawyer County

Agenda

Finance Committee Meeting

Thursday, August 10, 2023 @ 8:30 AM

Sawyer County Board Room

Revised: Tuesday, August 8, 2023 12:52 PM

Page

1. CALL TO ORDER

- a. To view or participate in the **virtual meeting** from a computer, iPad, or Android device please go to <https://zoom.us/j/92253884419>. You can also use the dial in at 1-312-626-6799 with the Webinar ID: 922 5388 4419. Use *9 to Raise/lower hand and *6 to Unmute/mute. If additional assistance is needed please contact the County Clerk's Office at 715-634-4866 prior to the meeting. If you are on a computer, click the "Raise Hand" button and wait to be recognized. If you are on a telephone, dial *9 and wait to be recognized.

2. ROLL CALL

3. PLEDGE OF ALLEGIANCE

4. CERTIFICATION OF COMPLIANCE WITH THE OPEN MEETINGS LAW

5. MEETING AGENDA

6. PUBLIC COMMENTS

- a. At this time, members of the public will be given the opportunity to address the Committee. Please adhere to the following when addressing the Board:
 - Comments will be limited to 3 minutes or less per individual.
 - Comments should be directed to the Committee as a whole and not directed to individual Board members.
 - The Committee cannot respond to your comments during this time.
 - Please sign in and fill out a public comment sheet if you wish to speak on an item.

7. APPROVAL OF MINUTES FROM PREVIOUS MEETING

[7.13.23 Finance Minutes DRAFT](#)

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a.

8. WALDO REQUEST FOR FUNDS - APPEARANCE

9. FINANCE DEPARTMENT REPORT

- 6
- a. Sales Tax Distribution
[2023 Sawyer County Monthly Sales Tax Final](#)
- 7 - 12
- b. Budget Updates
[2023 Budget Update 8-10-2023](#)
- c. Capital Improvement Plan Update - Purchases
- d. Note Issue/ARPA Funding Sources (discussion and possible action)
- e. 2024 Budget Preliminary Update

10. INVESTMENTS REVIEW AND UPDATE

- 13
- a. [June Investment Report](#)

11. EMS-AMBULANCE

- 14 - 22
- a. Billing/Financial Report
[Ambulance Billing Analysis June 2019-2023](#)

12. FINANCIAL AND FUND UPDATES

- 23
- a. ARPA Funds
- b. Opioid Funds
- Review Proposed Budget or Use of Funds - Fentanyl Awareness Efforts
[Substance Misuse Budget 2023.0808](#)
- c. LATCF

13. COURTHOUSE EXPANSION REMODEL UPDATE

- a) Budget
- b) Additional Items

14. FUTURE AGENDA ITEMS

15. CORRESPONDENCE, REPORTS FROM CONFERENCES AND MEETINGS

16. ADJOURNMENT

DISCLAIMER:

A quorum of the County Board of Supervisors or of any of its committees may be present at this meeting to listen and observe. Neither the Board nor any of the committees have established attendance at this meeting as an official function of the Board or committee(s) or otherwise made a determination that attendance at the meeting is necessary to carry out the Board or committee's function. The only purpose for other supervisors attending the meeting is to listen to the information presented. Neither the Board nor any committee (other than the committee providing this notice and agenda) will take any official action with respect to this noticed meeting.

Copy sent via email to: County Clerk and News Media. Note: Any person wishing to attend whom, because of a disability, requires accommodation should call the Sawyer County Clerk's Office (715.634.4866) at least 24 hours before the scheduled meeting so appropriate arrangements can be made.

**Minutes of the July 13th meeting of the Sawyer County
Finance Committee
Of the Sawyer County Board of Supervisors
Assembly Room; Sawyer County**



Voting Committee Members (X) Present:

- ☒ Chair: **Ron Kinsley**
- ☒ Vice Chair, John Righeimer
- ☒ Stacey Hessel
- ☒ Tom Duffy
- ☒ Dale Schleeter

Others Present:

Andy Albarado
Lynn Fitch
Mike Markgren

Linda Zillmer

Call to Order –Chair Kinsley called the meeting to order at 8:30 am.

Certification of Compliance with the open meeting law was met. Roll Call taken and quorum was met.

Meeting Agenda –

Public Comments – Linda Zillmer

Minutes from the previous meeting dated: June 8, 2023

Motion to approve made by: Mr. Duffy Second by: Mr. Righeimer
Motion carried without negative vote.

Supervisor Per Diem -

A comparison of 18 county or municipal per diem rates was shared. A motion was made by Ms. Hessel to retain the \$50/diem rate; second by Mr. Righeimer. Motion carried without negative vote.

Treasurer Department Report -

A written report was provided of a recap of properties that were sold on auction. Mr. Albarado advised that a list of delinquent properties has been sent to LCO for review.

Finance Department Report -

Sales Tax Distribution – Mr. Markgren advised that we are running ahead of last year and the projection is still strong. He anticipates being on target at this time.

Budget Updates – A written report was provided and Mr. Markgren advised that overall, the County is in good shape. We are half-way through the year and budgets are on target in regards to expenses and revenues. Hwy S repairs will need attention and funds.

Capital Improvement Plan Update – Purchases – A report was provided indicating that the Winter Dam project is anticipated.

Report on Court Fines and Collections – No update at this time.

Resolution Awarding the Sale of \$4,000,000 General Obligation Promissory Notes, Series 2023 – Mr. Albarado presented the Resolution that complies with the bid requirements set forth in the Official Notice of Sale and is deemed to be the most advantageous to the County. PMA recommended that the County accept the Proposal. The sale is set for next Tuesday. A motion was made by Ms. Hessel; second by Mr. Righeimer to approve the Resolution and forward to the County board. Motion carried without negative vote.

Investment Update -

A written report was provided. Interest earnings were nearly \$90,000 in May as rates are almost at 5%.

EMS-Ambulance -

A written report was provided; the aging report, average calls per month and average billed per month, and average collected per month per year data was reviewed. The percent collected per month is almost 39%, the highest we have had in nearly four years. Dollars billed and collected per call was up last month.

Non-Sawyer County Township contracts and costs – Mr. Albarado shared the summary chart of ambulance service contracts that was presented at Public Safety. Billing could be charged to the municipalities on a per capita rate or equalized value rate. The Public Safety Committee supported the equalized value measure and asked Mr. Albarado and Mr. Froemel to meet with affected municipalities to advise them of the change. The meetings have taken place and discussions will remain open with decisions expected in August.

Financial and Fund Updates -

ARPA Funds - ARPA agreements are coming in and the broadband projects are all being worked on so we expect disbursements soon.

Opioid Funds – We are receiving annual disbursements; there is a tentative budget being reviewed through committees.

LATCF – We should receive final funds this fall. There is no restriction on spending these funds.

Future Agenda Items -

Correspondence, reports from conferences and meetings -

Adjournment – 9:26 am

Next Meeting: August 10, 2023 **Time:** 8:30 am **Location:** Board Room

Minutes recorded by Lynn Fitch, County Clerk

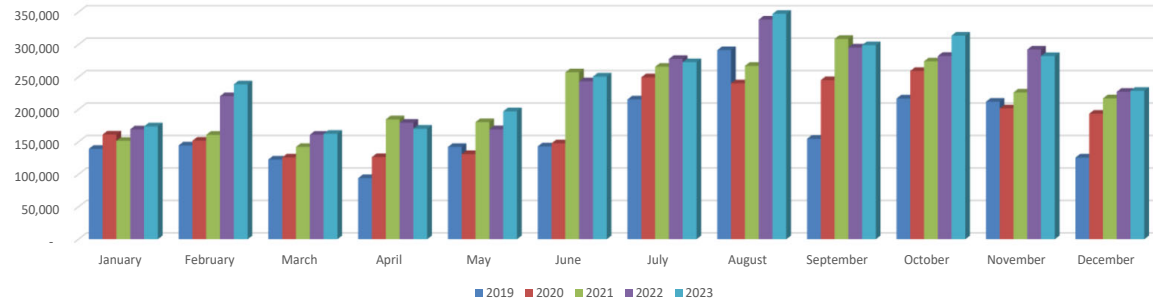
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Sawyer County Monthly Sales Tax Distributions

Projected numbers in RED

Year	January	February	March	April	May	June	July	Average	August	% Ave	September	% Ave	October	% Ave	November	% Ave	December	% Ave	Total	% Inc
2019	139,231	144,565	122,883	94,196	142,225	143,146	215,464	143,101	291,426	204%	154,752	108%	216,861	152%	212,000	148%	125,937	88%	2,002,686	
2020	161,382	151,846	126,061	126,683	131,194	147,924	249,469	156,366	240,248	154%	245,188	157%	259,373	166%	201,664	129%	193,515	124%	2,234,547	11.58%
2021	151,646	160,903	142,260	184,720	180,576	257,182	265,808	191,871	267,126	139%	308,640	161%	274,157	143%	226,158	118%	217,112	113%	2,636,288	17.98%
2022	169,407	220,504	161,008	179,589	169,445	243,473	277,796	203,032	338,392	167%	295,423	146%	282,416	139%	292,345	144%	227,311	112%	2,857,109	8.38%
2023	173,881	238,746	162,431	170,325	197,071	250,657	272,963	209,439	347,243		299,137		313,847		282,207		228,748		2,937,256	2.81%
4 Year Ave										166%		143%		150%		135%		109%		

2019-Projected 2023 Sawyer County Sales Tax Month-to-Month



Year-to-Date Sales Tax Distributions

Year	January	February	March	April	May	June	July	August	September	October	November	December
2019	139,231	283,795	406,678	500,874	643,099	786,245	1,001,709	1,293,135	1,447,887	1,664,748	1,876,748	2,002,685
2020	161,382	313,228	439,289	565,972	697,166	845,089	1,094,559	1,334,807	1,579,995	1,839,368	2,041,032	2,234,547
2021	151,646	312,549	454,809	639,529	820,105	1,077,288	1,343,096	1,610,222	1,918,862	2,193,019	2,419,177	2,636,289
2022	169,407	389,910	550,918	730,507	899,952	1,143,425	1,421,221	1,759,613	2,055,036	2,337,452	2,629,797	2,857,108
2023	173,881	412,627	575,058	745,383	942,454	1,193,111	1,466,074	1,813,317	2,112,454	2,426,301	2,708,508	2,937,256
23 vs '22 (%)	2.6%	5.8%	4.4%	2.0%	4.7%	4.3%	3.2%	3.1%	2.8%	3.8%	3.0%	2.8%
23 vs '22 (\$)	4,474	22,717	24,140	14,876	42,502	49,686	44,853	53,704	57,418	88,849	78,711	80,148

2023 Budget Update

8/10/2023 FINANCE COMMITTEE MEETING

2023 Budget Highlights – July 31, 2023

We are 58% thru 2023 as of July 31.

Revenues, net of the planned fund balance draw are just behind budget at 56%.

Expenses are at 50% net of the transfer to HHS, which I'm hoping we can avoid again this year.

HHS revenues have picked up and they now show a net income after months of a loss.

Highway received \$434,940.70 in Transportation Aids in July.

Account	Account Description	Amended Budget	YTD Transactions	Budget - YTD Transactions	% Used/ Rec'd
Fund 100 - General Fund					
REVENUE					
Department 00 - General					
41110	General Property Taxes	5,920,829.00	3,455,013.94	2,465,815.06	58
41120	Personal Property Aid	17,581.00	17,581.27	(.27)	100
41150	Forest Crop Taxes	2,200.00	1,771.37	428.63	81
41151	Managed Forest Land Program	50,000.00	56,266.25	(6,266.25)	113
41151-125	Managed Forest Land/DNR 20%	5,000.00	803.52	4,196.48	16
41801	Interest on Taxes	160,000.00	108,365.88	51,634.12	68
41802	Penalties on Taxes	40,000.00	27,094.25	12,905.75	68
41803	Tax Deed Reimb. Fees	5,000.00	4,350.80	649.20	87
41804	Advertising Fees	3,000.00	2,172.07	827.93	72
41806	St Aid/Prop. Tax Exempt Computer	4,588.00	4,588.31	(.31)	100
41807	Tower Rentals	13,500.00	10,530.00	2,970.00	78
43302	DNR Aid In-Lieu of Taxes	20,000.00	16,604.64	3,395.36	83
43400	Sales Tax Income	2,600,000.00	1,193,111.49	1,406,888.51	46
43410	Shared Revenues	273,955.00	39,744.19	234,210.81	15
43415	St.Aid/Rsource Aid-S.23.09(18)	45,000.00	.00	45,000.00	0
46810	County Forest Stumpage	1,850,000.00	1,319,630.76	530,369.24	71
46810-10%	Cty Stumpage Due to Townships	.00	144,691.86	(144,691.86)	+++
48100	Interest on Investments	25,000.00	434,407.76	(409,407.76)	1738
48200	Rent of County Offices and Bldgs	2,800.00	2,800.00	.00	100
48300	Profit on Tax Deed Sales	50,000.00	40,433.01	9,566.99	81
48600	Misc. General Revenue	1,000.00	186.23	813.77	19
48610	Proceeds from CH Vending Machine	200.00	238.71	(38.71)	119
48915	Indirect Cost	262,650.00	.00	262,650.00	0
49210-200	Operating Trans. In-LCO Gaming	50,000.00	.00	50,000.00	0
49230	Transfer From Debt Service Fund	250,000.00	.00	250,000.00	0
49300	Use of Prior Years' Fund Balance	1,688,359.00	.00	1,688,359.00	0
Department 00 - General Totals		\$13,340,662.00	\$6,880,386.31	\$6,460,275.69	52%

Account	Account Description	Amended Budget	YTD Transactions	Budget - YTD Transactions	% Used/ Rec'd
	Department 00 - General Totals	\$13,340,662.00	\$6,880,386.31	\$6,460,275.69	52%
	Department 03 - Circuit Court Totals	\$265,350.00	\$160,687.71	\$104,662.29	61%
	Department 04 - Criminal Justice Totals	\$50,000.00	\$149.00	\$49,851.00	0%
	Department 09 - Medical Examiner Totals	\$15,500.00	\$7,700.00	\$7,800.00	50%
	Department 11 - County Clerk Totals	\$18,600.00	\$20,511.10	(\$1,911.10)	110%
	Department 14 - IT Totals	\$0.00	\$83.00	(\$83.00)	+++
	Department 17 - Treasurer Totals	\$1,000.00	\$2,086.39	(\$1,086.39)	209%
	Department 19 - District Attorney Totals	\$36,000.00	\$14,278.10	\$21,721.90	40%
	Department 23 - Register of Deeds Totals	\$195,000.00	\$149,748.72	\$45,251.28	77%
	Department 24 - Land Records Totals	\$40,500.00	\$350.60	\$40,149.40	1%
	Department 25 - Surveyor Totals	\$10,000.00	\$28,667.07	(\$18,667.07)	287%
	Department 26 - University Extension Service Totals	\$16,333.00	\$0.00	\$16,333.00	0%
	Department 27 - Zoning Totals	\$255,000.00	\$159,914.00	\$95,086.00	63%
	Department 28 - Forestry Department Totals	\$71,500.00	\$43,295.03	\$28,204.97	61%
	Department 29 - County Parks Totals	\$900.00	\$510.00	\$390.00	57%
	Department 30 - 911 System Totals	\$22,000.00	\$11,775.00	\$10,225.00	54%
	Department 31 - Building Maintenance Totals	\$0.00	\$2,001.56	(\$2,001.56)	+++
	Department 33 - Other Programs of General Gov. Totals	\$55,000.00	\$37,758.74	\$17,241.26	69%
	Department 35 - Sheriff's Department Totals	\$218,800.00	\$109,162.35	\$109,637.65	50%
	Department 37 - Dog Pound Totals	\$14,500.00	\$10,742.65	\$3,757.35	74%
	Department 38 - Ambulance Service Totals	\$3,104,282.00	\$1,533,545.13	\$1,570,736.87	49%
	Department 41 - Emergency Management Totals	\$55,000.00	\$0.00	\$55,000.00	0%
	Department 47 - Airport Totals	\$59,860.00	\$10,284.71	\$49,575.29	17%
	Department 56 - Child Support Agency Totals	\$339,444.00	\$141,385.87	\$198,058.13	42%
	Department 57 - Veteran's Administration Totals	\$10,300.00	\$925.00	\$9,375.00	9%
	REVENUE TOTALS	\$18,195,531.00	\$9,325,948.04	\$8,869,582.96	51%

Account	Account Description	Amended Budget	YTD Transactions	Budget - YTD Transactions	% Used/ Rec'd
EXPENSE					
Department 00 - General					
50365	Tax Deed Expense	.00	17.04	(17.04)	+++
59220	Transfer to Special Revenue Fund				
	Department 00 - General Totals	1,398,425.00	.00	1,398,425.00	0
	Department 01 - County Board Totals	\$1,398,425.00	\$17.04	\$1,398,407.96	0%
	Department 02 - Administration Totals	\$83,071.00	\$43,559.03	\$39,511.97	52%
	Department 03 - Circuit Court Totals	\$161,836.00	\$85,538.03	\$76,297.97	53%
	Department 04 - Criminal Justice Totals	\$646,681.00	\$330,208.27	\$316,472.73	51%
	Department 05 - Family Court Commissioner Totals	\$223,235.00	\$221,696.45	\$1,538.55	99%
	Department 05 - Family Court Commissioner Totals	\$0.00	\$9,000.00	(\$9,000.00)	+++
	Department 09 - Medical Examiner Totals	\$75,974.00	\$43,385.76	\$32,588.24	57%
	Department 10 - Finance Totals	\$266,315.00	\$147,224.58	\$119,090.42	55%
	Department 11 - County Clerk Totals	\$235,283.00	\$115,868.68	\$119,414.32	49%
	Department 13 - Human Resources Totals	\$235,283.00	\$115,868.68	\$119,414.32	49%
	Department 14 - IT Totals	\$138,266.00	\$75,327.66	\$62,938.34	54%
	Department 17 - Treasurer Totals	\$454,428.00	\$278,567.57	\$175,860.43	61%
	Department 17 - Treasurer Totals	\$292,020.00	\$179,039.90	\$112,980.10	61%
	Department 19 - District Attorney Totals	\$292,020.00	\$179,039.90	\$112,980.10	61%
	Department 19 - District Attorney Totals	\$271,216.00	\$129,710.70	\$141,505.30	48%
	Department 23 - Register of Deeds Totals	\$271,216.00	\$129,710.70	\$141,505.30	48%
	Department 23 - Register of Deeds Totals	\$190,231.00	\$100,023.11	\$90,207.89	53%
	Department 24 - Land Records Totals	\$190,231.00	\$100,023.11	\$90,207.89	53%
	Department 24 - Land Records Totals	\$273,380.00	\$155,849.23	\$117,530.77	57%
	Department 25 - Surveyor Totals	\$273,380.00	\$155,849.23	\$117,530.77	57%
	Department 25 - Surveyor Totals	\$317,070.00	\$124,656.73	\$192,413.27	39%
	Department 26 - University Extension Service Totals	\$317,070.00	\$124,656.73	\$192,413.27	39%
	Department 26 - University Extension Service Totals	\$108,982.00	\$53,886.60	\$55,095.40	49%
	Department 27 - Zoning Totals	\$108,982.00	\$53,886.60	\$55,095.40	49%
	Department 27 - Zoning Totals	\$408,707.00	\$251,819.88	\$156,887.12	62%
	Department 28 - Forestry Department Totals	\$408,707.00	\$251,819.88	\$156,887.12	62%
	Department 28 - Forestry Department Totals	\$474,132.00	\$236,519.37	\$237,612.63	50%
	Department 29 - County Parks Totals	\$474,132.00	\$236,519.37	\$237,612.63	50%
	Department 29 - County Parks Totals	\$1,700.00	\$1,170.73	\$529.27	69%
	Department 30 - 911 System Totals	\$1,700.00	\$1,170.73	\$529.27	69%
	Department 30 - 911 System Totals	\$34,000.00	\$14,161.69	\$19,838.31	42%
	Department 31 - Building Maintenance Totals	\$34,000.00	\$14,161.69	\$19,838.31	42%
	Department 31 - Building Maintenance Totals	\$483,831.00	\$278,889.79	\$204,941.21	58%
	Department 33 - Other Programs of General Gov. Totals	\$483,831.00	\$278,889.79	\$204,941.21	58%
	Department 33 - Other Programs of General Gov. Totals	\$1,330,602.00	\$940,524.63	\$390,077.37	71%
	Department 35 - Sheriff's Department Totals	\$1,330,602.00	\$940,524.63	\$390,077.37	71%
	Department 35 - Sheriff's Department Totals	\$6,358,770.00	\$2,955,770.03	\$3,402,999.97	46%
	Department 37 - Dog Pound Totals	\$6,358,770.00	\$2,955,770.03	\$3,402,999.97	46%
	Department 37 - Dog Pound Totals	\$83,589.00	\$45,937.72	\$37,651.28	55%
	Department 38 - Ambulance Service Totals	\$83,589.00	\$45,937.72	\$37,651.28	55%
	Department 38 - Ambulance Service Totals	\$3,104,282.00	\$1,185,546.98	\$1,918,735.02	38%
	Department 41 - Emergency Management Totals	\$3,104,282.00	\$1,185,546.98	\$1,918,735.02	38%
	Department 41 - Emergency Management Totals	\$156,010.00	\$84,232.74	\$71,777.26	54%
	Department 47 - Airport Totals	\$156,010.00	\$84,232.74	\$71,777.26	54%
	Department 47 - Airport Totals	\$126,084.00	\$62,131.03	\$63,952.97	49%
	Department 56 - Child Support Agency Totals	\$126,084.00	\$62,131.03	\$63,952.97	49%
	Department 56 - Child Support Agency Totals	\$332,616.00	\$194,988.14	\$137,627.86	59%
	Department 57 - Veteran's Administration Totals	\$332,616.00	\$194,988.14	\$137,627.86	59%
	Department 57 - Veteran's Administration Totals	\$164,795.00	\$65,601.96	\$99,193.04	40%
	EXPENSE TOTALS	\$18,195,531.00	\$8,410,854.03	\$9,784,676.97	46%

Account	Account Description	Amended Budget	YTD Transactions	Budget - YTD % Used/ Transactions Rec'd	
Fund 100 - General Fund Totals					
	REVENUE TOTALS	18,195,531.00	9,325,948.04	8,869,582.96	51%
	EXPENSE TOTALS	18,195,531.00	8,410,854.03	9,784,676.97	46%
Fund 100 - General Fund Totals		\$0.00	\$915,094.01	(\$915,094.01)	
Fund 225 - Human Services Totals					
	REVENUE TOTALS	9,208,215.00	4,685,003.77	4,523,211.23	51%
	EXPENSE TOTALS	9,208,215.00	4,551,703.98	4,656,511.02	49%
Fund 225 - Human Services Totals		\$0.00	\$133,299.79	(\$133,299.79)	
Fund 701 - Highway Department Totals					
	REVENUE TOTALS	5,144,990.00	2,725,562.78	2,419,427.22	53%
	EXPENSE TOTALS	5,144,990.00	2,081,476.50	3,063,513.50	40%
Fund 701 - Highway Department Totals		\$0.00	\$644,086.28	(\$644,086.28)	

56% Net of Fund Balance Draw

50% Net of Transfer to HHS

June 2023

Savings Accounts				
	Current Month	Previous Month	Previous Year	
LGIP - Government Invest Pool	\$10,374,310	\$10,331,113	\$4,049	4.80%
WISC - General Fund	\$5,273,479	\$5,251,555	\$957,237	4.84%
WISC - Bond Proceeds	\$546,862	\$544,589	\$1,321,891	4.84%
WISC- Debt Service	\$157,027	\$156,394	\$233	4.84%
Checking Accounts				
Frandsen Bank & Trust	\$3,578,841	\$4,344,529	\$17,074,799	4.25%
FBT CDBG	\$46,078	\$45,453	\$71,770	0.11%
Chippewa Valley Bank	\$0	\$0	\$232,115	0.00%
CVB Debt Service Fund	\$0	\$0	\$3,377	0.00%
Johnson Bank	\$579,086	\$73,042	\$190,601	
Bank First - LifeQuest	\$94,357	\$73,111	\$78,891	
Wells Fargo	\$3,000	\$3,000	\$3,000	
Wells Fargo/SCA	\$476,543	\$466,605	\$350,932	
Total	\$21,129,583	\$21,289,392	\$20,288,895	
Receipts	\$7,580,595	\$2,282,166	\$3,642,226	
Disbursements	(\$7,740,405)	(\$3,144,568)	(\$4,404,397)	
Monthly Interest Earned (Debt Service)	\$633	\$644	\$0	
Monthly Interest Earned (Courthouse Bond)	\$2,273	\$2,310	\$662	
Monthly Interest Earned (Operating)	\$78,689	\$84,202	\$1,998	
Total Interest Earned	\$81,595	\$87,156	\$9,054	
YTD Interest Earned	\$474,991	\$393,396	\$9,054	
ARPA Unspent	\$2,076,345			
Opioid Unspent	\$121,905			
LATCF Unspent	\$377,731			

Ambulance Billing Analysis

July-June 2019-2023

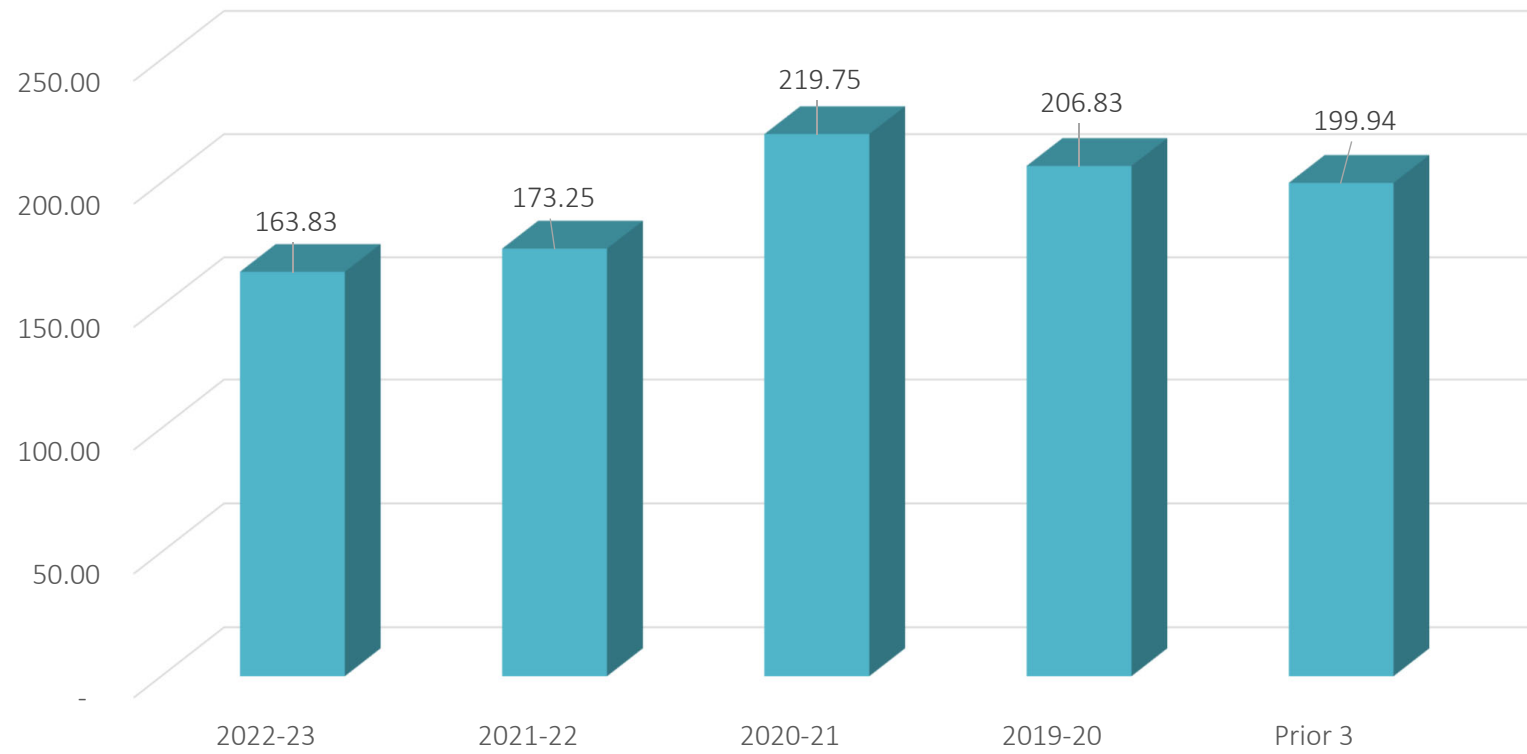
About the Data

- Years compared – 2019-2023.
- Months compared – July-June – Now that we have been using LifeQuest for over a year, that data is not a strict comparison to how we did under the old billing company.
- I also computed the three-year (2019-2021) average.
- I looked at number of calls, amount billed, amount collected, percent collected, amount billed per call, and amount collected per call.
- I've added an aging schedule to the data.

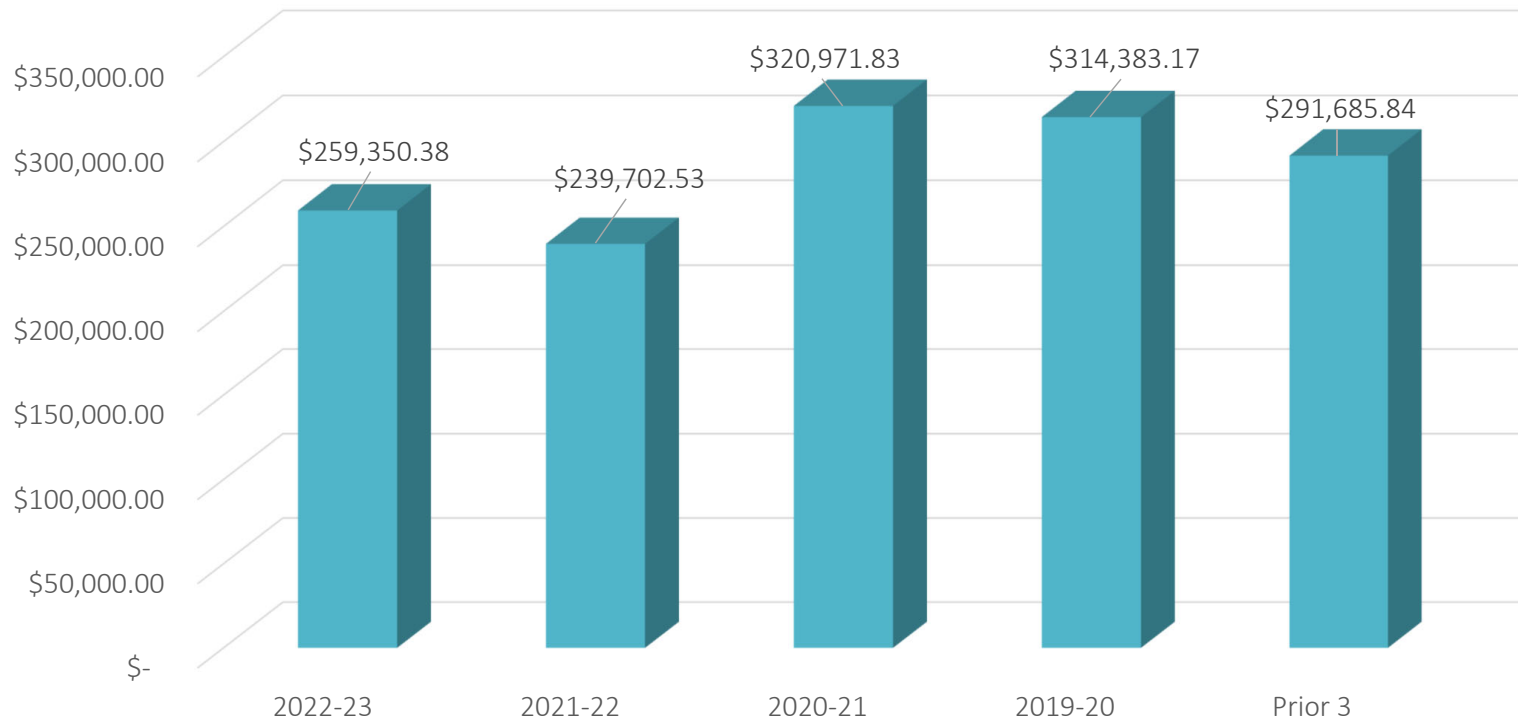
Ambulance Billing Aging Report

Month	Year	Count	Current	31 to 60	61 to 90	91 to 120	121 to 180	Over 180	Total	% Current
June	2023	436	\$ 183,048.47	\$ 107,177.70	\$ 53,168.56	\$ 27,606.11	\$ 39,792.88	\$ 46,031.20	\$ 456,824.92	40.07%
May	2023	390	\$ 133,449.74	\$ 99,317.60	\$ 41,759.28	\$ 48,149.09	\$ 47,592.57	\$ 35,498.20	\$ 405,766.48	32.89%
April	2023	406	\$ 110,580.00	\$ 64,067.81	\$ 73,652.20	\$ 39,977.24	\$ 56,384.00	\$ 30,642.76	\$ 375,304.01	29.46%
March	2023	436	\$ 136,369.36	\$ 131,428.85	\$ 61,214.16	\$ 52,379.00	\$ 52,832.76	\$ 35,336.79	\$ 469,560.92	29.04%
February	2023	409	\$ 125,485.31	\$ 114,189.49	\$ 63,053.73	\$ 61,313.63	\$ 43,081.16	\$ 32,366.99	\$ 439,490.31	28.55%
January	2023	463	\$ 161,595.85	\$ 123,275.95	\$ 88,366.88	\$ 47,917.85	\$ 58,405.60	\$ 29,416.39	\$ 509,441.52	31.72%
December	2022	433	\$ 145,871.45	\$ 208,780.22	\$ 75,279.96	\$ 48,964.04	\$ 77,974.90	\$ 18,643.29	\$ 575,946.86	25.33%
November	2022	375	\$ 50,403.65	\$ 133,749.05	\$ 74,945.16	\$ 75,029.20	\$ 73,296.35	\$ 22,312.89	\$ 430,111.30	11.72%
October	2022	394	\$ 61,986.51	\$ 137,739.71	\$ 88,970.52	\$ 80,679.03	\$ 56,106.05	\$ 18,856.50	\$ 444,732.32	13.94%
September	2022	428	\$ 151,939.89	\$ 161,431.41	\$ 101,613.84	\$ 44,401.50	\$ 42,952.95	\$ 16,449.50	\$ 519,217.09	29.26%
August	2022	430	\$ 149,425.39	\$ 200,663.03	\$ 71,737.30	\$ 62,418.50	\$ 45,111.80	\$ 21,260.40	\$ 551,046.42	27.12%
July	2022	471	\$ 175,769.52	\$ 143,993.06	\$ 81,113.61	\$ 50,403.60	\$ 64,547.30	\$ 29,981.10	\$ 546,279.19	32.18%
June	2022	476	\$ 192,101.04	\$ 154,624.11	\$ 60,434.80	\$ 43,021.00	\$ 96,466.10	\$ -	\$ 547,123.05	35.11%
Average		426	\$ 132,914.81	\$ 139,438.36	\$ 73,511.79	\$ 54,554.47	\$ 59,562.63	\$ 24,230.40	\$ 484,501.62	27.43%

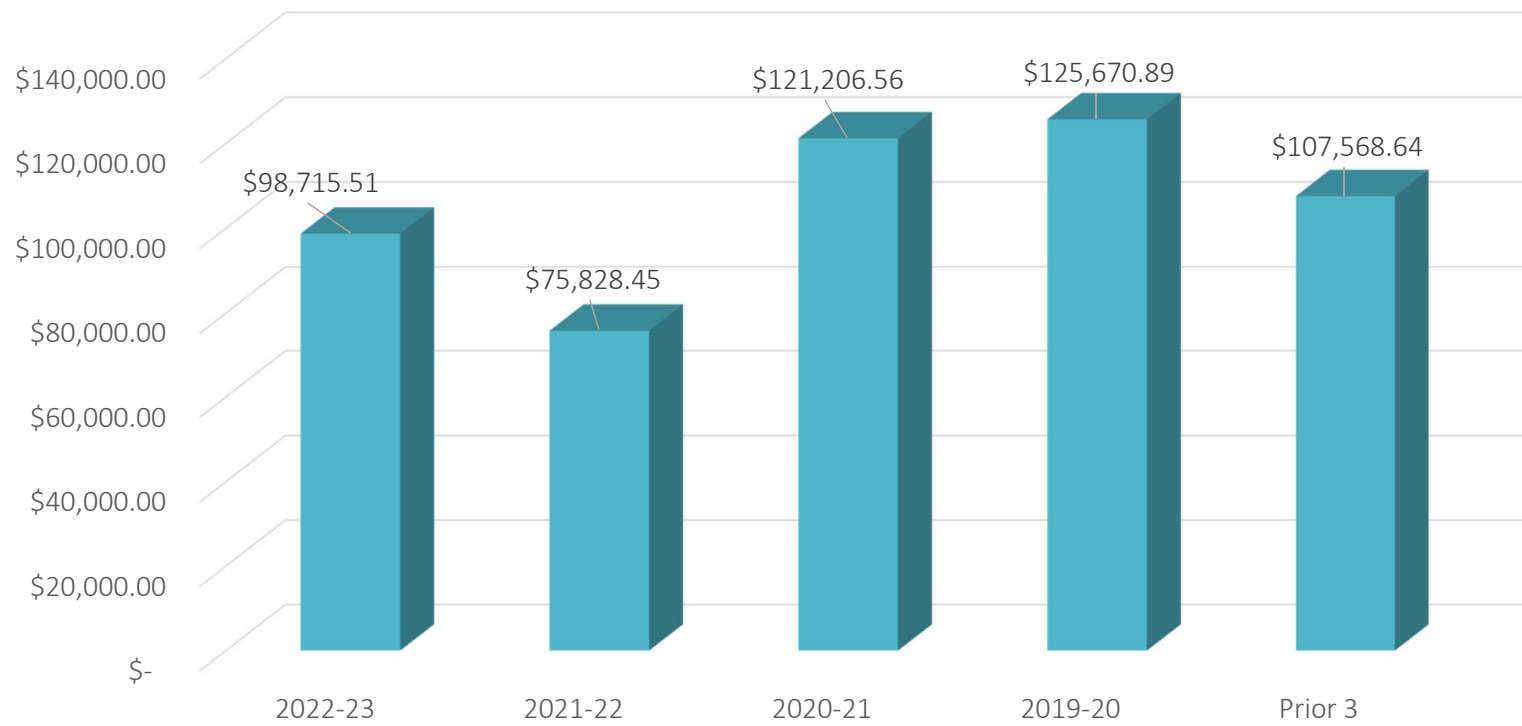
Average Calls per Month per Year
June-May



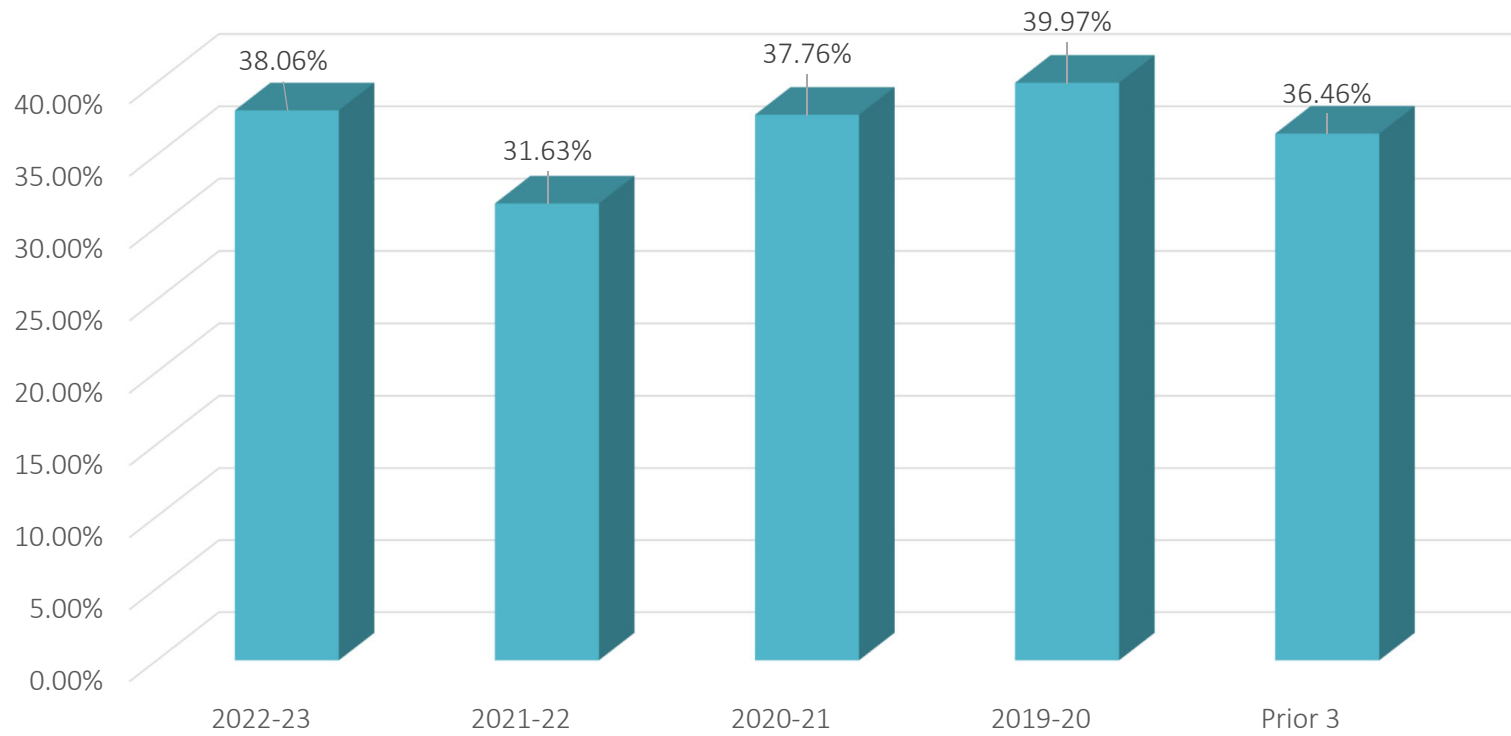
Average Billed per Month per Year
June-May

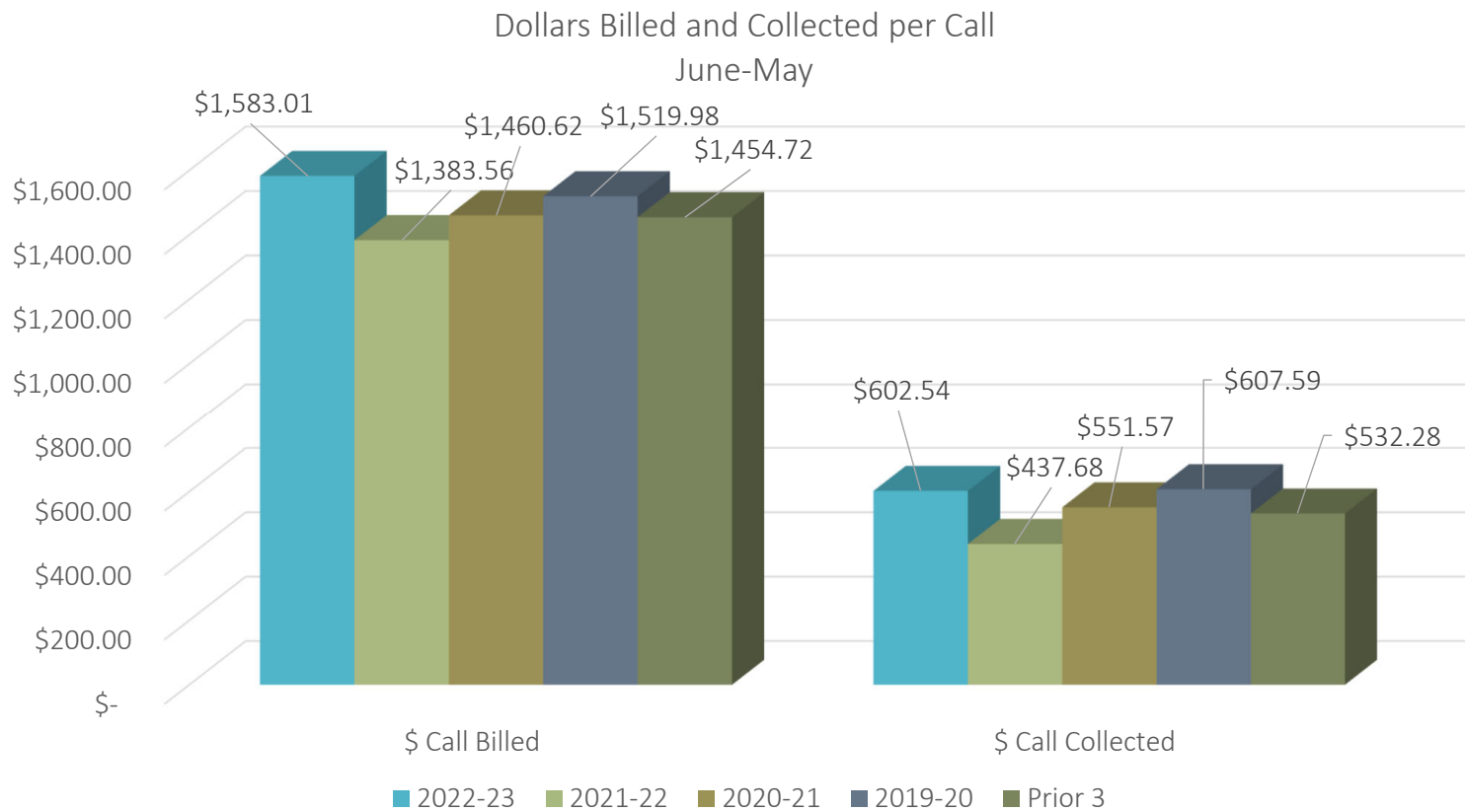


Average Collected per Month per Year
June-May



Percent Collected per Month per Year
June-May





2023 Ambulance Service Net Income Thru June 30, 2023			
Account Description	2023 Amended Budget	2023 Actual Amount	Percent
REVENUE			
General Property Taxes	\$ 1,504,282.00	\$ 752,140.98	50%
St. Aid/Em. Amb. Assistance	\$ 25,000.00	\$ 12,794.40	51%
Ambulance Fees	\$ 1,500,000.00	\$ 527,250.64	35%
Ambulance Fees Outstanding	\$ 15,000.00	\$ 3,539.33	24%
Ambulance Fees Refunds	\$ -	\$ -	#DIV/0!
Ambulance Fees Washburn County Billings	\$ 50,000.00	\$ -	0%
Ambulance Fees- Other	\$ 10,000.00	\$ 5,250.00	53%
Misc. General Revenue	\$ -	\$ 10,750.99	#DIV/0!
REVENUE TOTALS	\$ 3,104,282.00	\$ 1,311,726.34	42%
EXPENSE			
<i>Personal Services Totals</i>	\$ 2,426,482.00	\$ 865,464.19	36%
<i>Contractual Services Totals</i>	\$ 203,370.00	\$ 74,277.18	37%
<i>Supplies and Expense Totals</i>	\$ 204,780.00	\$ 91,808.66	45%
<i>Fixed Charges Totals</i>	\$ 269,650.00	\$ -	0%
EXPENSE TOTALS	\$ 3,104,282.00	\$ 1,031,550.03	33%
Net Grand Totals	\$ -	\$ 280,176.31	

2023 Substance Misuse	updated 8/8/2023					
				Revenue	Revenue	Revenue
Expenses	Expense		TOTAL	HHS Grants	Opioid Settlement	LE Grants
Salaries - Opioid Awareness Coordination & Project Management	\$29,000			\$29,000		
TOTAL SALARIES			\$29,000	\$29,000		
HARM REDUCTION						
Medication Drop Box-1 box	\$3,000			\$3,000		
Needle Drop Boxes	\$10,000			\$10,000		
Narcan Boxes (not vending)	\$500	2 boxes		\$500		
Narcan Refills (\$570/case)	\$2,000			\$2,000		
QR Code Stickers/Narcan Boxes	\$200			\$200		
Narcan Flyers	\$600	5,000 flyers		\$600		
TOTAL HARM REDUCTION			\$16,300	\$16,300	\$0	\$0
PREVENTION						
Fentanyl retractable banner-Nimco - schools	\$960	\$240/banner		\$960		
Fentanyl brochures-Nimco - schools	\$1,200	\$40/100		\$1,200		
Fentanyl brochures emojis-Nimco	\$1,200	\$40/100		\$1,200		
School Training	\$1,500	Prize money			\$1,500	
Vaping/Smoking Online Training - schools	\$2,500				\$2,500	
Podcasts	\$2,500				\$2,500	
Banners - schools	\$1,000	2 banners			\$1,000	
Flyers (Fentanyl Awareness & Resources) - schools	\$4,200			\$4,200		
Road Signs	\$5,350	350 signs			\$5,350	
Posters 18x24 - schools and public	\$1,400	100 posters			\$1,400	
Posters 24x36 - schools and public	\$600	10 posters			\$600	
Tent	\$500	10x10		\$500		
Table Cover	\$500			\$500		
Booths at festivals	\$500			\$500		
TOTAL PREVENTION			\$23,910	\$9,060	\$14,850	\$0
ADVERTISING						
Billboards	\$22,000	4 billboards			\$22,000	
Gas Station Videos	\$3,500	divided by counties/3 mos x 2			\$3,500	
Northwoods Advertising (bathrooms)	\$2,000	20 add locations for a year			\$2,000	
Facebook Ads	\$12,000				\$12,000	
Newspaper Ads/Flyers	\$7,700				\$7,700	
Sawyer County Gazette Ad	\$900	6 ads			\$900	
Wild River North Advertiser (yellow paper)	\$2,000	6000 x 2			\$2,000	
Sawyer County Record Ads	\$3,300	6 ads			\$3,300	
Sawyer County Record flyers	\$1,500	3 adds			\$1,500	
Radio Ads (WRLS, WOJB,)	\$3,000			\$3,000		
Promotional (bracelets, pamphlets)	\$4,100				\$4,100	
Stickers - schools	\$600	3,000			\$600	
Bags-Hidden Bay - schools	\$900	1.75 each			\$900	
Wrist bands-Hidden Bay - schools	\$1,200	2,000			\$1,200	
T-shirts-Hidden Bay	\$400	\$20.00 each			\$400	
Hats-Hidden Bay	\$1,000	\$20.00			\$1,000	
Movie theater advertiser	\$1,200				\$1,200	
Graphic design-Advanced Printing	\$1,000				\$1,000	
Retractable banner-Advanced Printing (schools)	\$500	\$240.00/per banner		\$500		
Window Clings - businesses	\$500				\$500	
Digital Marketing Assistance	\$24,000				\$24,000	
Forever Joy Website support	\$5,000			\$5,000		
TOTAL ADVERTISING			\$98,300	8,500.00	\$89,800	\$0
SUPPORT						
School Pulse	\$22,000				\$22,000	
Kid's Pulse	\$1,000	300/year/school			\$1,000	
Lambi Learns	\$4,500	100 kits		\$4,500		
Peer Recovery (program development)	\$10,000	2 support personnel		\$10,000		
TOTAL SUPPORT			\$37,500	14,500.00	\$23,000	
Jail/Law Enforcement (LE)						
LE Training - Opioid Awareness			\$10,000			\$10,000
Pre-arrest Deflection Program			\$250,000			\$250,000
Mental Health Support in Jail					TBD	
TOTAL JAIL/LAW ENFORCEMENT			\$260,000			
GRAND TOTAL			\$465,010	\$77,360	\$127,650	\$260,000

\$465,010

Settlement Received
Due in 2023 (just notified it is coming soon)
Due in 2023
Due in 2024
Total
Balance after initial request

\$46,760

\$121,905 Janssen & Distributor
\$21,161 Distributor Payment
\$4,858 Nat'l Abatement Trust II
\$26,486 Distributor Payment
\$174,410